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*How to breathe new life into a historic
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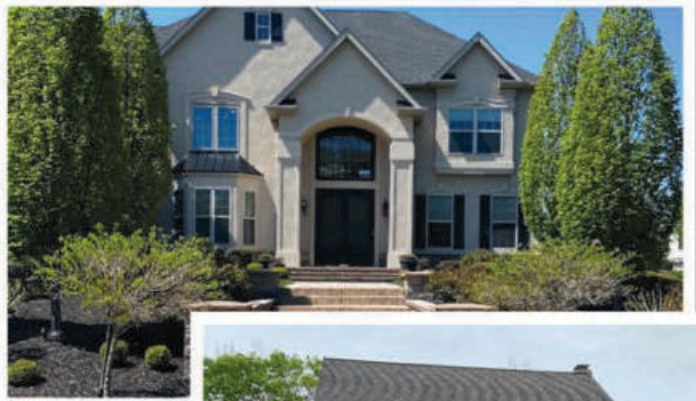
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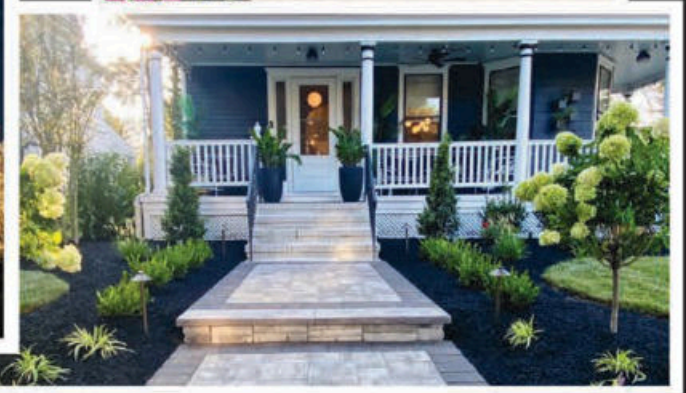
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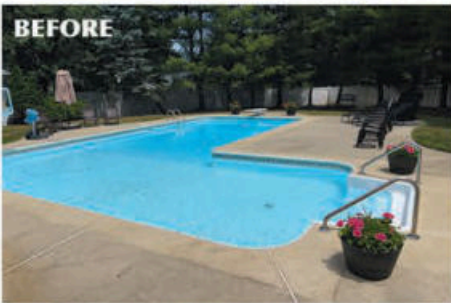
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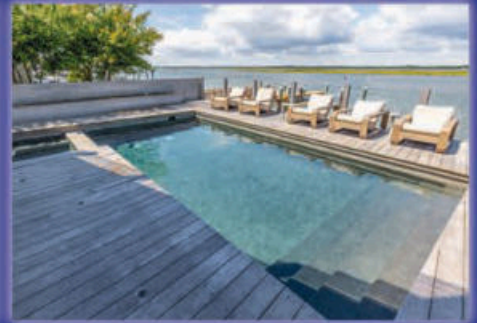
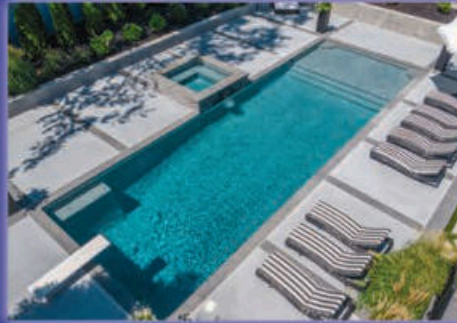
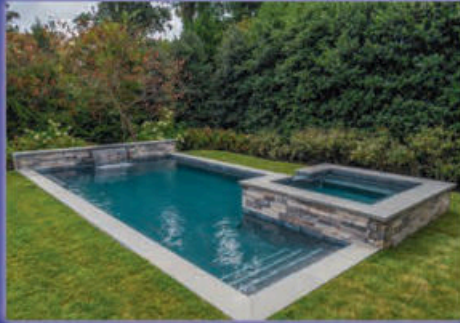
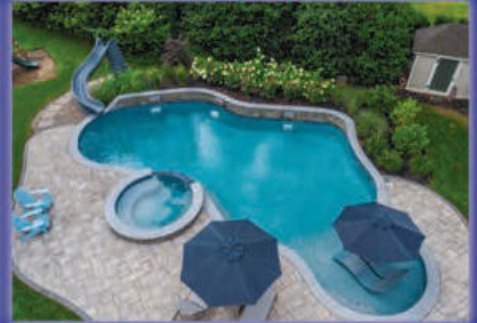
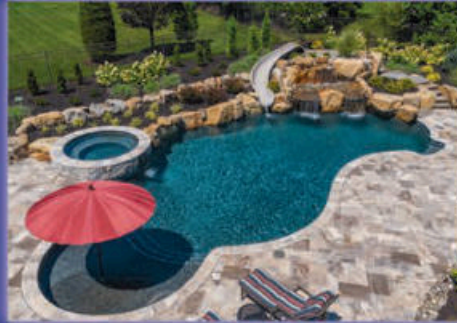
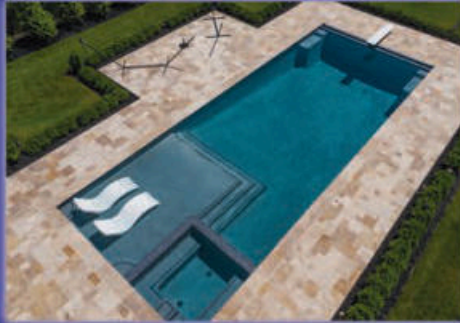


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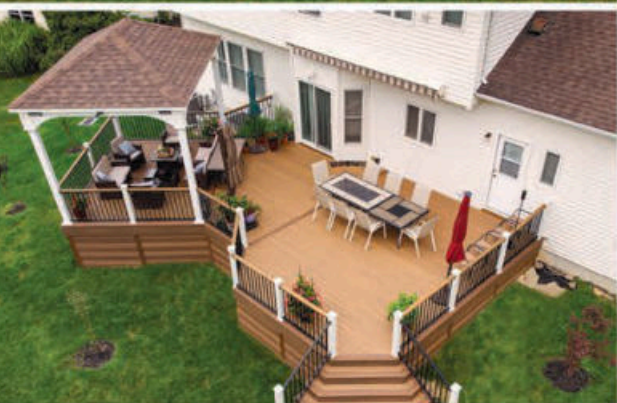
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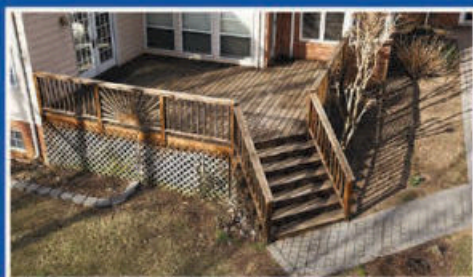


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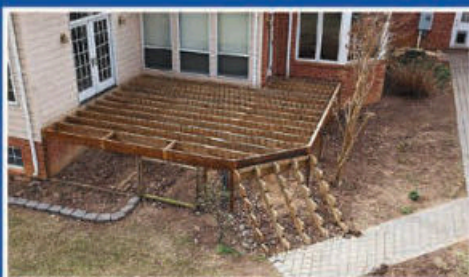
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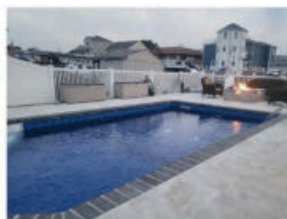
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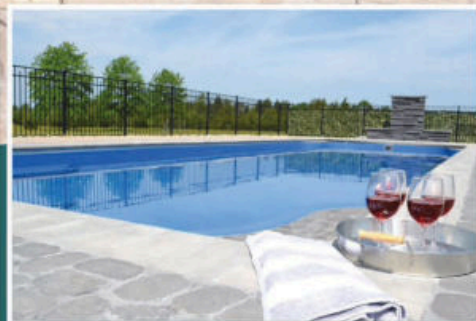
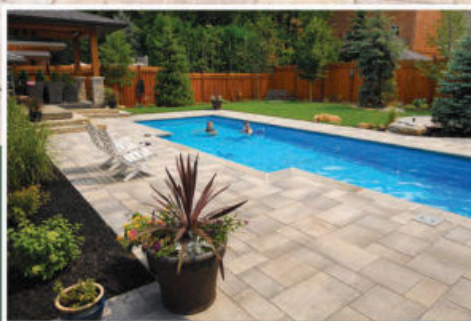
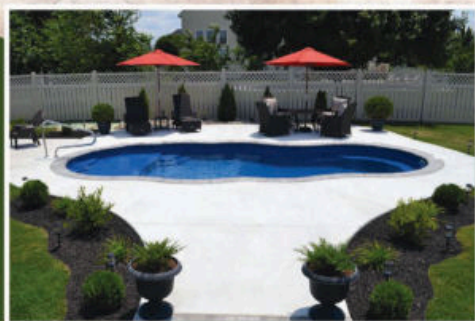
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The Backyard Experts

From pavers and pools to decks and landscaping, working with the talented team at Evergreen Pros means that you can have it all with just one call.

by **Madeleine Maccar**

A year before the pandemic, Evergreen Pros could not find a pool company for a customer's backyard transformation. The South Jersey company had already expanded from the landscaping and curbscaping that defined its earliest days four decades ago, able to deliver everything from pavers, outdoor kitchens and hardscaping to fencing, decks and landscaping, but hadn't yet added pools to their areas of expertise.

The solution, of course, was to keep expanding their suite of services and enriching their in-house talent.

"We were getting together with a client and going over project planning about four years ago, and we could not get a pool company to show up," recalls Nick Erman, Evergreen's co-owner. "So I ended up going to school to learn how to become a fiberglass pool installer."

Resolving a problem both proactively and with education is, Erman observes, pretty on-brand for Evergreen and its determination to go above and beyond for its residential and commercial clientele.

"The whole point of us turning into a pool company was that we didn't want to lose the customer who's looking to have this beautiful

backyard oasis but we're stalled at the pool," he says. "We decided to strictly do fiberglass pools because they're less maintenance, less of a worry for the client 10, 20 years down the line, and warrantied for life."

It's a business philosophy befitting a company that thrives on being truly comprehensive backyard experts, walking with the client every step of the way from design conception to site cleanup, all performed by its own hand-picked team. When it comes time to conceptualize a project, Evergreen uses SketchUp, a 3D modeling software that allows its design team to create and manipulate designs of pools, outdoor kitchens, paver patios and much more.

"No one wants to be calling 10 different contractors so, whether we're putting in a pool, patio, kitchen, irrigation, all the way down to planting the sod, it's a one-stop shop," Erman explains. "From the irrigation from the pavers to the shrubs, you're dealing with one person, the main project manager, through the entire project."

It's not just convenience and streamlined communication that the Evergreen team offers by being total backyard experts, though: It's harmonious, thoughtful design and far-ranging expertise, too.

"We're very big on educating our customers," says Erman. "Not only do we educate them on the pools themselves and why they should choose fiberglass, but we educate them on what this body of water needs to be taken care of, including the chemistry involved."

To that end, Evergreen is very excited with the recent grand opening of its new showroom. The space features various samples of pavers from top brands like Cambridge and EP Henry as well as fire pits, sitting walls and much more on display.

What's more, the company is now offering several new exciting options for customers, including an exclusive collection of porcelain pavers imported directly from Italy. The pavers' color won't fade over time and they are resistant to temperature change, mildew and moss, among several other benefits.

Another recent addition that Evergreen is now offering are swim spas from renowned industry leader PDC Spas. Designed to help with hydrotherapy needs, the collection features both a 15-foot model as well as a dual-zone, 19-foot version. And with seating for up to 10, you'll find therapy bench seats, sculpted bucket seats and a "cap-

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And speaking of comfort, what if you never had to worry about opening and closing your pool again? Evergreen Pros can help make that dream a reality with the installation of a residential retractable pool enclosure from DynaDome. These custom-built enclosures offer 100% material guarantee and allow you to enjoy your pool all year.

It's all part of the company's staunch dedication to serving customers at the highest level to make sure they not only meet, but exceed expectations. Because for the Evergreen team, customer service that dazzles is all part of delivering the "Wow!" factor they strive for with every job.

"If the client isn't satisfied, I'm not satisfied," says Erman. "We want the husband and wife to both have tears in their eyes because they're so happy. It has to be everything they've ever dreamed of." **H&H**

Evergreen Pros

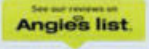
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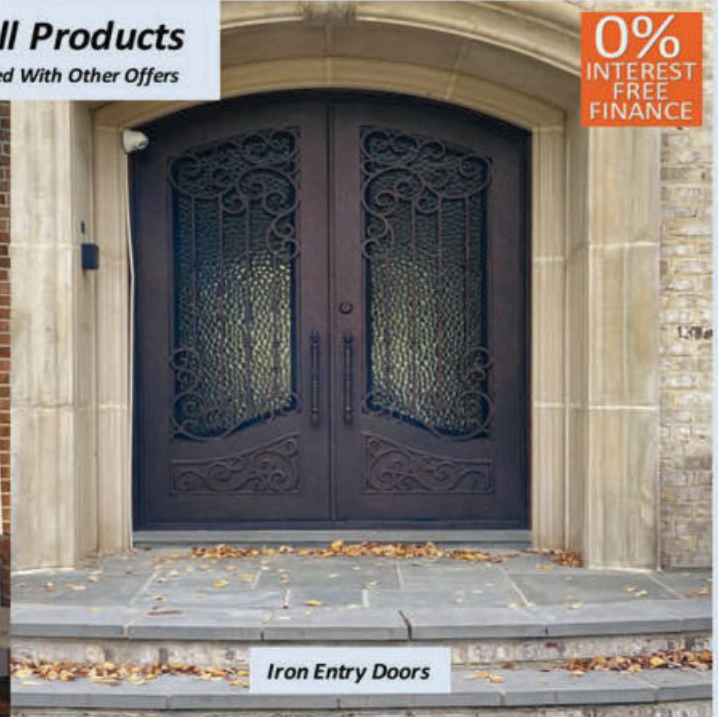
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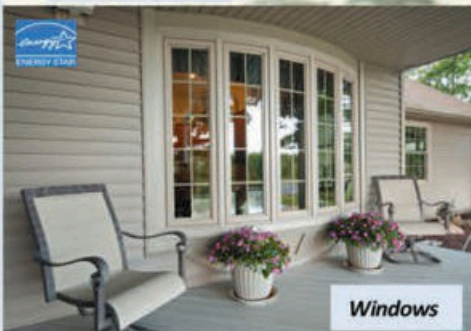
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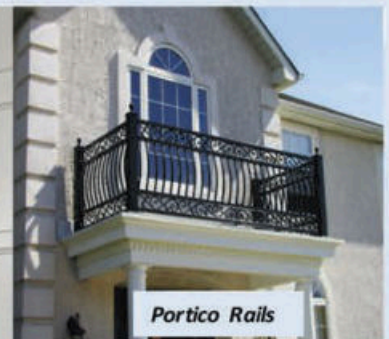
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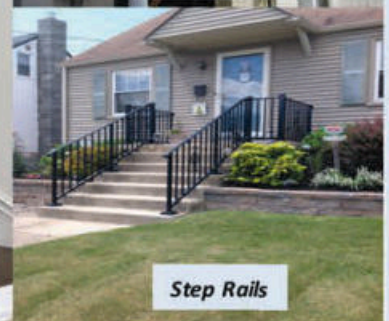
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No matter what type of flooring homeowners choose, they can be sure that it will look its best well into the future with careful planning and consideration. **by Carly Murray**

As lifestyles have changed, home interior trends have evolved, too. Homeowners are considering the longevity of their choices more in-depth than before, especially following the pandemic. Currently, people are most commonly seeking low-maintenance and cost-effective flooring options that are uniform throughout the home.

“Years ago, for instance, boys’ bedrooms [carpet] would be blue or green, the girls’ would be pink or white, and the parents’ would be beige. ... Everybody had their own color scheme in their room. It seems like today, it’s the same floor all the way through—a neutral enough floor [because] it’s easier to paint a wall than it is to replace flooring,” says Steve Matteo, co-owner and store manager of Matteo Family Kitchens and Flooring, Inc.

This trend allows for easy modifications to kids’ ever-changing aesthetic preferences, rather than hindering creativity or color options. Matteo mentions that wall paint and accent details function as a burst of color that complements the neutral flooring. He also explains that this completely cohesive floor technique doesn’t only extend to bedrooms, but throughout the entire home. Of course, this option also will come in handy if the day arrives that a property will be rented out or sold, with nothing too bold left unalterable.

The lean toward a preference for an amalgamation of convenience and quality is why luxury vinyl plank has gained such traction again lately. While nothing is maintenance free,

vinyl plank only requires simple and as-needed cleaning. Its waterproof quality also makes it a preferred choice for kitchens, especially. Though, it should never be drenched in water on repeated occasions, making marble or porcelain a better choice for bathrooms.

“[Vinyl plank] is waterproof. Maintenance is just as basic as: dust mop, broom [and] vacuum. For daily maintenance, use a



“PEOPLE’S
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VARY; I ALWAYS
ENCOURAGE
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Elmer Stoltzfus,
Heritage Floors

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damp mop with water only or with a pH neutral [cleaning product]—never use harsh or abrasive cleaners with ammonia, bleach, oil, polish, strong alkaline or wax,” explains Lorraine Sterl of Sterl Kitchens, Co.

Hardwood is still a preference for homeowners visually. However, this look is attainable without the high maintenance and expense of installing hardwood floors. Vinyl plank is typically the most universally compatible with any lifestyle. Though it may be made to look like wood, it does not easily take damage like a wood product because it is made of calcium carbonate and PVC, a type of lamination. Its installation is a fairly easy and quick process, as well—it is known to be an achievable process for even solo beginners.

“Vinyl plank gives you one of the most scratch-resistant surfaces on the market, next to ceramic tile. Hardwood is beautiful, it’s a natural product, looks great, but one characteristic with hardwood is that it does scratch and it does bend,” adds Elmer Stoltzfus, owner of Heritage Floors. “So, if you have big dogs or a lot of children, or just a big family, hardwood is not as serviceable as vinyl plank would be.”

The variations of luxury vinyl flooring extend far beyond imitation wood. One can choose from beautiful patterns and designs to transform an area. Depending on the choice and the room, some designs can create the illusion of expanded space. On the other hand, a crowded pattern in a small room can create a

cramped effect, demonstrating the necessity of planning with alternative solutions in mind.

Not everyone has the luxury of starting their renovation journey with a blank canvas, and a flooring choice may depend on the structures already available. Walls and embellishments can always be modified, but kitchens and bathrooms, especially, are more involved. One might consider flooring that is a complement to already-existing countertops in those scenarios.

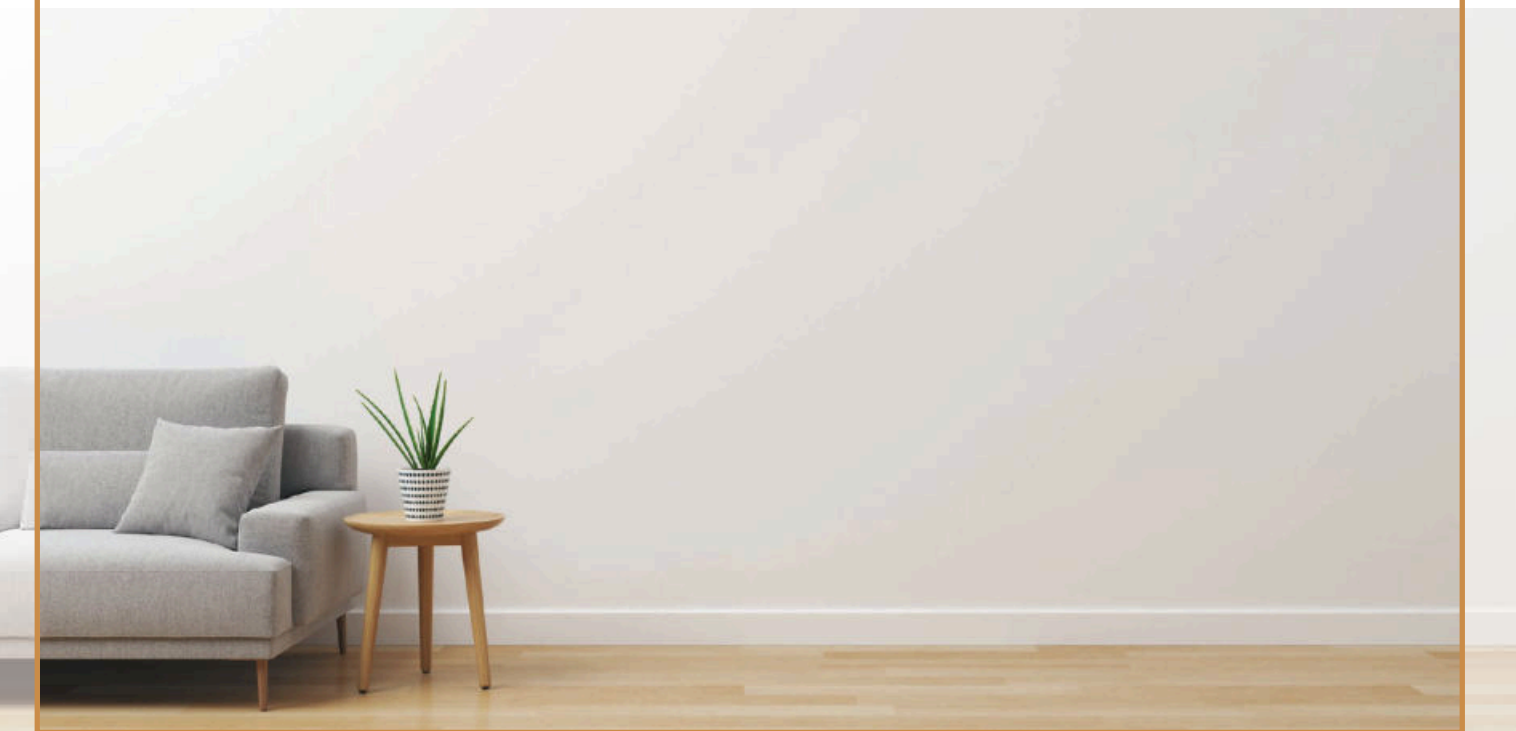
The continuously growing interest in top-notch home design at an obtainable level has resulted in a perpetual release of more convenient, stylish and functional options. Although luxury vinyl plank and luxury vinyl tile have been implemented since the ’70s, they contain a contemporary look and feel. This, in large part, is due to consistent developments in home renovation projects. One such example is the incremental increase of luxury vinyl tile’s thickness.

“MSI [Surfaces] has a brand-new product coming out: the ‘Studio’ collection of LVT [luxury vinyl tile] flooring, which has a 30-mil wear layer for even greater damage resistance and improved longevity,” says Sterl.

It’s obvious that vinyl plank flooring has many benefits, but Matteo points out that many are returning to carpeting as a response to high inflation, cost of living and budget cuts. Traditionally difficult to maintain, especially for pet owners, carpet has made a surprising comeback with new technology that improves its durability. Matteo explains that new carpet products have a built-in stain resistance to messes and stains with plastic sheets on the top surface.

“We do know they are holding up so much better than carpets in the past,” says Matteo. “We try to be a teaching facility more than just selling to someone. When somebody comes in our door we want to ask them: How do they live in their house? How many kids and pets? ... That way, we can give people our honest opinion on what we think might be the best product for them.”

Ultimately, the capacity for creativity and heightened functionality offers the freedom to truly customize flooring to one’s





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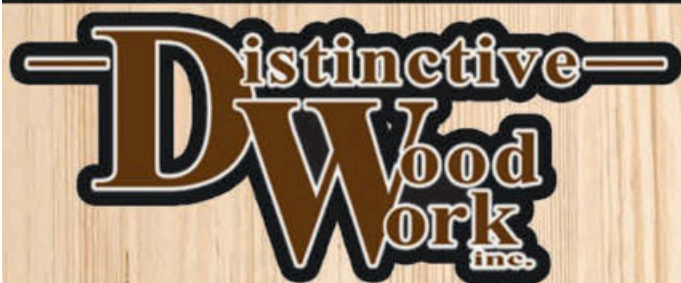
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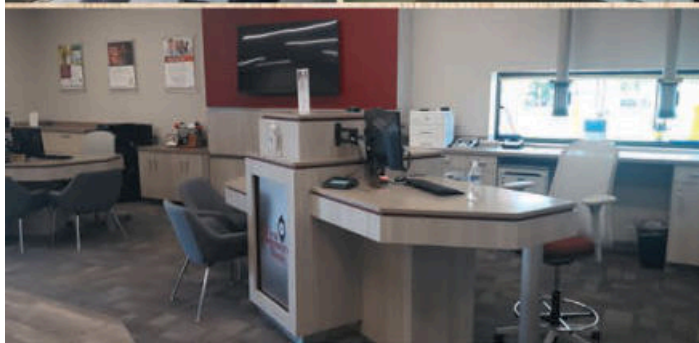


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unique household. Cool-toned neutrals like grays were recently replaced with warmer beiges and blondes in popularity, demonstrating that trends are subjective. Stoltzfus mentions a recent re-emergence of manufacturers offering colored carpets rather than all neutrals, particularly blues and greens.

Ultimately, the best choice is what each individual would enjoy seeing and using on a regular basis, for years to come.

"People's preferences really vary; I always encourage somebody to make sure that it fits you. Don't worry about the trend and make sure it's something you'd like," Stoltzfus advises. "I think it's very important to,

rather than worry about what's going to be popular with people, make sure you get something that you're comfortable with."
H&H



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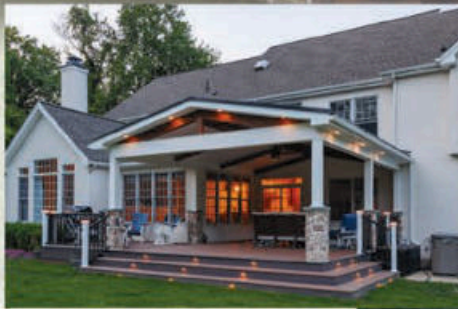
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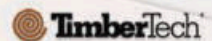
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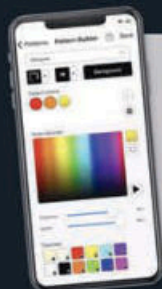
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ask the expert

by Chelsea Valcourt

Four Quarters Mechanical

AS TEMPERATURES CHANGE—EVEN FLUCTUATING BY THE DAY—IT'S IMPORTANT TO MAKE SURE YOUR HEATING AND AIR CONDITIONING SYSTEMS ARE OPERATING SMOOTHLY AND FUNCTIONING PROPERLY. After all, no one wants their

AC to cut off on the hottest day of the year, leaving them to sweat it out.

HVAC repairs can often be simple, and depending on the availability of parts, may only take one day to complete. What's more, servicing your unit routinely can save you money by reducing the chance of one lingering issue creating a domino effect and wreaking havoc on your entire system. These preemptive measures can also save your life by eliminating mold-borne illness and possible carbon monoxide leaks.

House & Home spoke with Tyler Cook, an HVAC Specialist at Four Quarters Mechanical, to find out more about the best practices when it comes to maintaining your HVAC system, and how to identify when it's time to repair versus replace.



Tyler Cook,
HVAC Specialist

WHAT ARE SOME THINGS A HOMEOWNER SHOULD CONSIDER WHEN MAKING THE DECISION TO REPAIR OR TO REPLACE?

First of all, the biggest thing to consider is [the impact of a replacement versus repair on] health and safety. Here are some key things to consider about both options.

Repairs are generally OK if:

- The unit is under 10 years old (and possibly still under warranty).
- The cost of the repairs is less than \$1,000.
- The unit has been maintained regularly.

Otherwise, it may be time to consider replacement if:

- The unit is 10 years or older, as the average life expectancy is 10-15 years.
 - The unit is consistently breaking down and the repair costs are mounting.
 - Utility bills are high due to older units that are not energy efficient.
 - You are experiencing longer run times.
 - There has been a flood in the home.
- There is no guarantee on repairs and mold can grow internally.
- You recognize hot or cold spots in the home. This could be due to a lack of properly sized equipment to effectively control your home's temperature.
 - You are adding upgrades to your system by way of air filtration/purification options.

WHAT ARE SOME MAINTENANCE TIPS THAT ALLOW HOMEOWNERS TO MAINTAIN A



HEALTHY HVAC SYSTEM?

Schedule a maintenance check before a major HVAC season—in the fall before winter or in the spring before summer. Another healthy thing that a customer could do is just keep changing their filter. Most Americans have pets in their home. Whether you have cats, dogs or even ferrets—anything with hair—that all clogs up the duct system. Their hair will often get sucked into the ductwork and actually clog up the filter a lot faster. Some people have to change their filter once a month, while others can get away with swapping the filter every two to three months. It really depends on the home.



WHAT IS THE IMPORTANCE OF ENGAGING IN AN HVAC MAINTENANCE PROGRAM?

Our maintenance program is a great thing because we can tell you if your system is nearing its end. If you call in and say, 'Listen, Tyler, I've never had an HVAC inspection done before, but my heater has been making this kind of noise. I don't know what's going on. I just want my system checked.' I come out, do an assessment and say, 'Look, the noise that you're hearing is coming from your blower motor and the bearings are starting to go. It's not failed yet [but it will go soon].' At that point, you can be proactive and fix it, or you can just let it go and wait for it to fail—but I'm going to tell you this, it's going to fail when you need it most. That's going to be during the middle of an air conditioning season when it's 90-plus degrees outside and now you have no cool air. **H&H**

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A Matter of Trust

When it comes to finding the right contractor for the job, **Emmons Remodeling** offers clients both expertise and peace of mind.

When you need work done on your home—expected or not—you want to know that you can trust the contractor you’ve hired to get the job done well. After all, you’re not an expert on what’s involved in services like roofing, siding or windows, and you don’t want to get taken advantage of as a result. Because of that, it’s important to choose a company that you can feel confident is reputable.

But how exactly do you know a company can be trusted?

One important factor in choosing the best contractor is longevity. Only a company that performs great work is going to be able to stick around for the long haul. That’s exactly the case with Emmons Remodeling, a company that has been offering expert care for South Jersey and the Jersey Shore area since 1996. They are a wellknown name in the region—and for good reason. Their success was built upon a reputation of honesty, integrity and good work.

In fact, the company is an Owens Corning Platinum Preferred Contractor. That’s not a designation that any old company can have. Platinum Preferred Contractors are in the top tier of a premier-network of roofing professionals. In order to achieve this title, they must have passed a workmanship inspection, been professionally screened for financial stability and customer service, and continue to adhere to stringent guidelines set forth by Owens Corning. Fewer than 1% of roofing contractors in the United States are Owens Corning Platinum Preferred.

“It’s a title that backs up our already strong reputation,” says Stephanie Kelly, co-owner of the company along with her husband Matthew. “Only the most reputable companies are able to earn that designation.”

Besides being able to feel confident that you’ve hired a contractor you can trust, this designation benefits homeowners in a more tangible way as well. That’s because Platinum Preferred Contractors are able to offer 50-year warranties on their work—much longer than other companies can offer. According to Owens Corning’s website, “because we stand behind these warranties, we need to make sure that we are backing up the best roofers in the business.”

Protect Yourself Against Storm Chasers

Unfortunately, when it comes to contractors for roofing, siding and windows, there are a lot of fly-by-night companies out there and it’s important for homeowners to protect themselves. In the business, many of these companies are called “storm chasers.” They follow severe weather from area to area, knowing that there will be a lot of work.

They typically have no community roots and therefore no knowledge of local building codes. Their “rush job” often has shoddy work, and since they typically leave the area in chase of the next storm, they can’t be reached when there are problems.

How can you spot a storm chaser? Stephanie says it’s critical to be wary of contractors who may not have a physical office—again, an indicator that they may



be a fly-by-night company. They’ll do the work poorly and then disappear, leaving you with problems.

“We are a local small business in Williamstown with real people answering the phones—not an answering service,” Matthew says. “We don’t work out of a house and we do not have a ‘virtual office.’ Be wary of contractors that will not provide you with a physical address but instead only have a P.O. Box or suite number and only use an answering service.”

Some of the worst storm chasers don’t even carry the proper insurance and are therefore putting you at risk.

“We are fully insured and also carry liability insurance, which is required for roofing operations,” Matthew says. “But many contractors carry cheaper insurance that does not include liability insurance, leaving you, the homeowner, liable if a worker is injured while working on your roof. Make sure the insurance certificate sent to you by your contractor’s insurance agency specifically includes liability insurance.”

Choosing Wisely

At the end of the day, your choice in roofing, siding and window contractors can be the difference between good, quality work—and a big headache. Stephanie says that the last thing Emmons wants to see is people in their local community get taken advantage of by unscrupulous roofing, siding and window contractors.

“You should be able to feel confident that you’ve chosen a contractor that you can trust—not one that is going to leave you with problems to fix after they’ve gone,” she says. “At Emmons, you are not only investing in a new roof, new siding or new windows—you’re investing in peace of mind.” **H&H**

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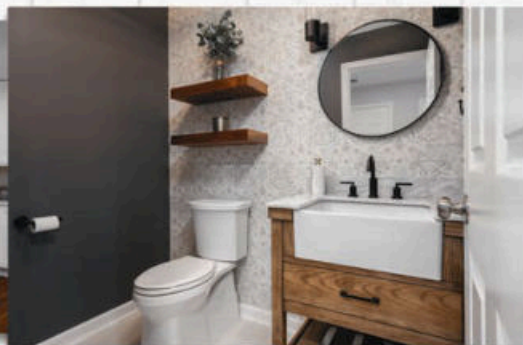
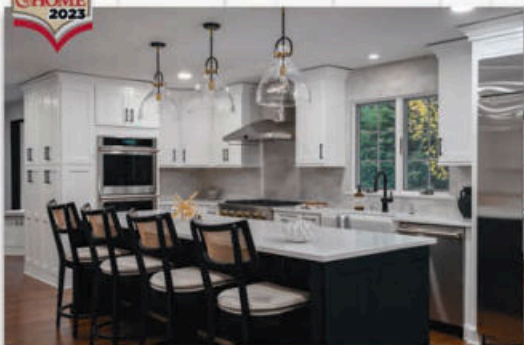


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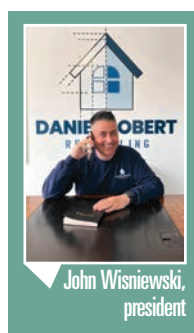
by Chelsea Valcourt

Daniel Robert Remodeling

VICTORIAN-AND COLONIAL-STYLE HOMES ARE COMMONLY SOUGHT AFTER FOR THEIR BEAUTY AND CHARACTER, BUT THEY CAN OFTEN FEEL OBSOLETE.

Homeowners find themselves wanting to upgrade their home, yet fear ruining the charm that attracted them in the first place. While it may seem paradoxical, it is possible to have both as John Wisniewski, president of Daniel Robert Remodeling, finds.

House and Home spoke with Wisniewski regarding Daniel Robert Remodeling's recent work in the quaint town of Pitman, and how working with experienced professionals helps to achieve the ideal design without sacrificing safety, quality or historical feel.



DANIEL ROBERT HAS A HISTORY OF WORKING WITHIN HISTORICAL TOWNS.

The small, historic borough of Pitman is experiencing a revitalization. Daniel Robert Remodeling has been part of the process, remodeling many of the town's historical homes. Originat-

ing in 1871 as a Methodist Summer Camp, Pitman is a town full of Victorian-and Colonial-style homes rich in history and is listed on the New Jersey and National Registers of Historic Places.

With such beautiful architecture and a revitalizing downtown, many of the residents are looking to create modern amenities with historical touches in their homes.

All three partners at Daniel Robert Remodeling are Pitman natives and understand the importance of revitalizing all of the towns in South Jersey. They are involved in many communities throughout South Jersey from restoring homes in Cherry Hill, Moorestown, Haddonfield, Franklinville and down to Cape May.

WHAT HAS BEEN YOUR LATEST RENOVATION PROJECT?

Our latest project was a Colonial-style home from 1905 in which we renovated a third-floor master bathroom.

With the home being over 100 years old, our client wanted a traditional bathroom with modern amenities that both kept in-theme with the age of her home and fit within her existing third-floor master bathroom.

The original space included a 36-by-36,

neo-angle closet shower, a corner tub and two single vanities—all chopped into little areas. We were able to go in and open everything up, re-allocating the space and creating a functional, airy room.

WHAT WAS THE CHALLENGE WITH THIS BATHROOM AND HOW DID YOU OVERCOME IT?

Many times, putting a bathroom—even in an already existing bathroom—on a third floor can create problems. There can be challenges including structural, plumbing and electrical issues. For example, your toilet plumbing often runs the whole height of your home, which on a third floor it can be tricky to move a toilet.

The goal of this project was to create a functional space that was beautiful within the historical style of the traditional, Colonial home. At the same time, our client wanted modern features, functionality, storage and a comfortable, spa-style space. We added vintage-style sconce lighting and a chandelier for ambience; modern, energy-efficient recessed lighting; a custom-designed double vanity and linen wardrobe for additional storage and organization; mosaic tiles; an expanded

walk-in shower; and a lightweight freestanding tub—swapping out an extremely heavy cast iron tub which allowed for our client to have the clawfoot tub of her dreams.

We are doing many projects like this for historical homes and because we incorporate design into our planning stages, we are able to account for challenges as they arise. We balance the dreams of design with the realities of a construction site.



HOW DO YOU WORK TO INCORPORATE A HOMEOWNER'S UNIQUE TASTE, BUDGET AND SPACE INTO A DESIGN?

There are no shortcuts in construction. We spend the time listening to our clients and working with them to make sure that their wants are matched with their needs. We like to educate our clients on the remodeling process before the project even starts.

WHY IS IT IMPORTANT TO

WORK WITH AN EXPERIENCED TEAM WHEN TACKLING A REMODELING PROJECT?

An experienced contractor has the ability to fix unexpected or uncommon issues in an efficient way with a complete understanding of the process. Historical homes often have unique issues such as outdated construction code requirements or plumbing, which requires an expert to handle with care. One example we've faced is opening a wall and finding live electrical wiring from many years ago. While it may not have been in the scope of our work, it is something that we will fix because our goal is for our clients to have a safe home. **H&H**

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When Global Home Improvement was founded 25 years ago, the company set out to work with only the best manufacturers in the industry.

Whether homeowners are investing in roofing, windows, siding or gutters, they can rest assured that Global Home Improvement stands behind the products they install.

Over the course of two decades, one manufacturer has stood above the rest: Marvin Windows and Doors. Global Home Improvement is the area's premier installer of Infinity Fiberglass Windows and Doors from Marvin. The company has been hand-selected by Marvin Windows and Doors to handle their absolute best-looking and best-performing window, says Adam Parnes, marketing director.

"Infinity Fiberglass Windows from Marvin are custom-built using Ultrex® fiberglass, which allows us to measure and order your windows to the exact size. We believe in accuracy from appointment to install," he continues.

Shopping replacement windows can be a confusing and at times frustrating

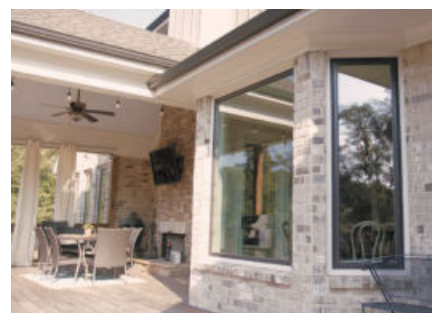
process, but this partnership with Infinity Windows from Marvin aims to simplify things for every homeowner. "Our consultants are here to help you break through the clutter and confusion so you can focus on the window solution that best fits your needs," Parnes says.

Because Global Home Improvement offers a full range of exterior home remodeling solutions such as metal roofing, James Hardie Siding and Infinity Windows from Marvin, they can handle your entire renovation from start to finish. "Every project is assigned a dedicated project manager and our in-home consultants are also there to help with accurate pricing, design and ideas without the high pressure tactics of other companies," he says.

If your home is due for exterior renovations, Parnes advises not to delay. "Planning your renovation ahead of time is always the way to go." **H&H**

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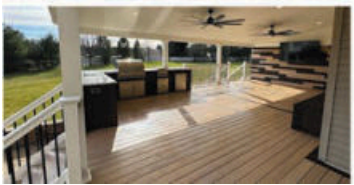
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Clients of **Amiano & Son Design-Build** keep coming back because they know that their homes are in good hands.

by **Madeleine Maccar**

A great home-renovation project starts with a great team, as Amiano & Son Design-Build has demonstrated for almost 60 years.

Joseph A. Clymer, Director of Business Development and grandson of Founder Louis Amiano Sr., began his own journey with Amiano & Son by joining his uncle “Lou Jr.” and aunt Wendy in 2015. He first took on the arduous task of a laborer, where learning the various trades, quality standards, building codes, permit processes and basics of construction increased his passion in the industry. Clymer soon took on extra responsibilities and hours tirelessly learning design; as he grew with the family company, his uncle saw Clymer’s potential to assist him in sales, bringing strong assets like field experience and design insight.

With Clymer flourishing in sales, earning national and local awards and a promotion to his current role, Lou Jr. states, “Joe has helped me more than double my company sales. My mother always told me Joe would be an asset to me as a business owner. She

was right.”

“It’s definitely a full-team effort,” Clymer adds. “The concept of design/build is something my uncle has always used as his own business practice. The process has been tweaked over the years to accommodate change in the industry as well as in society. Our team works together from the beginning of the design phase on a project: This helps eliminate finger-pointing, strengthens the communication on a project, strengthens and expedites collaboration without losing sight of the end goal, and involves all parties from the beginning.”

Amiano & Son starts every project with a tried-and-true plan of action. That approach includes a detailed design process where the client and their design professional discuss floor plans, elevations and their own design per the client’s vision. Designers fine-tune and critique “every single detail,” and go over electrical, plumbing and HVAC layouts. Some projects require a scheduled visit from the actual “build” crew prior to contract finalization. This diligent deep-dive ensures that before starting construction, all pricing, design, materials, permit documents and even the project manager are set and ready to begin the build process, which commences after the contract-signing when the designers turn the project over to the builders.

“It’s very important to get everything narrowed down upfront. Planning and process execution are key to production. Production tends to be stressful enough, as it typically will kick off with demo work. Before any contractor begins ripping a room out of your home, you want to make sure that all the pieces are properly put together and will fall into place,” Clymer says. “The last thing you want is to have your kitchen ripped out and then still have to worry about picking out your cabinets or your floor, or making sure that the design is going to unify the rest of the home. Proper planning and design are key!”

Pre-project prep also includes a visit to

one of the Amiano & Son showrooms. Materials are arranged in “good, better, best” order to helpfully and proactively guide clients toward the “Aha!” moment of discovering their perfect pieces.

“Most of our clients don’t know exactly what they’re looking for,” he explains. “I’ve had clients who say that they hate their kitchen and just want to redo it—That’s all I know,” many of them chuckle when they begin our design interview. Our job is to decipher homeowner’s wants and needs, to review how it will fit in their existing space. Every kitchen and bathroom space is unique, in my experience, and should be treated as such.”

Part of what makes Amiano & Son’s showrooms so impressive is that they’re packed with up-to-date products, the latest trends in design and long-standing trends like the “white kitchen.”

“The vendors/manufacturers of these products come to us,” says Clymer. “I have designers who attend major events in the industry to bring us new products and ideas. Our world is forward-thinking and evolving every year. Remodelers need to do the same, as we are the leaders in maintaining homeowner’s visions of a fresh feel for their cherished investment—their home!”

While Amiano & Son began with one showroom, increasing requests for work in Long Beach Island, Margate, Ventnor and Brigantine made it apparent they had a valuable market closer to the Shore meriting a second location. “This showroom is set up for the needs and wants of beach homeowners, who have very different needs we can address,” Clymer explains. “Homeowners can view renovation progress comfortably from wherever their actual home might be, to providing products specific to ‘Shore living.’”

As anyone who’s worked with the Amiano team can attest to, the design process, the quality tradesmen working with them and the vendors dedicated to satisfying “Amiano Clientele” are testament to a long business practice of building relationships as sturdy as their craftsmanship.

“Relationships are everything and extremely important to us,” says Clymer, noting that about 25% of his business is repeat clients. “We make sure that every project has the time and attention and detail that they need because these are people’s homes, we are in their domain. When a client says, ‘You guys heard me and you saw my vision even before I saw it,’ or that we exceeded every expectation, that’s exactly what we go for every time.” **H&H**

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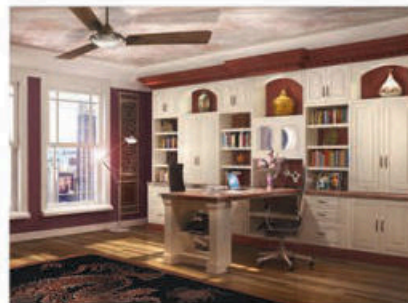
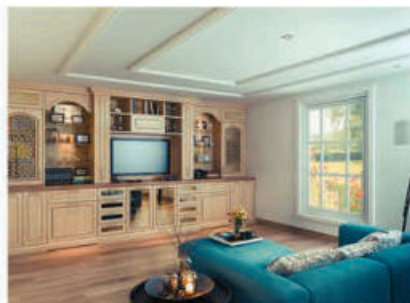
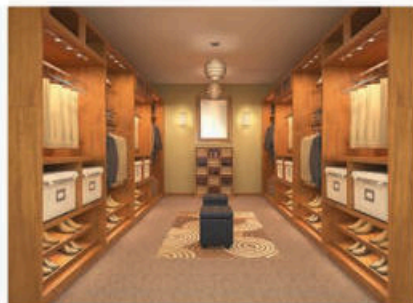
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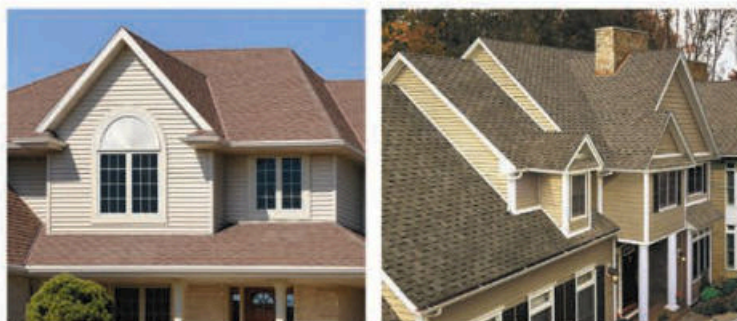
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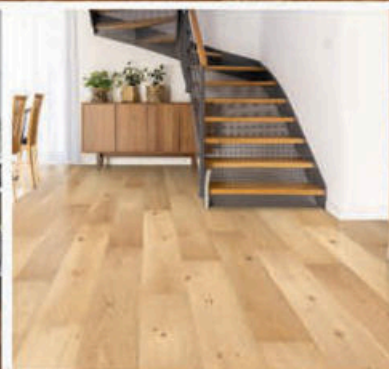
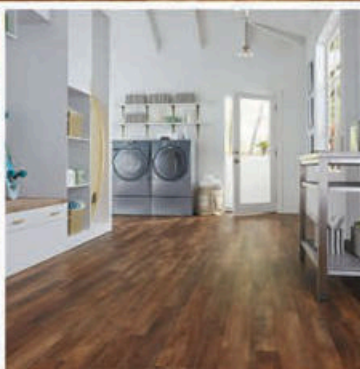
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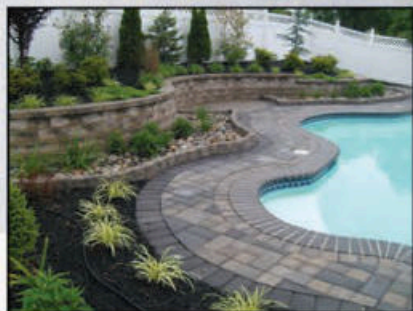


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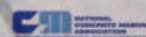
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New for SPRING

Enhance your outdoor aesthetic by exploring paving options for your landscape.

by Kristen Jorgensen

A vibrant garden scene featuring a paved walkway, flower beds with tulips and hyacinths, and a brick building in the background.

Brick pavers exude classic charm and warmth, making them a favorite for traditional and vintage-inspired landscapes. With their rich earthy tones and uniform shapes, brick pavers lend a sense of timeless elegance to outdoor settings.

Whether laid in herringbone, basket weave or running bond patterns, brick pavers create visually captivating surfaces that evoke a sense of nostalgia. Moreover, their inherent strength and low-maintenance requirements make them a practical choice for high-traffic areas.

“Brick paver manufacturers have done a great job with developing new styles and also many natural stone look-alike products for a less expensive option than real stone,” says DeMato. “We have adapted these products at Rock Bottom Landscaping to beautify your home’s curb appeal as well. For example, you can use a brick paver for a driveway, or border your asphalt driveway or entranceway.”

Concrete pavers offer versatility and durability, making them a popular choice for various outdoor applications. Available in an array of shapes, sizes and colors, concrete

The image is a composite. On the left, a man in a light blue shirt and dark pants is operating a yellow and blue floor cleaning machine in a large, well-lit hall with arched windows. On the right, a close-up comparison of the floor surface is shown. The left side of the close-up is labeled 'Before' and shows a dull, slightly discolored tile. The right side is labeled 'After' and shows the same tile, now significantly brighter and cleaner. A white curved arrow points from the 'Before' side to the 'After' side, indicating the cleaning process.

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pavers allow for endless design possibilities. From classic brick-like patterns to sleek modern designs, concrete pavers can complement any architectural style.

NATURAL STONE

For a timeless and elegant look, natural stone paving is hard to beat. Materials such as flagstone, slate, limestone and granite impart a rustic charm and unmatched character to outdoor spaces. Each stone carries its unique texture, color variations and veining, adding visual interest to pathways, patios and driveways. While natural stone may require professional installation due to its irregular shapes and sizes, the result is a stunning, one-of-a-kind landscape feature that ages beautifully over time.

ASPHALT

When it comes to building your perfect home driveway, there are a few options available. From concrete to gravel to asphalt, each material has its pros and cons, with asphalt being a common choice among homeowners, and for good reasons.

“One of the major benefits of choosing asphalt for your new home driveway construction is that it can be installed quickly and easily. Asphalt is often poured in a single day, allowing you to get your driveway up and running as soon as possible,” explains Patrick Burke, third-generation contractor at Burke Asphalt.

Asphalt is also a cost-effective option when it comes to construction materials. “It is relatively inexpensive compared to other driveway materials like concrete and gravel. Asphalt is also relatively simple to install, which means you will not have to invest a lot in labor costs,” Burke says.

Additionally, asphalt is long lasting, requiring fewer repairs and maintenance over time. So if you’re looking for a cost-effective solution, asphalt may just be the perfect choice.



RESURFACING OPTIONS

Resurfacing asphalt is the practice of overlaying a new driveway over a settled old driveway using what is called a modified driveway mix.

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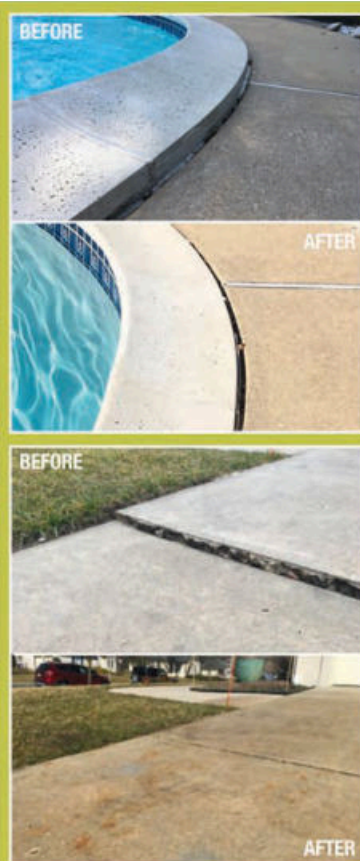
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That is essentially 9.5 millimeters of top coat asphalt that has been modified to get into the cracks and crevices of the old driveway so you don't have to tear up what you have.

"Resurfacing your driveway saves the homeowner quite a bit of money and gives the same result as tearing up and starting new. Of course, there are exceptions, such as pitch concerns and water drainage concerns, which may make certain projects unqualified for true resurfacing," explains Burke.

Homeowners can choose to resurface concrete around the home as well. New Castle Artisan offers an innovative, effective way to renew old, chipped, spalled and cracked concrete surfaces.

"Over time, wear and tear, weather and exposure to the elements can cause damage to your property's concrete surfaces. That damage, if left unfixed, can get worse and eventually result in unsightly blemishes, unsafe surfaces and decreased property value. Our talented

professionals can transform your concrete surfaces to have an entirely new look, turning the error into art," says Gwen Kunkle from New Castle Artisan. "Once the concrete is applied, our artisans go to work creating beautiful designs in wonderful colors. The designs are chosen to suit the state of your concrete space, match your preferences and complement the surrounding space. Once the new concrete surface quickly sets, your space is ready for use in an amazing new way."

When taking the resurfacing route, homeowners can have peace of mind that their environment stays free and clear of costly, time-consuming obstructions.

Whichever direction you go, choosing the right paving option is essential for enhancing the aesthetic appeal and functionality of your outdoor space. Whether you prefer the timeless elegance of natural stone, the versatility of concrete pavers or the modern allure of composite decking, there's a paving material to suit

every style and budget.

DeMato advises: "Whatever direction you choose when pricing your job, be sure to work with licensed and certified professionals, as proper installation will save you thousands in repair work down the road."

In the end, by carefully selecting materials, reliable and professional contractors, and creatively combining paving materials, you can transform your landscape into a visually stunning and inviting retreat that reflects your personal taste and enhances your outdoor living experience. **H&H**



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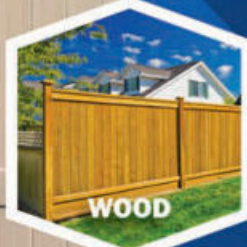
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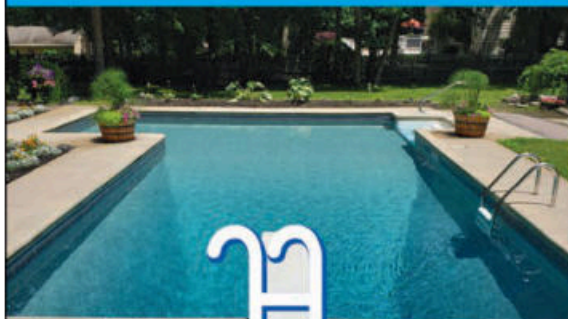
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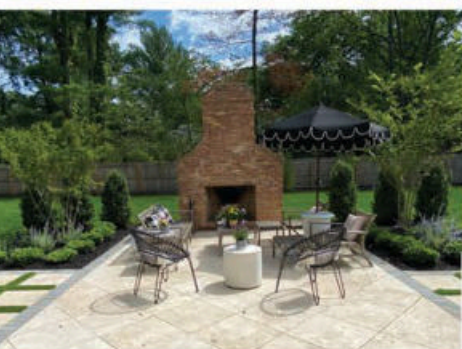
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