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SPECIAL EDITION

Volume 20, Issue 6

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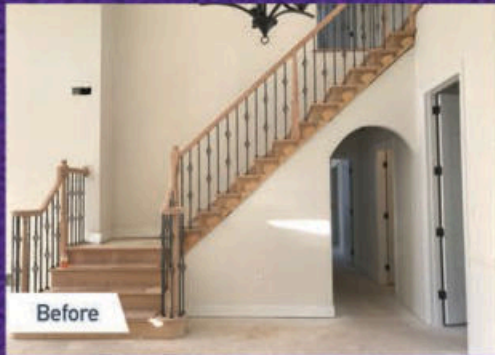
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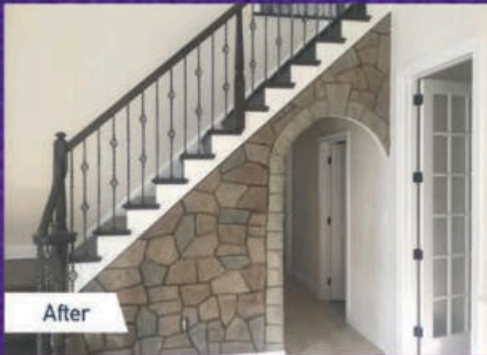
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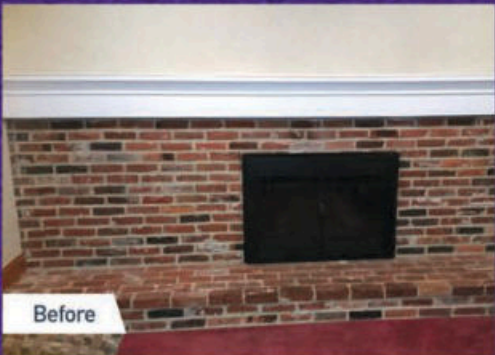
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36

contents

12 Best of House & Home Winner Spotlights

A closer look at our winners and why they are so passionate about their work

42 Keep Up with the Times

Local professionals share the trends to look for in kitchen and bath design in 2020

16 Embracing the Ocean Breeze

A well-designed outdoor living space only increases the enjoyment of a Shore home

46 Shore Showcase Special Advertising Section

50 Great Estates Avalon

Better Together

52 Shore Resource Directory

28 Standing Up to the Elements

The best ways to get your Shore home in shape for the season

36 Choosing your Surface

The surface material for your outdoor living project can be a big decision

42



On the cover:

The owners of this 5,000-square-foot property in Avalon, N.J., wanted a relaxing retreat away from their busy careers, and tapped Megan Gorelick Interiors to design an upscale, coastal casual home. Turn to page 50 to see more of this home, including a kitchen fit for a crowd and rooms to accommodate visitors all season long.

Cover photography by Don Pearce Photographers
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How does it feel to be recognized among House & Home's Best of Winners?

I am very honored that all of the time and energy spent not only by myself but also my employees has been recognized.

What keeps you motivated every day to do the work you do?

Seventy percent of our crew is family, the other thirty percent is our extended family. I work every day in a pleasant atmosphere where everyone's goal is to keep The Cabinet Shop successful not only now, but also in the future.

What do you find most rewarding about this industry?

The kitchen is the hub of the house. It is not only used for cooking, but also has become the gathering place for family and friends. It is rewarding to be involved with the area that makes a house a home.

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It's quite a compliment to once again be recognized by the community and our clients as a Best of Winner. Most of our business comes from client referrals and repeat business so an award like this is greatly appreciated.

What do you find most rewarding about this industry?

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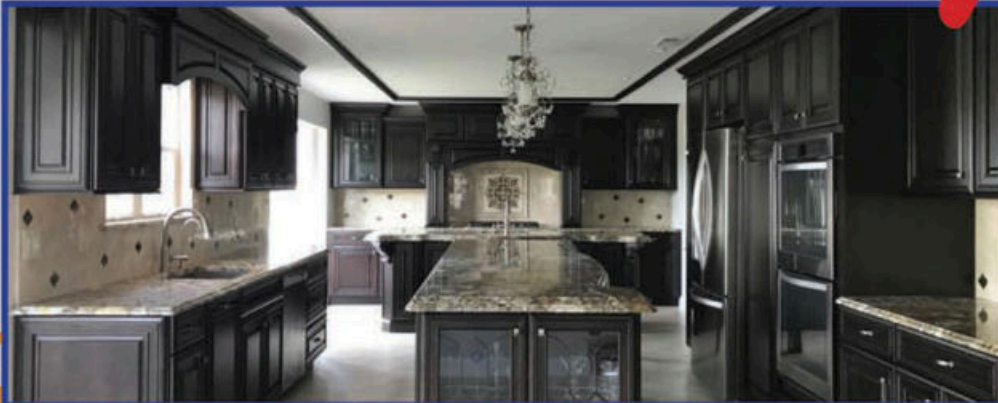
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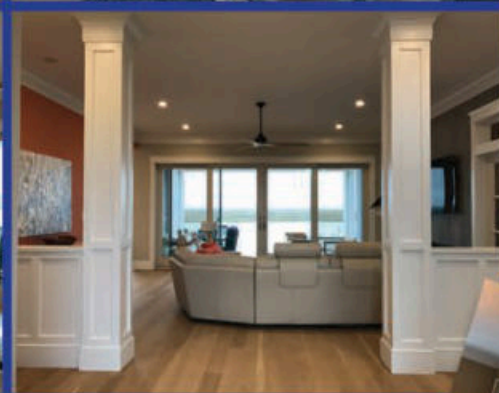
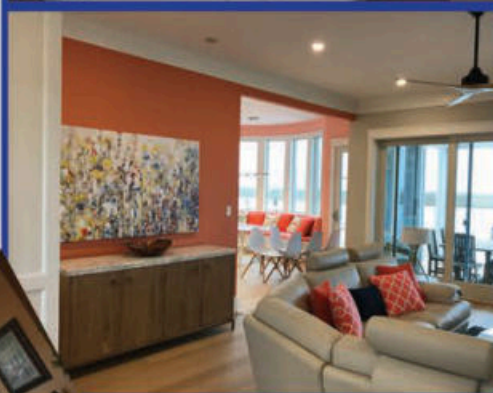
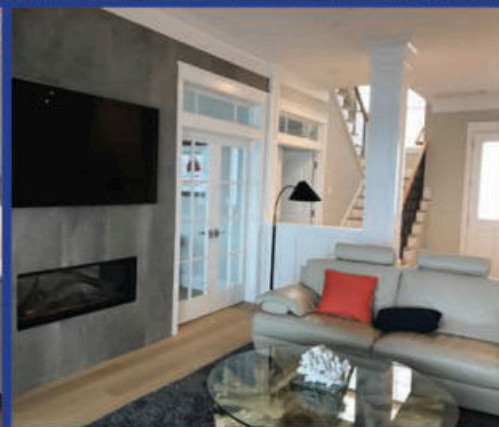
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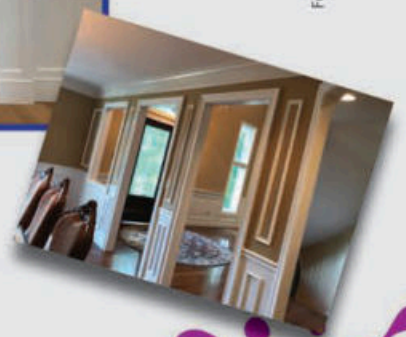


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Embracing the Ocean Breeze

A well-designed outdoor living space only increases the enjoyment of a Shore home.

by MATT COSENTINO



MAKING THE MOST OF YOUR SPACE

While there are certainly large lots to be found, especially in the more affluent Shore towns in this area, in most cases beach houses are going to be close together and yards are not likely to be as spacious as in primary homes.

But outdoor living areas are still attainable, and that's where an experienced designer can make a world of difference.

"There are some beautiful, large, extravagant outdoor spaces at the Shore points, but there are also people who have smaller spaces and they want to maximize it," Huber says. "A designer who has the expertise can help lay it out by asking the right questions and finding out what your needs are as a homeowner."

Huber adds that homeowners can bring their floor plans to a designer or have the experts come out and measure and get a feel for the space themselves. Either way, it is crucial to be forthcoming about how the outdoor area is meant to be used.

"When planning the right outdoor space, make sure you think about how you are going to entertain," he says. "I think that's where a designer can really help you. We ask leading questions like: How are you going to use the space? Do you entertain a lot? Is it just your family or do you have a lot of guests? Do you rent out the home?"

"Based on the answers, our designers are able to lay it out properly. The traffic will flow and a smaller space will feel like a larger space with the way it's designed and also with the outdoor furnishings you use. You can really maximize your space with smaller scale furnishings that are still comfortable."

Charles Hessler, vice president of Barlow Tyrie, agrees about the importance of design. Even in cases where it feels like the neighbors are right on top of you, the right elements can make it feel like your own private oasis.

"A non-permanent privacy screen can be a welcome addition to outdoor living at the Shore, where homes are often very close to one another," Hessler says. "Our Woodland teak privacy screens offer a visual break, and with the use of our optional curtain, create a partition. The built-in, low voltage lighting strips add a touch of interest when the sun sets."

FURNITURE FIT FOR THE SHORE

The lines between interior and exterior furniture have blurred over the years, with homeowners looking to bring the comforts of the inside to the outdoors. That is also true at the Shore, but at

Time spent down the Shore—

whether it's a two-week vacation, a long weekend or just a random getaway for the day—is all about enjoying the sunshine and salty air with loved ones. Although most people relish any opportunity to lie in the sand and hear the waves crash, however, the end of a beach day does not mean the party is over.

Just like they have in primary residences, outdoor living spaces have become all the rage at Shore homes. An afternoon of relaxation or even a large get-together is possible with the right planning.

"Everyone loves the beach, the sand and the sun, but the fun doesn't have to stop when you step off the beach and are back at your house," says Bobby Huber Jr., sales manager at Oskar Huber Furniture & Design. "The perfectly designed outdoor living space needs to have the right furniture [and] the perfect dining area."

"The real secret to design ... is function. Your space should look great and work even better. Spaces that can be used for cooking, dining and relaxing will stand above the rest."

Embracing the Ocean Breeze



the same time furniture must be able to stand up to the unique conditions of coastal living.

“The outdoor space is more popular today than ever before,” Huber says. “It is considered an extension of the inside and our customers want to design and furnish their outdoor living spaces with the same details as they do the inside of their homes. Furniture that’s trending in 2020 flirts with the idea of both interior and exterior looks, designs and styles, so much so that you could take this style of outdoor furniture and put it both inside and outside, and no one would know the difference.

“Comfort is a timeless trend for interior and exterior and that is no different for 2020. You will find more comfortable, less rigid sofas, chairs and loungers, all while being stronger than ever and able to hold up to some of the toughest elements nature wants to throw at it.”

Hessler finds that his clients want furniture that is easy to care for without compromising on the looks.

“Anything that is low or no maintenance is what Shore living is all about,” he says. “You are there to relax and enjoy, not clean and paint rusty outdoor furniture. High-quality teak furniture is probably the best investment to make as it is extremely durable and requires no preventative maintenance. One of our bestselling ranges, Aura,



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combines painted aluminum frames with first quality teakwood accents and table-tops. The style of the furniture is a personal choice—[whether it’s] traditional, contemporary or transitional, [there are] choices across the board.”

With a new decade upon us, bold style choices are starting to emerge. Huber points to fabric shades that range across the color spectrum, from “fiery flamingo to mellow mushroom,” with classic coastal blues remaining popular and being paired

with crisp vibrant whites or calming cool grays.

He also endorses the trend of performance fabrics, which are designed to withstand wear and tear and last for years.

“These high-tech fabrics work like a charm, repelling the toughest spills and stains with ease,” Huber says. “Ideal for homes with children, pets and high-impact areas, performance fabrics continue to grow in popularity season after season and are the only option for a true outdoor oasis.”

FINISHING TOUCHES

As much as homeowners crave time outdoors in the sun, they also want to be able to escape the rays when it gets too hot. Shade options are therefore a must in any outdoor space.

“We manufacture several types of shade products that are useful for outdoor living,” Hessler says, “including sunshades that cover large areas and large market umbrellas that have optional, movable wheeled bases that keep you in the shade, no matter where the sun is.”

Awnings that extend from the house or even pergolas are other design elements often found at Shore homes.

Left image courtesy of Barlow Tyrie

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Homeowners can also show off hints of their personality in their outdoor décor. “We all know how finding the perfect area rug or the right pillows makes a huge difference,” Huber says. “Lighting can also change the look of the space in an instant, and now the outdoor areas don’t have to be any different. All the accents that make a room a home are now outdoor friendly and add just the right finishing touches to your space.”

Finally, while most think of Shore season as Memorial Day to Labor Day, others recognize the enjoyment to be had during the spring and fall months. A fire feature can help extend time outside.

“Outdoor rooms continue to be a ‘hot’ trend and can be designed for more than just summer use,” Huber concludes. “Look to install an outdoor fire place or add a fire pit that matches your aesthetic. It is perfect for the cool, crisp fall air or

early spring mornings. Curl up and relax in the warmth and ambiance an outdoor fire pit will provide, and stay outdoors all year long.” **H&H**



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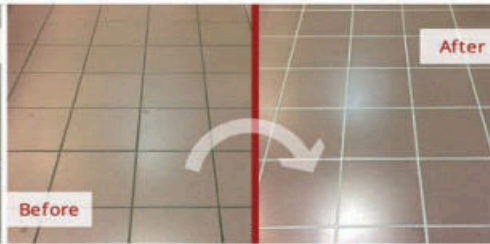
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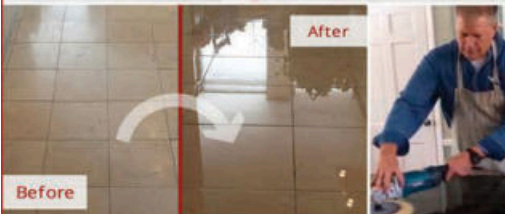
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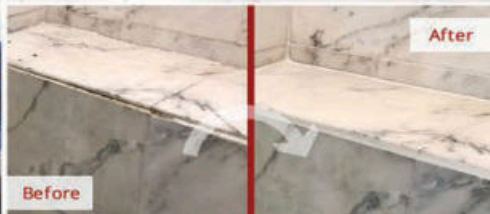
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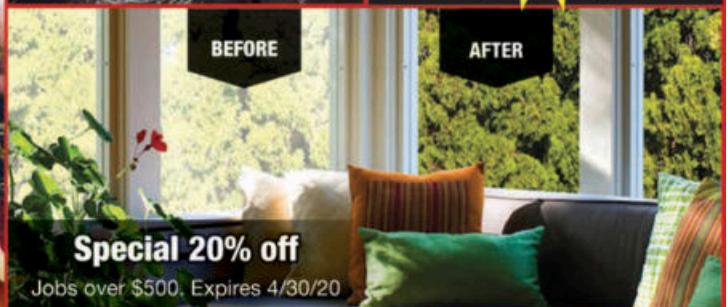
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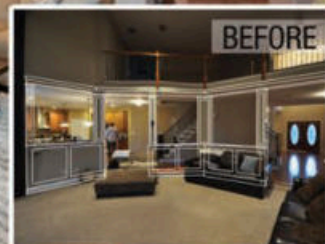
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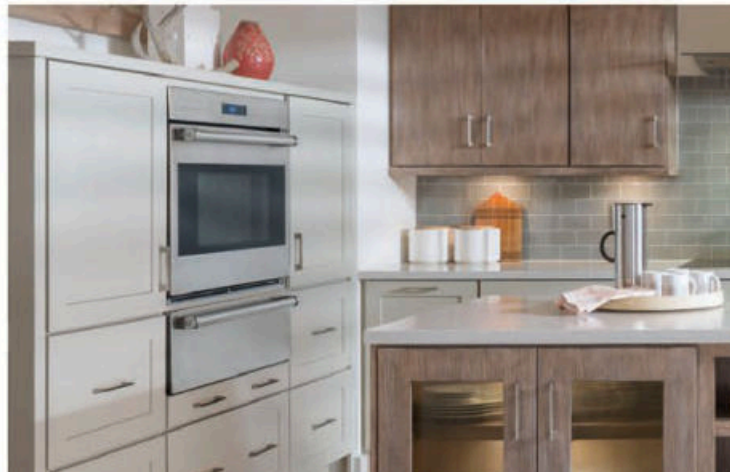
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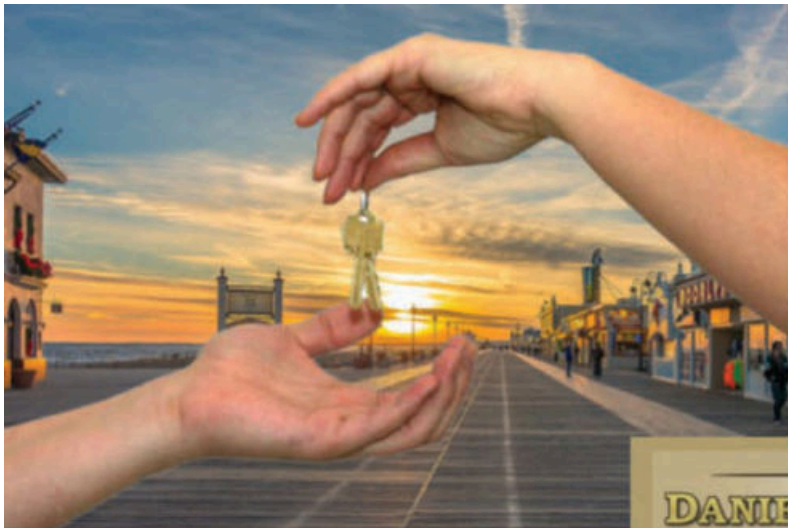
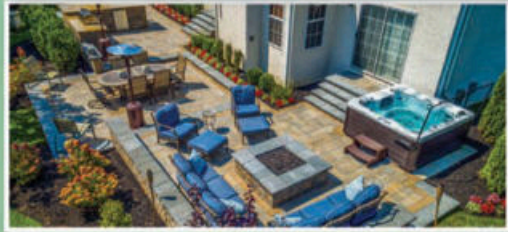
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Local experts discuss the best ways you can get your Shore house exterior in top condition as you prepare to open your home for the season.

Standing Up to the Elements

As we head into the brutal months of winter, it's time to start thinking about your Shore home exterior and the possible damage that might happen due to winter conditions such as heavy snow, wind, ice, blowing sand and salt exposure.

Even if there is no major damage, exteriors such as gutters, roofing and siding can still take a beating from those conditions and might call for a repair or upgrade. But for some homeowners, checking the exteriors of Shore homes isn't the first thing on their checklist as they start to prepare for opening their home for the spring or summer season and make sure it's in top condition.



WHAT TO LOOK FOR

One of the first things to check is your roof. “You want to look at your shingle roofing for any missing shingles, curled shingles or missing roof granules,” Parnes says.

“Some of the more noticeable repair areas would be lifted or damaged shingles, failing gutter systems, damaged flashings, chipping paint and windows and doors that are weathered,” says Mike Bradford, vice president of Top Notch Roofing/Siding.

For harder to reach areas on your roof and other parts of your home, Bradford recommends calling a professional to conduct an inspection.

“You might need a roofing or home inspector to come out to check for harder to spot repair areas that can include moisture buildup and internal leaks that could lead to mold and mildew issues,” he says.

“Also, make sure your gutters are properly working by observing them when it rains,” Parnes adds. “As far as siding and windows, make sure to check the caulking and flashing because that is where most leaks occur.”

CHOOSING MATERIALS

There are certain products Bradford and Parnes recommend that will withstand the harsh elements of the Shore—some that require a large investment.

“We believe that the Shore environment, with its salt air and increased chance of high winds, deserves investment-grade products for the home’s exterior,” Parnes says. “We recommend standing seam metal roofing in aluminum.”

Parnes says metal roofing has many benefits, including the highest wind rating because they use a concealed screw system. Additionally, he says the panels interlock, which means there is no way for water or wind to get under the roof like typical shingles.

Another high-end roofing product Bradford recommends is synthetic slate, for its “long-life expectancy in coast climates with a beautiful natural curb

“Winterization is something Shore homeowners are used to doing, but sometimes the exterior can be neglected,” says Adam Parnes, vice president, marketing, for Global Home Improvement. “Luckily, a visual inspection can oftentimes do the trick.”



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Standing Up to the Elements

appeal,” he says.

There are other roofing options that are less costly and still work well with the Shore elements.

“Asphalt dimensional shingles are a great roofing option and the best bang for your buck,” Bradford says.

Both Bradford and Parnes say the best choice when it comes to siding is James Hardie Plank siding. “It will make your home pop and can withstand the elements of Shore living,” Bradford says.

When it comes to windows,



Parnes recommends Marvin's Infinity Fiberglass Windows, which use double-pane and double-strength glass.

“Ventilation is key,” he adds. “Be sure that attic and soffit areas are well ventilated with a proper balance. Smaller items such as stainless steel nails and non-corrosive finishes will ensure longevity. These can be so often looked over but are just as important when making sure your home is in top-notch shape.”

Choosing the best materials is important as there are certain types that could potentially cause more damage down the road.

“We suggest avoiding vinyl windows due to the expansion/contraction of the plastic window frames in the hot summer months,” Parnes says.

“We've learned over time that living at the Shore can age your home prematurely,” Bradford explains. “It is best to avoid products such as unfinished/untreated

“

Winterization is something Shore homeowners are used to doing, but sometimes the exterior can be neglected.”

— ADAM PARNES, vice president, marketing, for Global Home Improvement.

wood, corrosive metals, thin vinyl, low performance grade windows and underperforming asphalt shingles—for example, 3-tab roof shingles.”

Whether it's maintenance, small repairs or major upgrades to your Shore home exteriors, placing calls to contractors in the winter to set up appointments in the spring is the ideal time to get your Shore home in the best condition. That way, you avoid more repairs and headaches down the road and



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at the same time, are able to open your home at the start of the summer season—ready to enjoy it with family and friends.

“Lots of homes are in need of maintenance,” Parnes says. “Just like cars, it is a good idea to do the little things that can prevent more significant damage or replacement costs down the line.” **H&H**



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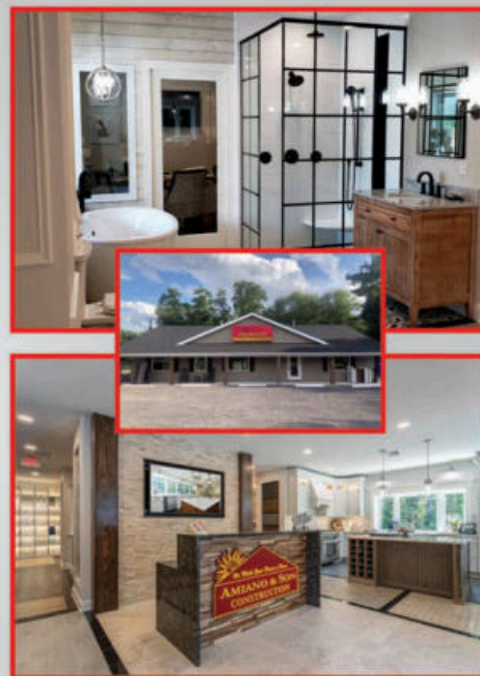
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CHOOSING YOUR



surface

The surface material for your outdoor living project can be a big decision.

AS YOU BEGIN THINKING AHEAD ABOUT THE SPRING 2020 SEASON, you might be starting to consider which surface material could work best for your outdoor living space. While you love the fact that you have options, you may have no idea how to narrow down the selection. How do the materials differ and what will work best for your space?

We spoke with some of the area's surface experts and asked them to fill us in on the different choices on the market today.

CONSIDERING HARDSCAPING

If it's a patio that you're considering, then you might be thinking about your different hardscaping options. In particular, you might be deciding between pavers or stamped concrete. Both can ultimately be good options for your home. But as with any choice, there are some pros and cons to consider.

We asked two professionals—one offering pavers and one offering stamped concrete—to weigh in on these options.

WHY PAVERS?

Pavers can be a creative choice for your hardscaping project. They are offered in a wide variety of colors and styles and can even be mixed on a job in order to give the finished project a much richer look, says John Leinen, hardscape manager for NJ Gravel & Sand.

Leinen says that pavers are also easier to deal with if a problem arises.

BY LINDSEY GETZ

Photo courtesy of Amazing Decks

CHOOSING YOUR surface

and replaced and you are back in business,” adds Leinen, who says that you don’t have such an easy “fix” with concrete.

“Poured or stamped concrete has expansion joints to allow for the freeze/thaw cycle,” explains Leinen. “These joints are either saw cut into the surface or a cushioned material is installed at the time of installation. These joints can be unsightly and often the surface cracks in areas other than where these joints are placed. Once the surface chips or cracks, it is there for the life of that surface.”

WHY STAMPED CONCRETE?

Stamped concrete has become increasingly popular due to its ability to mimic other hardscape materials like flagstone, block or brick, while being more cost effective. According to Chris McMahon, president and CEO of Architectural Concrete Design (ACD), it’s also “beautiful, durable and can come in any color or texture to complement the home.”

McMahon says that as much as people love materials like pavers or brick, they can lack in durability.

“They don’t build bridges out of paver or bricks,” he says. “Concrete is used in structures of all kinds for its durability and its ability to take on any form.”

As the material has become increasingly popular, there have been more companies offering it—but you need to be careful. If choosing a stamped concrete contractor, McMahon says to make sure that they are ACI (American Concrete Institute) certified and

STAMPED CONCRETE HAS THE EDGE IN DURABILITY OVER BRICKS AND PAVERS. THE DIFFERENCE IS THAT CONCRETE IS NORMALLY USED AS A STRUCTURAL MATERIAL.

REPAIRING AN EXISTING PATIO

Sometimes homeowners have an existing patio and they’re just looking for repairs. This is an option as well. As Leinen mentions, pavers can easily be lifted up and replaced if they become cracked. But if you have a poured concrete patio or pool deck and it’s beginning to sink, you might be wondering what you can do.

“If the homeowner has a problem with their concrete sinking, they’ll know it—they’ll have puddles and water that’s not draining or maybe they’ll have trip and fall hazards,” says Brian Quinn, owner of BQ Basements & Concrete Repair. “Most of the time unlevel concrete, or sinking, is caused by erosion or bad backfill when the foundation was poured. But we have a clean, fast, easy and affordable solution to level sinking slabs.”

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“If a problem should occur on a paving stone surface, the paving stone or stones can be removed

foam to lift the sinking slab back into place.

“The crews come out and drill 5/8-inch holes which they inject with the foam,” Quinn explains. “They are in and out in less than an hour and it is a fraction of the cost of replacing your hard surface. It’s a great option for anyone who is experiencing this problem but doesn’t want to go through the cost and the headache of jack-hammering it out and replacing it all.”

CHOOSING A DECK

Of course, it might not be a patio that you’re interested in but a deck, instead—or at least want to learn more about this option. This can be another great choice as an outdoor living space.

“My goal is to design the best outdoor living space that the homeowners’ budget allows,” says Sharon Shaw, outdoor living designer at Amazing Decks.

Shaw says that oftentimes, a combination of both a deck and a patio is the best possible option for homeowners.

“Deck space does a great job expanding the living space of the house by bringing the inside to the outdoors,” she says. “And a patio does a great job marrying the deck space to the landscaping of the backyard. So, in my opinion, the best option is to have a



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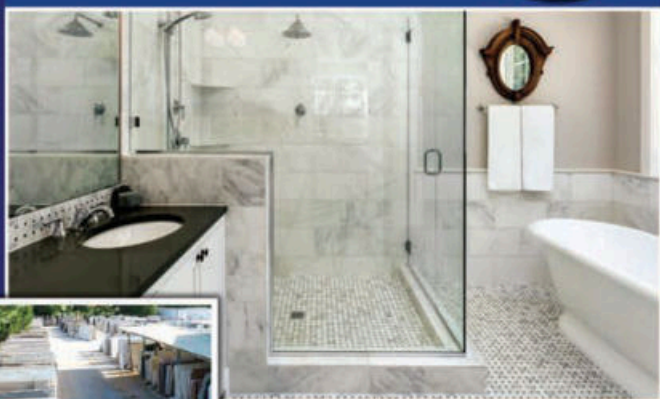
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combination of a deck and a patio.”

Shaw says that as a general rule of thumb, if the back patio door is less than 16 inches off the ground, a patio should be installed. Installing a deck with low clearance would require a portion of the framing lumber to be buried underground. This is not the best idea as the wood will eventually rot, Shaw explains.

“On the other hand, if your patio door is nine feet off the ground as part of a walkout basement, a larger deck is necessary,” she adds. “There is no good way to marry the deck to the ground level so the majority of your backyard living space will be on your deck.”

Shaw says that maintenance for a deck can be easy.

“Just wash it like you would wash your car,” she says. “It requires a bucket of water with a small squirt of dish soap and a scrub brush and you’re good to go. But a patio can be a little bit more difficult requiring power washing and sealing. This is usually best done by a professional.”

CHOOSING THE BEST

In the end, the choice is yours. But no matter which option you choose, you definitely want to make sure that you select a company that is qualified for the job and will get it done right.

“With outdoor living spaces becoming more popular, it is almost a necessity to have a

well-designed backyard,” says Shaw. “Just make sure you do it right the first time. Installing a patio requires the removal of six to eight inches of top soil and the installation of several tons of aggregate. If it is done wrong, all of that will have to be removed at great expense. In addition, decking and railing materials can be a significant investment. Choose products that have been time tested and backed by reputable companies. A backyard remodel can be very disruptive to a homeowner’s routine so make sure you choose the right company with qualified designers and installers.” **H&H**



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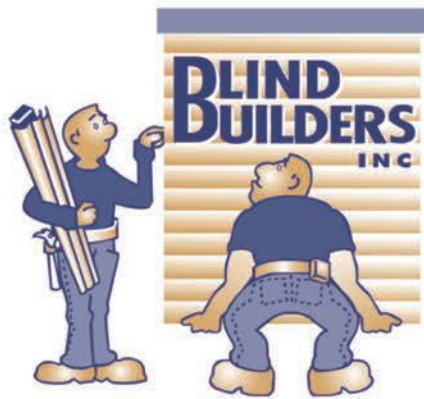
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Keep Up With the Times

LOCAL PROFESSIONALS SHARE THE TRENDS TO LOOK FOR IN KITCHEN AND BATH DESIGN IN 2020.

BY MATT COSENTINO

As we enter a new year—and a new decade to boot—now is the perfect time for many of us to seek a fresh start. Home décor is certainly a logical place to begin, and that usually means the kitchen or the bathroom, traditionally the two rooms that make up most remodeling projects. While some who embark on a renovation will have a clear idea in their heads, others need the guidance of a professional to help them determine which fads have come and gone and which have staying power. *House & Home* spoke to several experts to pick their brains about the trends to be on the lookout for in 2020 in kitchen and bath design.



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"We're seeing some natural wood elements integrated into islands for countertops. We're also seeing glass that might be used for countertop extensions or eating levels. Granite is still part of the offering, but granite is one subsection of the countertop market. There's a lot of softer natural stones out there and limestones that are not as busy as granite, and we're using more matte finishes on these stones as well. The matte finishes will tend to absorb light rather than reflect light. We see these matte finishes in cabinetry, paints or three-dimensional laminates, and we're seeing the same thing in countertops. It's basically a low-sheen finish on a lot of materials throughout a kitchen. ... Overall, it's a much simpler presentation; a lighter presentation. Nothing heavy, nothing antique. We see a very simple, clean, fresh, technology-based project in the end."

David Cerami, CKBR, *president*

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"One of the biggest trends we're dealing with right now is the white countertops and white cabinetry, but what we're sensing and what we're getting a feel for is some of the warmer tones coming back into play. Grays are still in, but we're starting to notice more of the earthy tones being introduced back into the color palettes. A lot of things that would typically be considered dated, such as gold handles, are starting to come back with different kinds of gold—the pewter finishes and things like that. People are choosing that for their trimming and finishing items as well. [For countertops], quartz is still very popular, but being that we're seeing a little bit of an end to the trend in the whites, natural stones like marble are very hot right now, as well as some of the granites. [Marble] is not for every market, but in our market we have marble coming in and out of the yard like you wouldn't believe. Compared to engineered quartz, marble has a similar look. The quartz is going to offer a little more ease in care and maintenance, but with all of the progressions they've made with sealers and different finishes, there is a strength in the longevity of a marble kitchen. If you don't have heavy cooking tolerances or young children and the kitchen is going to be used more lightly, the beauty of the marble kitchen is a good direction to go in."



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"A lot of people are getting rid of their dining room and expanding their kitchen, and then creating huge islands for entertainment spaces as well as a breakfast area. Sometimes people just want an island but no seating; other times they want to incorporate a sitting area with an edge and bar stools underneath. A lot of people with kids find the breakfast area to be very useful during the mornings. As far as the trends with colors, gray has obviously been really popular the last couple of years; I read that gray was the color of the decade. But now it seems like black is coming back, and we've actually had a few clients who wanted to do black cabinetry. Two-tone cabinetry is also pretty big right now. For example, we recently did a project with cream-colored cabinetry with a dark chestnut [finish] for the island. It gives dimension to the kitchen and moves your eyes around to the different colors, making the cabinetry or the island pop a little more. Other standouts include the farmhouse sink, which everybody seems to be incorporating into their space because it gives them more room and it also adds a little bit of a pop, which you don't normally see with a sink."

"For the bathroom, the No. 1 trend is definitely taking out the garden tubs. Nobody really wants that anymore; everybody wants large showers with glass shower doors and tile. Everybody is looking for a luxurious feel in their bathroom, but at the same time they want it to be functional. [Multiple showerheads] and rain showerheads are very popular. Another trend for both bathrooms and kitchens that not a lot of people are aware of is the LVT flooring. We have had a bunch of clients who didn't want tile on the bathroom floor because of the maintenance with the grout. A good option is luxury vinyl tile, which is a laminate flooring that gives you the look of hardwood or tile with easy maintenance. You can just go over it with something like a Swiffer. That's been huge with our remodels."

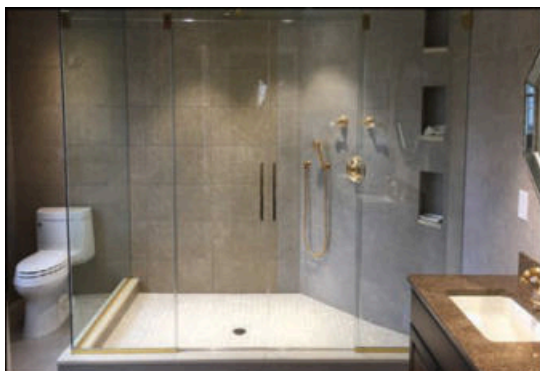
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"I do not see the white color trends slowing down in 2020. What I do expect are several color adjustments between white and gray or cream tones. We are still designing with white cabinets but have seen new colors coming that are less bright, more subtle tones to keep the light feel without being so stark in contrast to traditional colors. Countertops are going quartz ... due to the ability to make a quartz countertop any color versus granite, which is only made from minerals in the earth and that color palette has been maximized. The quartz companies are starting with a basic white background or a main color and changing the 'veining' inside the stone to various colors of gray, brown and blue, etc., to truly blend the counter with a floor or backsplash tile to bring cohesiveness to the space."

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Steve Matteo, co-owner

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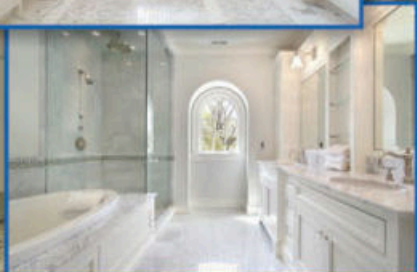


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There's just something about a Shore home and the power it has to bring people together—and that was the goal for this busy family. The owners, a husband and wife from the Philadelphia suburbs who work in the financial industry, have children who are getting older and wanted a central place where everyone could reconnect. Not only would this 5,000-square-foot property in Avalon, N.J., entertain family and friends during the summer, but also on special holidays like Thanksgiving, Christmas and Easter. To achieve that sense of togetherness, the goal was to create an open living space both indoors and outdoors so that everyone could be involved with meal preparation or hanging out watching a sporting event on TV. The outdoor living room with fireplace and the large kitchen island have been two of the favorite spots for adult guests to gather, says the design team from Megan Gorelick Interiors.

And because guests would be frequenting the home, the second floor was designated as the immediate family's area, with a bedroom for each child plus master suite. On the lower level, the bunk room and guest room are perfect for families visiting with children. In anticipation of wet bathing suits making their way onto the furniture, all fabrics were treated to repel stains. The final result is an up-scale and updated take on coastal casual that will offer this family years of relaxation and enjoyment.



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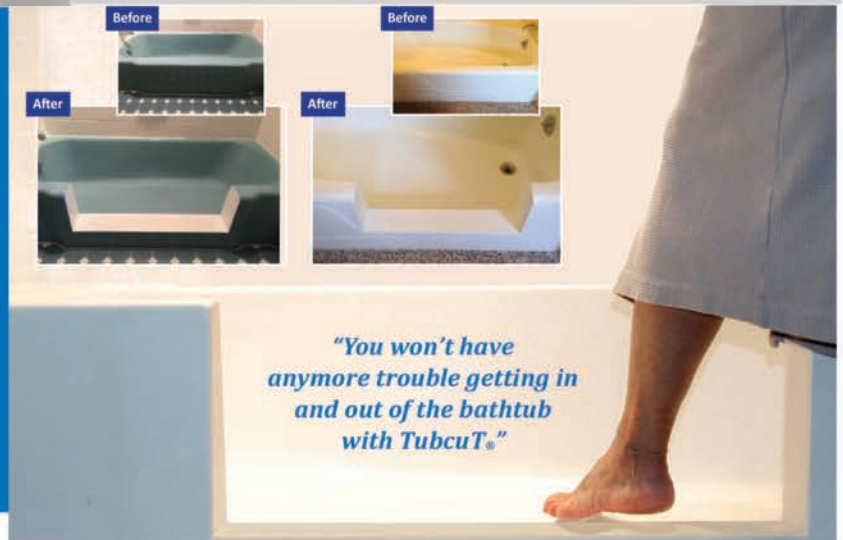
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