HOUSE & HOME

North Jersey

Your #1 Resource and Design Magazine

Volume 23, Issue 12



Regal Drapes

Providing high-quality work and stellar customer service

page 11

What's Trending

From the interior to the exterior, what's hot right now in home improvement

Inside:
Annual Kitchen & Bath Directory
Page 12

Visit www.HouseMagazine.com to view our Online Design Center

COLONIAL
GENERATORS



Power failures *fail* to impress us.

Outside, there are forces beyond our control. But here inside, thanks to a reliable, affordable and efficient home generator from Colonial, the power is in your hands.

NO HIDDEN FEES
ONE DAY INSTALLATION
24/7 MONITORING
FREE EXTENDED WARRANTY ($900 Value)**
$0 DOWN AND 0% MONTHLY INTEREST for 18 Months***

AS LOW AS
$125/Month*

EMPOWER YOURSELF
COLONIALGENERATORS.COM
844.376.9374

*Subject to credit approval. Based on total transaction amount of $9,999.00 with fixed equal payments over 132 months at 9.99% interest.
**Extended warranties apply to Generac equipment only.
***Subject to credit approval. See plan 253 on website for details.

Cummins GENERAC KOHLER GENERATORS

PelicanShops.com
Worth the trip from Anywhere!

IMMEDIATE DELIVERY
70,000 sq ft Warehouse

Pelican
Ski, Pool, Patio & Spa Shops

GAME TABLES ... LET'S PLAY!

EARLY BIRD SALE ...

Order Now & Get Guaranteed Delivery / Assembly for the Holidays!



Full line of tables for the pro, beginners, and family fun!

- *BILLIARD TABLES • FOOSBALL*
- *PING PONG • MANY STYLES*
- *GAMES plus ACCESSORIES*







NEW JERSEY'S LARGEST SELECTION

GAME TABLES ... PATIO FURNITURE ... SPAS
... GRILLS ... WATER SPORTS ... FAMILY FUN!

OPEN 7 DAYS - WE DELIVER TO THE JERSEY SHORE

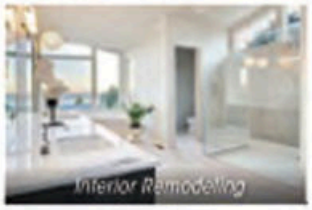
Mon.- Sat. 10 AM to 6 PM & Sun. 10 AM to 5 PM



• Morris Plains • 2980 Rte 10 West • 973-267-0964

Call Today for a Free Estimate! 855.624.6655







Magnolia™
HOME REMODELING GROUP

Payment Plans

WINDOWS $209	BASEMENTS $395
KITCHENS $389	BATHROOMS $199
ROOFING $249	DECKS/PATIOS $189
SIDING $289	PORCHES/STEPS $185

0% Plans Available!

Estimated monthly payments. Rates & payments based on credit approval.

ROOFING | SIDING | WINDOWS

KITCHENS | BATHROOMS | BASEMENTS

MASONRY | DECKS | PORCHES

VIRTUAL MEETINGS ALSO AVAILABLE

Interior & Exterior Remodeling | Family Owned & Operated

100% FINANCING AVAILABLE | 30+ YEARS EXPERIENCE

NJDCA 13VH07755300

MagnoliaHomeRemodeling.com

Pugliese

SWIMMING POOLS AND LANDSCAPING

NEW JERSEY'S OLDEST, FAMILY OWNED, POOL COMPANY, SINCE 1955

BEST of HOUSE & HOME 2022

Start Now...Get in Your New Pool Early in 2024!

"In the early 70's we had our PUGLIESE POOL built. PUGLIESE is synonymous with Craftmanship, Care, and the Customer! The quality of PUGLIESE workmanship has stood the test of time! " – N. & A. T.



NJ HIC 13VH05654200

PUGLIESEPOOLS.COM | **1.800.428.SWIM (7946)**



RESTORE YOUR GRANITE & MARBLE SURFACES TO NEW!

Floors • Walls • Showers • Counters

Color Seal the Grout on Ceramic, Porcelain, and Other Non-Porous Stone to make Grout Look Like New!

NATURAL STONE FEATURES are the type of accents that can define the look of a home, so keep yours looking new. Aldayna Stone Care offers professional service for all marble, granite, terrazzo, limestone, travertine, or other stone features.

NATURAL STONE is physically durable, but it's also porous and absorbent. This means that all stone features, especially in high-traffic rooms like the foyer, kitchen, bathroom or fireplace are susceptible to the stains, spills and damages of everyday life. When stone isn't absorbing discoloring impurities, it's being worn down by the cumulative effect of common occurrences like steady foot traffic and the use of harsh household cleaning products. Even a little pebble caught in a guest's shoe can unfortunately spread scratches across an entire floor!

THE GOOD NEWS is that no matter what your stone has been through, Aldayna Stone Care can quickly restore it to its natural beauty. Restoration starts with deep cleaning extraction to remove absorbed impurities. After that, scratches, dull spots and etches caused by chemicals or sharp objects are honed and polished back to their original shine. If a section of a surface is particularly damaged, Aldayna can fix it. Even cracked or chipped areas can be color matched and restored to a perfectly blended pre-damage condition. After a surface has been restored, Aldayna Stone Care can further treat it with sealants that protect from future damage.

"They had great prices, and showed up on time and workers were wonderful to work with, very personable service. Very detail oriented and I would highly recommend them."

- Muffy B

"My husband and I were very pleased with Aldayna Stone Care & Maintenance Company. They refinished the marble tiles and countertops in our two bathrooms to our complete satisfaction. We would highly recommend Aldayna Stone Care & Maintenance to our family and friends. Thanks for your service."

Roseanne

"Aldayna Stone Care & Maintenance completed a gorgeous job polishing and sealing four floors and four bathrooms in my very large home in Warren. They were very careful when the honed, polished and sealed a room by putting up plastic to protect other parts of the house. The end result was marble that looked brand new again."

Robert B. –Warren, NJ

ALDAYNA STONE CARE, INC

(973) 239-1351 • (866) 231-3300 • www.Aldayna.com

NJ 13VH08649800

CHIMNEY SPECIALISTS





BEST of HOUSE & HOME 2022

- Certified Chimney Sweeps
- Chimney Cleaning
- Chimney Liner Installation
- Gas/Wood/Fireplace/Sweep - Cleaning
- Gas/Wood/Fireplace - Repair
- Oil to Gas Conversions
- Code Compliant (Municipality & State Educated)
- Chimney Waterproofing
- New Homeowner Safety Inspections
- Chimney Leak Repairs
- B-Vents / A-Vents
- Dampers, Caps & Accessories
- Fireplace Smoke Guard
- Annual Chimney Inspections
- Chimney Masonry/Crown/Pointing/Stucco

FREE INSPECTION
Must present coupon. Cannot be combined with any other offers. Expires 12-31-23.

FREE ESTIMATE
Must present coupon. Cannot be combined with any other offers. Expires 12-31-23.

10% OFF ANY JOB OVER $4000
Must present coupon. Cannot be combined with any other offers. Expires 12-31-23.

Doctor CHIMNEY
DOCTORCHIMNEY.COM

NCSG

LICENSED & INSURED
13VH09899600

10% OFF FOR ALL VETERANS AND SENIORS

(888) 582-1230

MY DECK®
.COM

DON'T MISS ANOTHER SUMMER...



VISIT OUR DESIGN CENTER 8 ROUTE 31, FLEMINGTON, NJ

Decorators
CERTIFIED ELITE
NJHIC# 13VH00371800

908-713-1000 www.mydeck.com



14 contents

11 Designing a Better Business
Regal Drapes has earned a reputation for providing both high-quality window treatments and stellar customer service

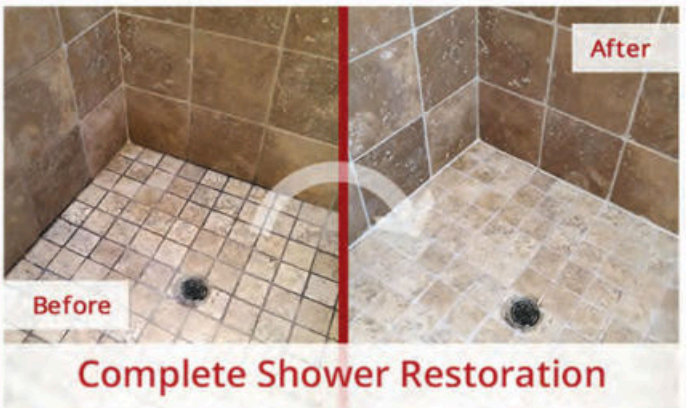
14 House & Home Annual Kitchen & Bath Directory
A comprehensive roundup of the area's leading contractors

22 What's Trending
Home improvement industry experts clue us in to what's hot right now

34 Stylish Spaces
A photo guide to some amazing kitchen and bath remodeling projects



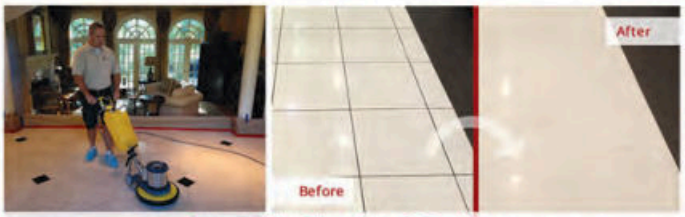
GROUT, TILE & STONE SPECIALISTS



Complete Shower Restoration



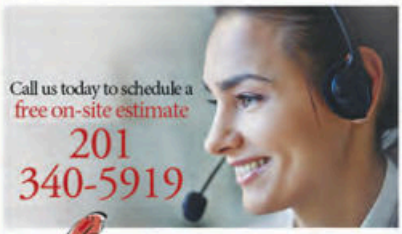
Stone Polishing & Restoration



Grout/Tile Cleaning & Sealing

$50 OFF Any Job of $500 or More!
*Must present at time of estimate. Cannot be combined with any other offer. Expires 11/15/2023.

NOW OFFERING VIRTUAL ESTIMATES



Expert Hard Surface Restoration
- Grout & Tile Restoration
- Caulking for Tubs/Shower/Backsplash
- Stone Restoration & Polishing
- Granite & Marble Counter Sealing/Polishing

BEST of HOUSE & HOME 2023

SIR GROUT® of Northern New Jersey

www.sirgroutnorthnj.com

Kitchens • Baths • Foyers • Countertops • Floors • Walls

Escape without leaving home

BEST of HOUSE & HOME 2022

MORE THAN 20 LATHAM FIBERGLASS SHELLS IN STOCK

HOLIDAY Sale

Fiberglass Pools

$1,000 OFF

Must mention ad at time of sale.



HAYWARD®

Purchase your Fiberglass Pool now to be ready to swim in the 2024 Season

We are currently *installing pools within 2 months* of permit approval

GRAND DEALER LATHAM

Family Owned and Operated
Over 40 Years Experience!

POOL DESIGNS

Friendly On-Site Repair & Service
We Service All Pools
Full Retail Store

BBB ACCREDITED BUSINESS

609.257.2279 · Poolinaday.com · 22 Route 130, Yardville, NJ

HOUSE & HOME
YOUR #1 RESOURCE AND DESIGN MAGAZINE SINCE 1999
housemagazine.com

PUBLISHER
Edward P. McCartney

EDITOR
Peter Proko

ASSISTANT EDITORS
Matt Cosentino, Madeleine Maccar, Carly Murray

CONTRIBUTING WRITERS
Kristen Dowd, Chelsea Valcourt

CREATIVE DIRECTOR
Hank Alspach

PRODUCTION MANAGER
Brian Mikulski

DESIGNERS
Alex Bianco, Jay Urbaniak, Lisa Zollinger

ACCOUNTING DIRECTOR
Darlene Versak

SALES DIRECTOR
Lindsay Gonzalez

SALES MANAGER
Jim Romano

NEW BUSINESS DEVELOPER
Chuck McKane

MARKETING CONSULTANTS
Kristine Di Nardo, Rochelle Dodge, Frank Liantonio,
Julian Rosado, Lori Vorgang, Amy B. Weiss

ACCOUNTANT
Max Haggerty

DIGITAL MEDIA DIRECTOR
Leigh Stuart

PUBLISHER EMERITUS
Bob Doran

EXECUTIVE PARTNERS
Gerry Haggerty, Edward P. McCartney

HOUSE & HOME

HOUSE & HOME Magazine, LLC, dba *HOUSE & HOME ("H&H"). H&H* reserves the right to determine the suitability of all materials submitted for publication and to edit all submitted materials for clarity and space. *H&H* is not responsible for loss, damage or any other injury to unsolicited manuscripts, unsolicited artwork or any other unsolicited materials. Furthermore, *H&H* will assume that unsolicited photographs, as well as ad photographs, are being submitted for possible publication and should they be published, no fee is due the photographer or model unless otherwise agreed upon in advance in writing.

HOUSE & HOME is a news magazine with emphasis on home repair and remodeling. *H&H* does not knowingly accept false or misleading advertising or editorial content, nor does *H&H* or its staff, editors or writers assume responsibility should such advertising or editorial content appear in any publications. Readers are encouraged to notify H&H if they suspect false or misleading advertising.

Before attempting any renovation or repair project mentioned in *H&H,* readers are advised to consult with professional home repair and renovation specialists for assistance, and to take any and all appropriate safety precautions.

HOUSE & HOME has not independently tested any products or services advertised herein and has verified no claims made by its advertisers regarding those services or products. *HOUSE & HOME.* makes no warranties or representations and assumes no liability for any claims regarding those services or products or claims made by advertisers regarding such products or services. Readers are advised to consult with the advertiser and/or other home repair and renovation professionals regarding any such claims and regarding the suitability of an advertiser's products.

No reproduction of printed materials is permitted without the consent of the publisher of *HOUSE & HOME.* Copyright 2012 by *HOUSE & HOME.* Magazine, LLC, all rights reserved. Subscription available for home delivery at our website, www.HouseMagazine.com, at a cost of $19.95 per year.

National Sales Office:
HOUSE & HOME Magazine, LLC
700 E. Main St.
Norristown, PA 19401
Phone: 610-272-3120 Fax: 610-272-2805
Email: info@housemagazine.com

Regional Editions:
Bucks County *HOUSE & HOME* – **PA**
Central Jersey *HOUSE & HOME* – **NJ**
Delaware *HOUSE & HOME* – **DE**
DelChester/Main Line West *HOUSE & HOME* – **PA**
Montco/Main Line East *HOUSE & HOME* – **PA**
Northern Jersey *HOUSE & HOME* – **NJ**
South Jersey *HOUSE & HOME* – **NJ**

Visit www.HouseMagazine.com to view digital versions of each of the above editions.

Find us on Facebook
www.snipr.com/househome

Follow us on twitter
www.twitter.com/housemagazine

NKBA The Kitchen & Bath Professionals

HBA

ASID American Society of Interior Designers INDUSTRY PARTNER

NARI MEMBER

AAF



Get the free mobile app at
http://gettag.mobi



REGAL DRAPES

800.256.5005 | REGALDRAPES.COM



Discover the perfect blend of quality, affordability and elegance. ALL proudly made in the USA

LIMITED TIME OFFER:
GET AN EXCLUSIVE
10% OFF YOUR ORDER
RegalDrapes.com/HouseAndHome

Visit RegalDrapes.com now. Your dream space is just a click away!

0% financing available

Designing a Better Business



CUSTOMERS COME FIRST AT REGAL DRAPES, WHERE HIGH-QUALITY WINDOW TREATMENTS AND A SATISFACTION GUARANTEE PUT THE COMPANY IN A LEAGUE OF ITS OWN. *by* **Kristen Dowd**

When it comes to home design, it's not always easy to envision what a decorative change is going to bring to a room. This is especially true of significant custom changes, such as with window treatments. Despite the best and most well planned intentions, at the end of the day, the new decor may just not jibe with the living space.

At Regal Drapes, however, owners Vicky Levin and Nishan Madawala have plans in place to avoid a design disaster and to guarantee the perfect window treatment for every room.

"We take the risk out of buying custom window treatments online. We have a full money-back guarantee and free resizing," Madawala says. "We like to call it foolproof because that's what it is. We aim to please."

Spurred by their own bad drapery-buying experiences, Levin and Madawala started Regal Drapes in 2012. The online company makes all of its custom drapes, Roman shades, valances and pillows at its Morristown workroom, and the high-quality, reasonably priced products are delivered nationwide within seven days of being ordered.

To ensure products are perfect for the intended space, Regal Drapes customers can utilize a special design tool on the website that creates a personalized visual representation of chosen window treatments.

"One of the things that differentiates us from everyone else out there is our design tool that people can use," Madawala says.

Using this online tool, customers can input window measurements, product measurements, hardware choices and even the number of desired pleats on a drape. The design tool then renders a scaled version of the product, and a few clicks of a button can make adjustments with automatic price updates. Customers can open and close drapes on a window, change the wall color and make other changes to help envision the product in their own home. Once satisfied, within two days customers can have free samples of the fabrics in their hands to examine colors and textures.

"It really helps you visualize how something will look in your space," Levin says. "Everything is in scale, so you can see how it's going to look in the room."

In addition to the do-it-yourself design tool, Regal Drapes has an in-house design team that works with customers to fine-tune their order. Via email or FaceTime, a designer will connect with a customer to finalize measurements and product choices, or even help the customer with their design project from start to finish.

"Any way you want to work with them," Madawala says, "they will help you out."

The Regal Drapes fabric line is carefully crafted, too. There are silks directly from India and linens that are shipped from Belgium. Levin and Madawala spend a lot of time choosing their fabric vendors, ensuring the fabrics are not only high quality, but also the right types for the products they make. When a fabric is added to the line, it's not only approved by Levin and Madawala, but also by the design team.

"Our collection is curated in the sense that we guarantee if you make the drape from our fabric, it will look good," Levin says. "It will look amazing."

For those skeptical about taking their own measurements, Levin and Madawala reassure they do not need to be. The Regal Drapes website has guidance on how to take these measurements—a "simple process," according to Madawala—and with the company's 100% satisfaction guarantee and free revisions, there's no reason to worry.

"The best part is you don't have to be afraid of getting it wrong," Madawala says. "Say you do get it wrong. Maybe you don't speak to anyone here and you place your order and it's a little bit too long or a little bit too short. We will fix it for you free of charge."

According to Levin and Madawala, a lot of their company policies don't come from a business perspective—they come from a customer's perspective. They want their customers to love not only their products, but also their buying experience. They want them to feel comfortable and confident shopping online.

After all, if the window treatments are the right fit, it will elevate an entire room.

"Our designers like to say it's like adding jewelry to a costume. It makes the space cozy. You can bring your own taste into the room with the window treatments. You can completely change how the room is perceived," Levin says. "It makes the house a home. That's what the drapes do." **H&H**





EXPERTS YOU CAN TRUST

BY STAFF

IN THE WORLD OF HOME IMPROVEMENT, kitchens and baths continue to reign supreme. Survey after survey shows that these spaces can add the most value in a home. Homeowners who are ready to make the investment in upgrading their kitchen or bath can simply look on the following pages to find qualified professionals in various specialties from marble and granite and cabinetry to remodelers and designers. With the help of this *House & Home* Directory, we hope the design of your dreams can soon become a reality.

NORTH JERSEY'S PREMIER WHOLE-HOME REMODELER



Schedule a free consultation
201.907.1505

AVISHAY CONTRACTORS

Avishay Contractors specializes in all Interior & Exterior Renovations

Award-Winning Design & Builds

- Kitchen Remodel
- Bath Remodel
- Whole House Remodel

REACH OUT TO US TODAY
LET'S BEGIN CRAFTING
YOUR VISION INTO REALITY!

201.907.1505

Licensed & Insured
AvishayConstruction.com

EXPERIENCE. QUALITY. SERVICE.



Appliances

ABS Discount Appliance
(856) 665-0711
Abcdiscountappliance.com

Bar & Kitchen Stools

Oskar Huber
(609) 494-8127
OskarHuber.com

Royal Billiard & Recreation, Inc.
(215) 997-7777
RoyalBilliard.com

Builders/Contractors/ Remodelers

Amiano & Son Construction LLC
(609) 268-5923
AmianoAndSon.com

Avishay Contractors
(201) 907-1505
AvishayContractors.com

Blue Tree Builders
(609) 240-3231
ExperienceBlueTree.com

Brindisi Builders
(856) 985-6219
BrindisiBuilders.com

CabinetTree
(856) 354-9090
CabinetTree.com

Central Jersey NARI Chapter
(908) 422-6040
CJNari.net

Ernest & Sons
(973) 669-3779
MasonryByErnestAndSons.com

George's & Sons
(862) 401-3423
GeorgesSonsConst.com

Magnolia Home Remodeling Group
(855) 624-6655
MagnoliaHomeRemodeling.com

One Day Bath
(866) 927-8247
ODBPRO.COM

Cabinetry

Sterl Kitchens
(201) 866-7999
SterlKitchens.com

The Cabinet Shop
(609) 463-0400
CabinetShopNJ.com

Carpet/Hardwood/Vinyl/Etc.

Artisan Floors & Interiors
(609) 770-6080
ArtisanFloorsAndInteriors.com





Matteo Family Kitchens
(856) 769-2490
MatteoKitchens.com

Quality Carpets
(856) 270-8134
QualityCarpetsInc.com

Cleaning, Tile/Grout

Aldayna Stone Care
(973) 239-1351
Aldayna.com

Perfect Grout
(201) 878-8237

Sir Grout
(866) 476-8863
SirGrout.com

Closet Organization/ Pantries

Closets By Design
(888) 500-9215
ClosetsByDesign.com

Innovative Closet Designs, Inc.
(201) 669-4925
InnovativeClosetDesigns.com

Contracting/Plumbing

ProVentAir
(551) 284-3165
GoProVentAir.com

Custom Woodwork/ Millwork

Home Trimwork
(800) 888-4467
HomeTrimwork.com

Flooring Finishing

Victorian Flooring Finishing



Victorian Flooring Finishing, Inc. provides the highest level of quality and workmanship to meet all of your hardwood floor finishing needs. They use only the best hardwood and refinishing products in the industry to ensure the best results possible. Victorian Flooring Finishing, Inc. offers a myriad of hardwoods, trims, custom borders and medallions to satisfy even the most dynamic hardwood floor finishing requests. They have the expertise and resources to make any hardwood floor come to life!
(856) 858-6465
VictorianFlooringFinishing.com

Furniture & Accessories

Nastasi's Fine Furniture
(856) 854-3198
NastasisFurniture.com

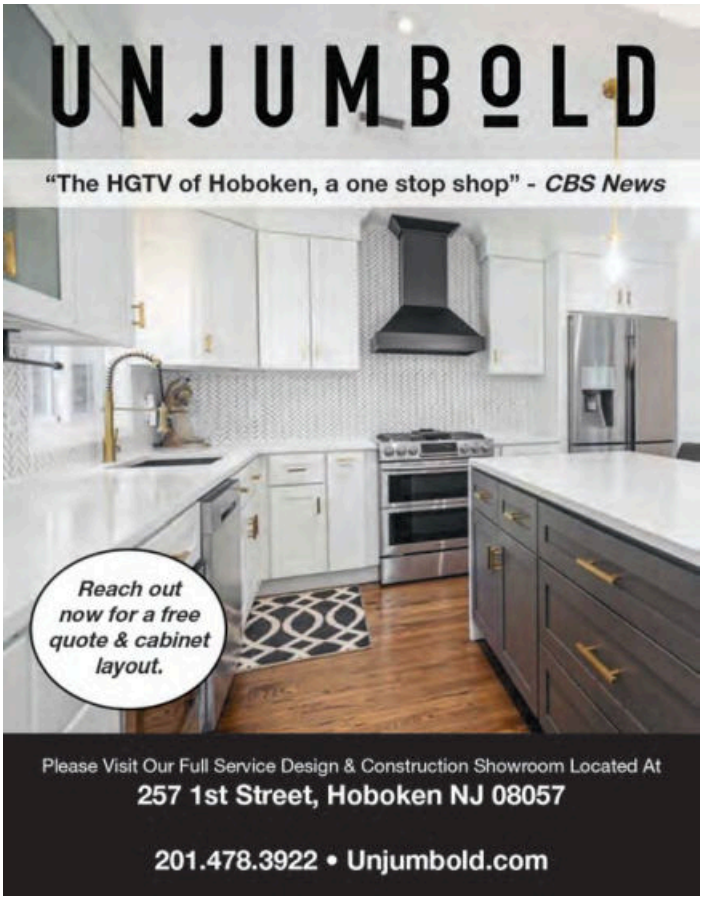
Royal Billiard & Recreation, Inc.
(215) 997-7777
RoyalBilliard.com

The Buxton Complex
(609) 771-6840
TheBuxtonComplex.com

Granite/Marble/Tile/Solid Surfaces

AAA Hellenic Marble
(610) 344-7700
AAAMarble.com

All Marble, Granite, Tile Imports
(856) 354-4747
AllMarbleGranite.com





Coast Tile
(609) 646-9346
CoastTile.net

Colonial Marble & Granite
(856) 872-4472
ColonialMarble.net

Dente Trading
(973) 857-4050
DenteTrading.com

Filling Marble and Tile
(609) 593-3386
FillingMarble.com

Imperial Marble & Granite
(610) 521-0130
IMGStone.net

Matteo Family Kitchens
(856) 769-2490
MatteoKitchens.com

Stone Tech Fabrication
(609) 984-8818
StoneTechMarble.com

Home Interiors

Antiques & Clocks
(856) 786-3444
Antiquesandclocks1@gmail.com

Interior Design

Bella Home Interiors
(856) 468-4400
BellaHomeInteriors.com

Lomonaco's Iron Concepts & Home Decor, LLC
(856) 740-1071
LICIRON.com

Kitchen/Bath Design

A & J Flooring and Kitchen Outlet
(856) 227-1753
AJCarpet.com

AAA Hellenic Marble
(610) 344-7700
AAAMarble.com

Amiano & Son Design-Build
(609) 268-5923
AmianoAndSon.com

Brindisi Builders
(856) 985-6219
BrindisiBuilders.com

Colonial Marble & Granite
(856) 872-4472
ColonialMarble.net

Emmons Remodeling
(856) 885-6677
EmmonsRemodeling.com

F & S Kitchen and Bath
(856) 428-3800
FSKitchenAndBath.com

Fine Architecture
(609) 427-6732
FineArchitectureDesign.com

Magnolia Home Remodeling Group
(855) 624-6655
MagnoliaHomeRemodeling.com

Matteo Family Kitchens



Matteo Family Kitchens & Flooring has the items needed to complete your kitchen and flooring projects. They carry Frigidaire® appliances with special package pricing. They also sell major brands of carpets, vinyl, hardwood, laminate, ceramic and porcelain tiles to fit any style and budget. They are a one-stop shopping experience.
(856) 769-2490
MatteoKitchens.com



Riverside Supply Co.
(732) 257-3434
RSC-NJ.com

Sterl Kitchens
(201) 866-7999
SterlKitchens.com

The Cabinet Shop
(609) 463-0400
CabinetShopNJ.com

Unjumbold
(201) 478-3922
Unjumbold.com

Marble and Granite Resurfacing/Restoration

Aldayna Stone Care, Inc.
(973) 239-1351
Aldayna.com

Outdoor Kitchens

D. Panetta Contracting
(973) 659-9374
DPanettaContracting.com

Fernandez & Sons
(862) 348-0026
fslandmason@gmail.com
FernandeznSons.com

Painting

Brush Masters XP
(856) 899-9183

Plumbing Services

Allied Experts

Allied Experts Plumbing division is dedicated to providing the excellence and professionalism that customers deserve from a plumbing contractor. Whether it's a minor plumbing repair, a complete system installation, or any plumbing-related service, you can rely on them to meet and exceed your needs. Call them at **(856) 528-2822**
AlliedExperts.com

Eddie B. Plumbing
(856) 303-8150
Eddiebplumbing.com

Shower Enclosures/ Frameless Doors

Glass Castle
(908) 751-4481
(609) 531-0303
(908) 428-4244
GlassCastle.com

Glasstech, Inc.
(908) 617-0097
GlassTechNJ.com

Innovative Closet Designs, Inc.
(201) 669- 4925
ICDNJ.com

Window Treatments/ Blinds

Regal Drapes
(800) 256-5005
RegalDrapes.com

Window Works
(973) 535-5860
WindowWorks-NJ.com





Thinking about a Tub to Walk in Shower Conversion This is a must read!

Is your Bathtub a hazard or just no longer needed!

At One Day Bath, their goal is to provide simple solutions to everyday problems at an affordable price. Whether you're having a tough time climbing in and out of your bathtub, or you, like many others, prefer an updated walk in shower.

One Day Bath offers two convenient and budget-friendly options for your tub to walk-in shower conversion. Both are constructed with style and safety in mind.

OPTION #1 - Their signature product is The TubcuT®. For some the height of a traditional tub is difficult to climb over. If you find that you or a loved one is struggling getting in and out of the tub or a shower, or possibly having a loved one moving in with you and you need to make certain accommodations for them, The TubcuT® is the perfect solution. With The TubcuT® we convert the tub into a safe walk-in shower. Custom fabricated on site in under a day. We open the front of the tub as wide as you need it. With a simple four-to-five-inch Lip, just like a standard shower pan as that's what we do, we convert your tub into a shower pan! Shower door or a shower curtain works perfectly. We can also install grab bars, seats or even a new surround if needed. We love this product because it avoids a renovation and the expense of a tear out and solves the problem. Especially if you like your bathroom and are looking to solve the problem of safety in the shower area. The TubcuT® is the solution with a typical cost of just $1500.00 and has the ability to have it reversed in the future, should it be the only tub in the house and you're selling your home. Check it out at **www.tubcut.com or call us at 866-927-8247.**

THE TUBCUT®





OPTION #2 is a traditional tub to walk in shower conversion, where the tub is replaced with a shower pan accompanied by high grade acrylic wall surround You can add accessories such as shelving systems, fold-down seats, and more. One Day Bath's shower systems are mold and mildew resistant, as well as maintenance free and guaranteed for life. The tub to shower conversion is typically completed in one or two days. The average cost for a new shower pan, surround, new fixtures, shelving and a fold down seat is $5,900 - $7,200.

"One Day Bath has upfront pricing!" Says Danny Demaio, Manager of One Day Bath. "We don't have "professional" sales guys who play videos or take up 3+ hours of your time, we come and measure and let you look through some material and quote you, if you are not ready to book great, we won't insult you by offering you a better deal to book that day, we give you the best price up front & we don't need the whole family there to give you a quote. We offer personalized service with a fantastic lifetime guarantee. Some clients use a combination of what we do to create their best bathroom that works for them and save money doing that, ODB offers options that make sense".

Call us today and let's talk about options and we will discuss pricing with you right over the phone to make sure we're a good fit for you before we even come out to see you.

ODB ONE DAY BATH Inc.

WWW.ODBPRO.COM
866-927-8247

EAST COAST CHRISTMAS LIGHTS

EASTCOASTCHRISTMASLIGHTS.COM









Residential & Commercial

INSTALLATION INCLUDES DESIGN, LABOR, MATERIALS, AND REMOVAL OF LIGHTS.

Let us do your Holiday Lighting so you don't have to.

EARLY BIRD DISCOUNT

$100 OFF

if booked and installed by NOVEMBER 20TH

(on $1250 minimum projects) With this coupon. Not valid with other offers or prior service. Offer expires Nov. 20, 2023.

FREE ESTIMATES

(201) 971-2323

LIGHT PACKAGES

START AT $1250

We use new commercial grade LED lights on all installations. Your choice of light style and colors.

Send us a picture of your home for immediate budget pricing:

info@eastcoastchristmaslights.com

PRIVACY PLANTINGS



We specialize in the installation of evergreen trees for all you privacy and screening needs!

Designing And Installing Privacy For Over 35 Years





Specializing In Privacy, Screen & Natural Fences





201-838-9047

PRIVACYPLANTINGS.COM

Direct From Our Growers To Your Project

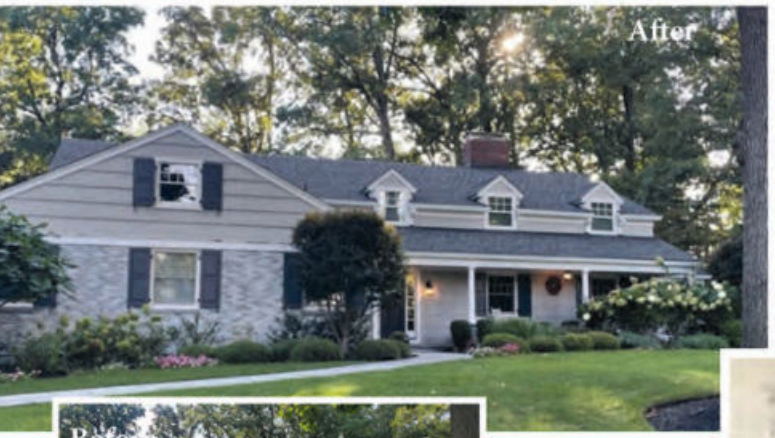
PREMIUM TREES GUARANTEE SUCCESS!

GOT BRICK?
GET STAIN

Let us transform your interior/exterior brick and stone.

NO DEMO, NO MESS
All Completed In One Day!

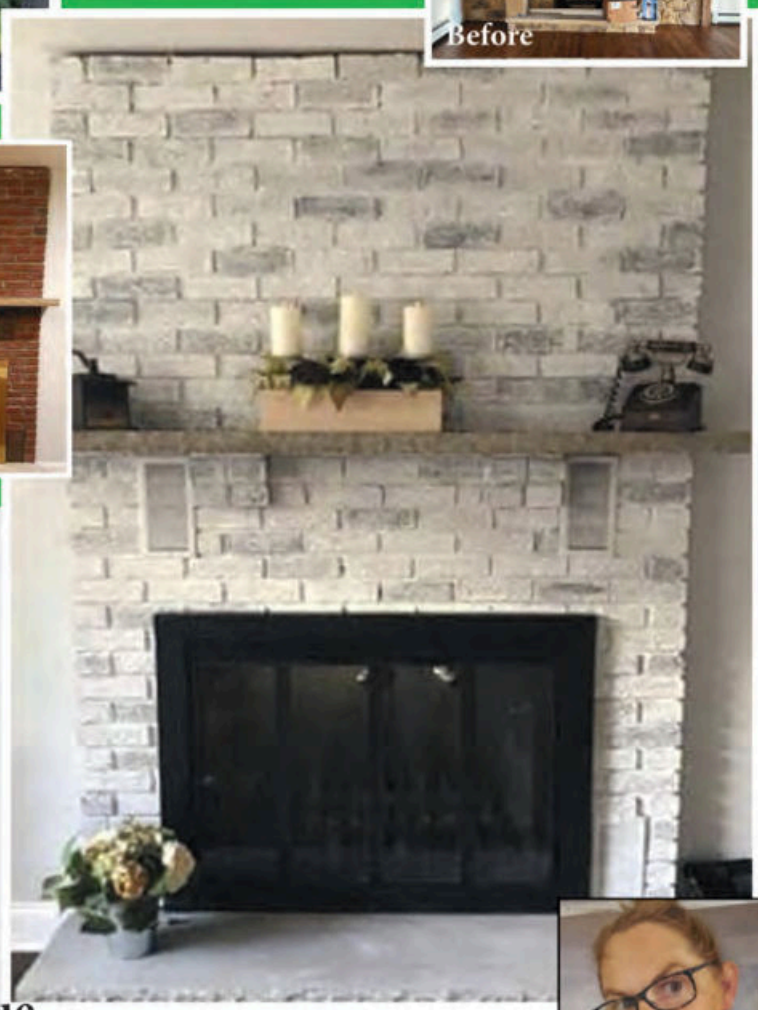








We Don't Leave
Until You
LOVE IT!



UPSTYLE CHIQUE

Call or Text

917-705-1736

www.upstylechique.com
www.facebook.com/upstylechique
upstylechique@gmail.com

Licensed & Insured

Call Cecelia

Timeless Modernization

by Carly Murray

While advancements in home improvement progress rapidly with each year, the trends of today are reminiscent of classic aesthetics revitalized with a contemporary flair.





With the influx of home improvement television shows, products and services in the past decade, homeowners have subsequently elevated standards—from the latest technology to fine-tuned details, to customization options that make a space simultaneously coordinated and one-of-a-kind. Local renovation professionals who specialize in different niches and have cultivated specialties within their expertise regularly observe the latest trends, and *House & Home* spoke with a few to gauge the latest and most popular in home renovation.

Trends in the Industry

It has been noted time and again that the pandemic resulted in more do-it-yourself home improvement projects. With an indeterminate amount of time spent indoors to take up a new hobby or to watch hours of renovation videos and shows, people became overnight experts with ambitions that heavily outweighed the capability of an untrained, solo non-professional. Now that the days of zero-contact are limited, industry professionals are eager to actually achieve that once-abandoned project—up to the standards envisioned. That's not to say that it isn't a highly collaborative effort between a client and a professional: After all, additions or changes to a home come with an expectation of longevity, for the residents of a home to look at on an everyday basis. Cecelia Mullen, the owner of Upstyle Chique, began her company with a focus on stone and brick for home exteriors and interiors.

"People are opting for stain, especially for exteriors. The reason being that stain is a mineral-based product and it calcifies with the exterior, brick or any type of masonry," she explains. "It's increased because the likes of HGTV are promoting it and are using it more, so people are becoming more knowledgeable."

While customers are thoroughly aware of their idealized finished product, they also have service expectations newly aligned with a both fast-paced and cautious society, which area professionals have noticed and strive to accommodate. Remaining conscious of the comfortability of a client alongside the renovation services and product demands appear to have invaluable results.

"[A client] really built a really nice relationship with the guys, because we were

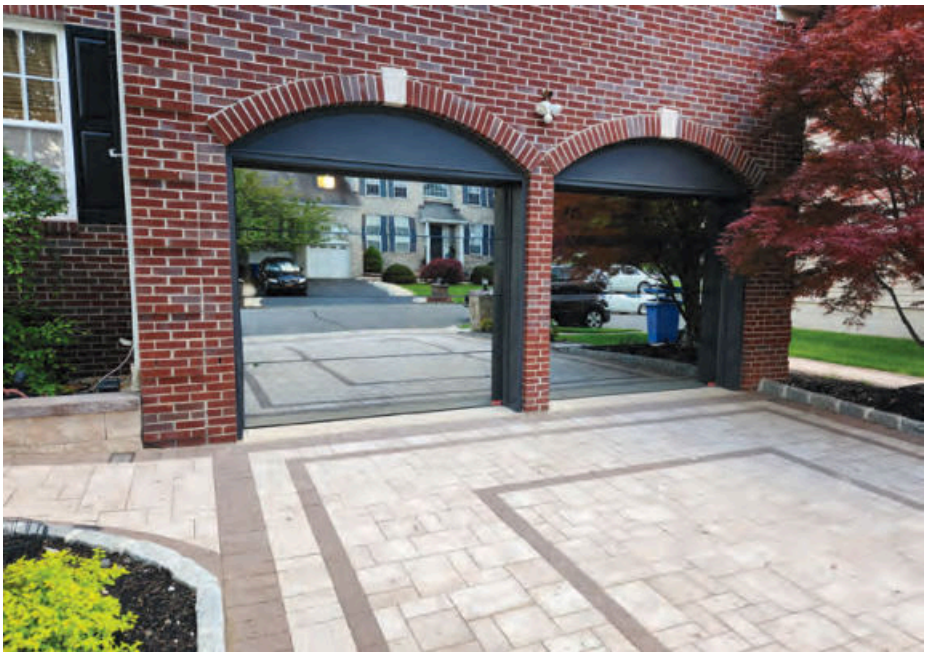
Timeless Modernization

there for four or five weeks doing this extensive project and when it came time to leave, I was speaking with her on the phone on the last day of the project and she actually got teary … she was crying and hugging them when they left. She really enjoyed having them in their home. She was very concerned, as most people are, about 'The men that are coming to my home. Are they conscientious? Are they respectful? Can I trust them? Do they really know what they are doing? Do they have my best interest in heart?' All the things that every customer is concerned about," says Mark Ollivier, design sales manager at Home Trimwork. "When she realized that we are who we say we are and the men that were in her home are really looking out for her best interest and tweaking things along the way, she started to share more about her style."

With all of the options available for companies that specialize in home improvement nowadays, trustworthiness is often one of the most vital assets in making that choice.

Trends in Aesthetics

While industry processes and standards evolve with time, classic colors and styles still dominate the world of interior design. In the context of the beautiful historical architecture characteristic of the region, many homeowners are opting for a similar effect on both the inside and the outside of their house. In a landscape that can so quickly vary from farmland, to oceanside, to metropolitan in one drive, the home designs throughout New Jersey, Pennsylvania and Delaware are a stunning sight to behold.



"We're kind of in the country here, so we still have a bit more rustic style. We do sell some more modern looks as well, but the country-rustic look is still there. And then colors, we see people moving away from the grays and getting back into more beiges," says Elmer Stoltzfus, owner of Heritage Floors.

"Unfortunately, the size of the houses in Pennsylvania are a lot more colonial, so the modern designs don't fit into the design of the house," says Imraan Omar, owner of Door King.

Regional considerations also have an impact in the sense of neighborhood community amalgamation for exteriors. Often, homeowners will consider the resale value and marketability of any changes made to their property.

"A lot of houses are in gated communities, small communities where most of the garage doors look the same," Omar continues.



Therefore, the most commonly seen colors are neutrals modernized by sharp lines and contrasts. If a bolder color is utilized, it is often a shade of blue or green.

"We're definitely doing a lot of cellular honeycombs, Roman shades, more into the warmer grays like your taupes, and those sorts of colors," says Stella Zaffino, showroom manager at Blind Builders. "The color has changed: We started with the warm earth tones and then we went into the grays and the cool tones, and we're seeing more of those earthy taupes, greens, those sort of colors come out now."

Trends in the Process

In harmony with the expectations of streamlined planning and service is the inclusion of a digital design tool for many companies to showcase their abilities in advance, especially as nearly everything in the modern world is technology-driven. This is also something that has become standardized because of models of home improvement in popular culture, once shown only on television but now widely available. Once a consultation is finalized, it's extremely rare that clients stray from the plan. And with high inflation on a majority of Americans' minds, people expect to stick to a budgetary estimate, too.

"People come out of [a virtual consultation] knowing exactly what it's going to look like, exactly what it's going to cost. Yes, it does take the face-to-face, eye-to-eye out of the equation, but ... people want answers now," explains Ollivier, who has been working with the evolutions of virtual planning technology for 12 years. "I don't play the game of getting somebody all fired up on

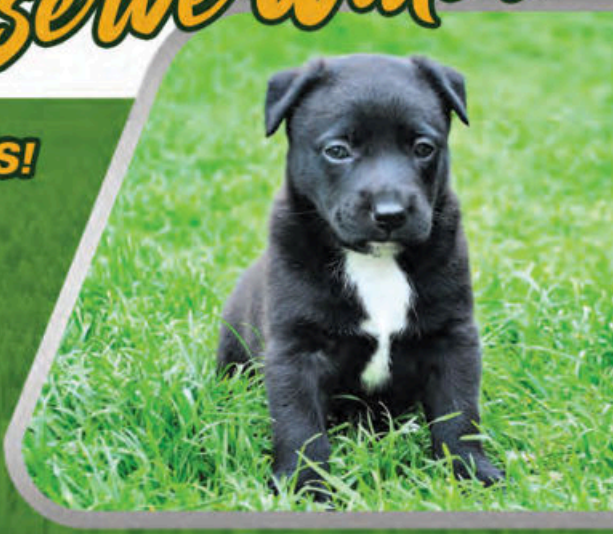


Never Mow Your Lawn Again & Conserve Water

ARTIFICIAL GRASS
Turf Warehouse

STOP MUDDY PAWS IN THEIR TRACKS!

Artificial grass that's so realistic your dog won't even know the difference. Artificial Grass Turf Warehouse provides the highest quality synthetic grass, with time and money-saving benefits that let you take back your weekend.
NO MORE WATERING OR MAINTENANCE!



RESIDENTIAL & COMMERCIAL

- *Pet & Kid Safe*
- *Environmentally Friendly*
- *Easy Cleaning*
- *Long Lasting*
- *No More Mowing*
- *Reduces Water Bills*

$250 OFF
500-999 SQ FT
INSTALLED
MINIMUM JOB 500 SQ. FT. WITH COUPON ONLY. MUST BE PRESENTED AT TIME OF ESTIMATE. PRICING ONLY INCLUDES STANDARD PREP & INSTALLATION EXPIRES 11/30/23.

$500 OFF
1000 SQ FT & UP
INSTALLED
MINIMUM JOB 1000 SQ. FT. WITH COUPON ONLY. MUST BE PRESENTED AT TIME OF ESTIMATE. PRICING ONLY INCLUDES STANDARD PREP & INSTALLATION EXPIRES 11/30/23.

Our installation prices are $9-$14 per sq. ft. including turf, prep work and installation. 10 styles to choose from and we can send an estimator to your home to give you a free estimate and show you samples of the different styles.

Stop by today to see our many styles, including our most popular Imperial Prime and Imperial K9!

2045 85th St.,
North Bergen, NJ 07047

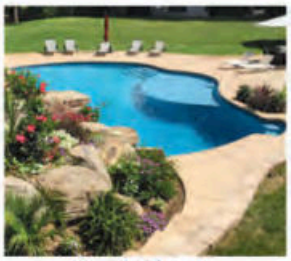
Ask how you can qualify to receive an EXTRA 15% OFF your turf installation!

CALL NOW AND GET A FREE QUOTE

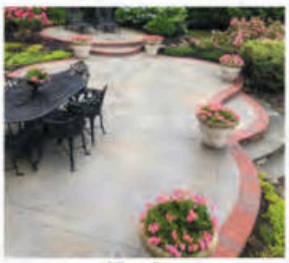
(201) 971-2323

Artificial Grass Turf Warehouse.com

ARCHITECTURAL ACD CONCRETE
D·E·S·I·G·N®
By Christopher McMahon Contracting, Inc.
1.866.956.2818
www.ACDconcrete.com


Pool Deck


Walkway


Patio


Driveway

FALL SPECIAL | $500 OFF

Tri-State's largest builder of decorative concrete systems, for over 25 years. Residential & Commercial

BEST of HOUSE & HOME 2022

Timeless Modernization

something so that I can hit them over the head with an $80,000 number, trying to convince them that it's what they need. I let them know, 'This is the range you're looking at' before we start really getting details."

Despite visual trends appearing to remain evergreen, there has been an increase in homeowners expressing their creativity by transforming rarely used areas or spare rooms. Common projects are home offices and in-law suites, but professionals have also seen workout rooms, rooms for pets and even bars. As residents are eager to make productive use out of all the space their homes have to offer, they also want these installations to be long-lasting. For example, topcoats can be a vital finishing touch to keep floors safe and resistant to damage.

"We're seeing more and more exterior jobs, patios and porches," says Joseph Paul, president of Apex Concrete Coating Solutions.

Protecting floors from scratches and dents is a consideration in the planning process by choosing the right material for one's particular lifestyle and expectations.

"The luxury vinyl plank is very popular because it's very durable, very scratch resistant; it holds up well against pets, families, spills, that kind of thing," says Stoltzfus.



And those considerations are applicable to all areas of the home. With the plethora of options, decisions can truly be catered to a variety of accommodations.

"Shade is going to provide better room darkening than, necessarily, a blind—but we're doing more slatted blinds in living room areas where you can allow more light in without giving up privacy," explains Zaffino.

Experimenting with different products during planning phases can truly achieve an idealized result. It's all about being transparent with one's needs and desires with a knowledgeable professional. **H&H**

RESOURCES

Apex Concrete Coating Solutions
Newport, Del.
(302) 993-6716
ApexConcreteCoatingSolutions.com

Blind Builders
Feasterville, Pa.
(215) 322-5855
BlindBuilders.com

Door King
Hatfield, Pa.
(215) 478-8770
DoorKingUS.com

Heritage Floors
Lancaster, Pa.
(717) 687-7906
HeritageFloorsPa.com

Home Trimwork
Southampton, Pa.
(800) 888-4467
HomeTrimwork.com

Upstyle Chique
Serving the tri-state area
(917) 705-1736
UpstyleChique.com



Let us help you design and install your
Backyard Dream Vacation Retreat



D. Panetta Contracting, L.L.C.
Landscape Design & Construction
973-659-9374

3D Designer - Ryan Panetta

3D DESIGN AND INSTALL FOR POOLS • HARDSCAPE
LANDSCAPE • PATIOS • WATERFALLS • PONDS
CUSTOM FIRE PITS • OUTDOOR KITCHENS
FAMILY BUSINESS WITH OVER 40 YEARS EXPERIENCE

See your Backyard Vacation before we build it

Don't let the sunset be the end of the evening…

Keep the enjoyment going with beautiful outdoor lighting

Custom Lighting Systems

Outdoor Lighting Specialist • Tanner Panetta







We only use the best quality products to make your yard shine bright. We can focus on pools, patios, decks, tree lighting and more with our energy saving LED lights. These lights not only make your space look beautiful, but also ensures a safe and secure area.

D. Panetta Contracting, LLC

973-659-9374

DPanettaContracting.com | DPanettaLLC@aol.com

BEST of HOUSE CHOME 2016 · BEST of HOUSE CHOME 2018 · BEST of HOUSE CHOME 2020 · BEST of HOUSE CHOME 2021 · BEST of HOUSE CHOME 2022 · NJLCA · NJLCA · BBB ACCREDITED BUSINESS · houzz



NJ HIC # 13VH00899200

Award Winning 2016, 2017, 2018, 2019, 2020, 2021 & 2022 Design and Install

Let us build you the deck of your dreams

Deckorators® ★CERTIFIED ELITE★

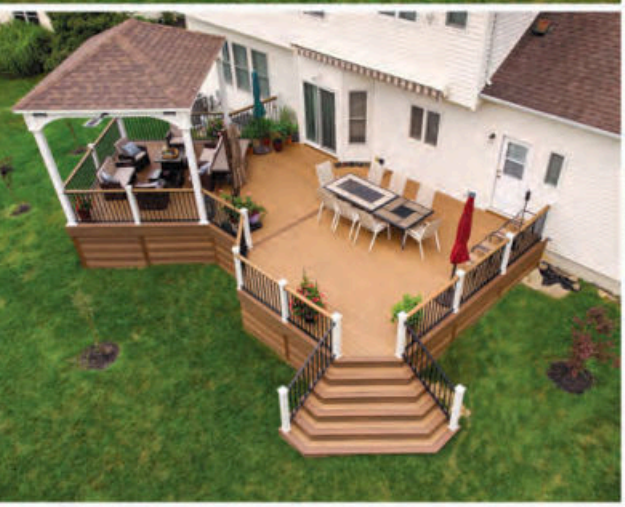
Deck Guardian
Dedicated To Excellence

(908) 332-8616
deckguardian.com

NEW JERSEY'S MOST TRUSTED DECK BUILDERS

New Decks: Large selections of high quality synthetic materials at competitive pricing, customizable designs to fit any backyard setting and budget.





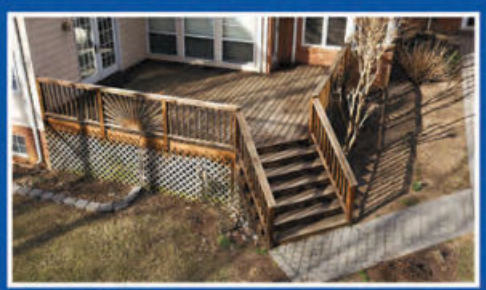


FINANCING AVAILABLE

Your Dream Deck is even closer with Deck Guardian's financing options. Contact us to find out how we can make it happen for you.

Resurfacing: *(upgrade existing wood decks to like new composite decks)*

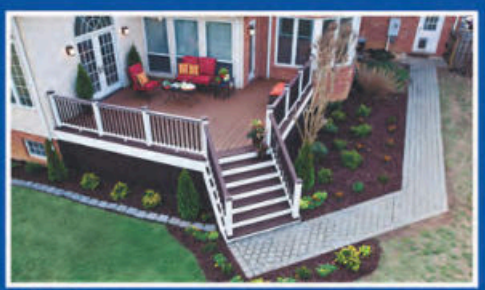
If the boards on your existing deck are looking a bit worn, but the foundation and deck framing system are sound, you can simply replace the walking surfaces and deck railings with new #1 grade pressure treated lumber or **HIGH PERFORMANCE** composite giving you a brand new surface!



BEFORE



IN PROGRESS



AFTER

ROOFING • SIDING • GUTTERS

Over 20 Years Experience

Residental & Commercial Roofing and Siding Experts

Roofing Specialist

MATUTE ROOFING INC

50 Years Material & 25 Year Labor Warranty

GAF Factory Backed Transferable Warranty

MATUTE LIFETIME PLEDGE

GAF PRESIDENT'S CLUB

GAF FACTORY CERTIFIED MasterElite WEATHER STOPPER® ROOFING CONTRACTOR



No Payments Due Til The Job Is Done



Google 5.0 ★★★★★

5 Star Customer Rating
Best Price, Best Customer Service

Serving all of Bergen, Essex, Morris, Passaic, Somerset, Hunterdon and Union Counties.
We are local.

(973) 618-6489

www.matuteroofing.com

Fully Licensed & Insured • Lic #13VH10366000

$1000 off

with any complete roof job of $15,000 or more

MATUTE ROOFING, INC, • 973-618-6489

Offer valid at time of estimate. Cannot be combined with other offers. Expires 12/31/23.

$500 off

any job of $7,500 or more

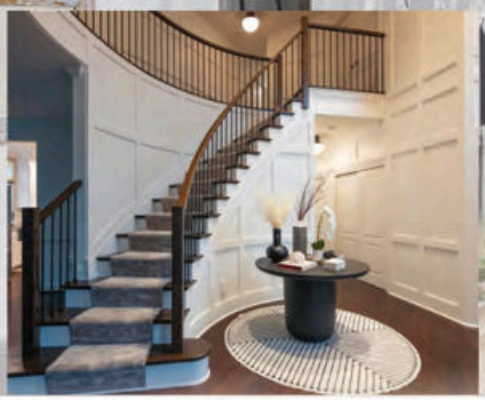
MATUTE ROOFING, INC, • 973-618-6489

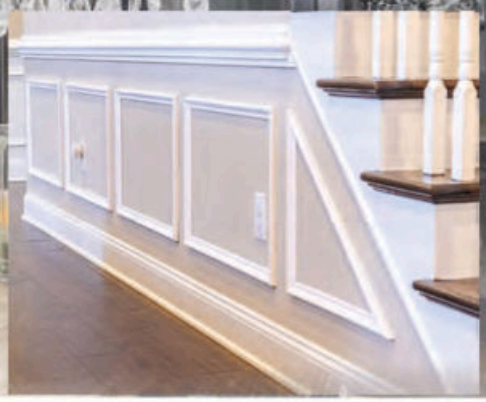
Offer valid at time of estimate. Cannot be combined with other offers. Expires 12/31/23.

Home Trimwork™

Making Your Home "A Model Home"







www.HomeTrimwork.com

800-888-4467

- Crown Molding
- Wainscot
- Archways
- Window Moldings
- Picture Frames
- Raised Panels
- Fireplace
- Mantles
- Built-Ins
- Wood Floors
- Staircases
- Painting and more!

License PA: 003315 NJ:13VH05107600 DE: 2006203461

Zero Interest Financing and FREE design consultation!

BEST of HOUSE & HOME 2022

INTERIOR & EXTERIOR PROJECTS

Ernest & Sons

General Construction
Paving & Landscaping

Fully Insured
NJ Lic #13VH00507200

BBB ACCREDITED BUSINESS

Financing Available

Masonry
- Stucco
- Steps & Walkways
- Brick & Block Work
- Bluestone & All types of Patios
- Chimneys

Hardscaping
- Retaining Walls
- Keystone Walls
- Garden Walls
- Fire Pits

Kitchens & Bathrooms
Basements
- Water Proofing

Driveways, Sidewalks & Paving
- Curb & Steps
- Pavers

Foundations
- French Drains
- Sump Pumps

Decks

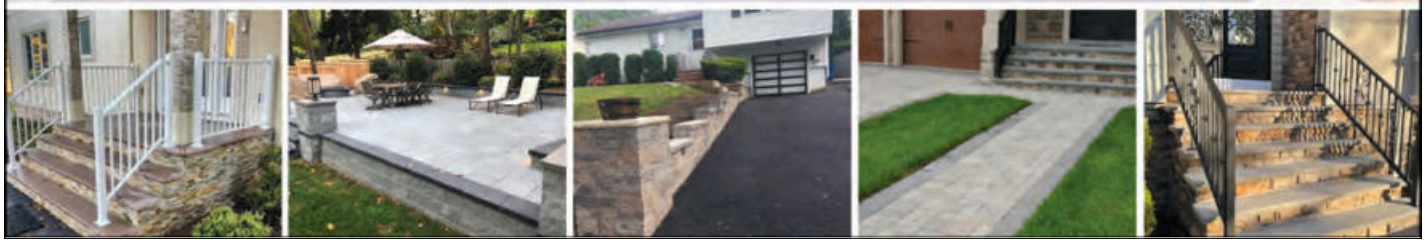
FREE ESTIMATES

HONEST & RELIABLE

DUMPSTERS FOR RENT

BOOK NOW & SAVE
10% OFF
Any Job Over $2,000

973-669-3779 • 973-818-4237
masonrybyernestandsons.com
ernest_sons_construction@yahoo.com



AB ROOFING

Your *One-Stop Shop* for all Exterior Home Services:

- Roofing Services
- Chimney Services
- Gutter Services
- Siding Services
- Masonry Services
- Foundation Services

$400 OFF
ANY PROJECTS OVER $2,000

15% DISCOUNT FOR VETERANS, MILITARY & LAW ENFORCEMENT

$2,000 OFF
ANY NEW ROOF PROJECT (Free Gutters Included)



AB ROOFING
- Family-Owned
- Reliable
- On-time
- No subcontractors - All work done by owner.
- We service all of New Jersey.

GAF CERTIFIED ROOFER

FREE On-Site Estimates: 201-421-1835
ABRoofingNJ.com | ABRoofing14@gmail.com
NJ License#: 13VH12297300

EXPERT EXTERIORS



FALL SPECIAL

$500 OFF

ANY RE-ROOF OVER $10,000

BEST PRICE GUARANTEE

ANY RE-ROOF OVER **$10,000**

NOT TO BE COMBINED WITH ANY OTHER OFFERS. ONE PER CUSTOMER.

WHY CHOOSE US

At Expert Exteriors, our contractors have been helping homeowners and business owners create beautiful establishments for over 20 years. We are a family-owned and operated business specializing in roofing in New Jersey, Pennsylvania and Delaware. Our skilled, professional team provides high-quality, specialized services performed by GAF Master Elite® Roofing Contractors.





WE DO IT ALL

GAF CERTIFIED ROOFER

- Siding
- Gutters
- New Roofs
- Flat Roofs
- Asphalt Shingle Roofing
- Structural Repair
- Tear Off and Roof Replacement
- Commercial Roofing

FREE QUOTE: 833-329-0912

ExpertExteriorsCo.com | ExpertRoofing15@gmail.com

NJ License#: 13VH11402500 | PA License#: PA163248

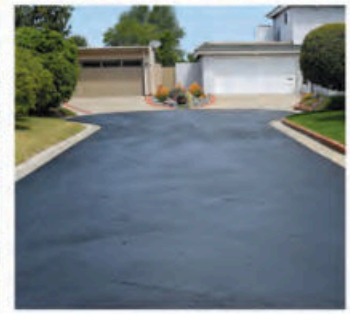
TED
WEILAND
Construction
Jr., LLC
ASPHALT & CONCRETE
Paving - Driveways - Curbs - Hot Resurface - Belgium Blocks
Railroad Ties - Pavers - Waterproofing - Parking Lots
RESIDENTIAL & COMMERCIAL • FREE ESTIMATE
201-488-1886 • 201-391-0502
25 Grove St, South Hackensack, NJ 07606 • tedweilandconstruction@gmail.com
LIC#13VH00669800











Clean House, Better Health.

FREE DRYER VENT CLEANING
WITH ANY AIR DUCT CLEANING SERVICE

ProVentAir
Air Duct & Dryer Vent Cleaning

ELITE SERVICE
HomeAdvisor
BBB ACCREDITED BUSINESS
5 STAR Google REVIEWS COMPANY



551-284-3165
WWW.GOPROVENTAIR.COM
LICENSED AND FULLY INSURED WC35019H22





AIR DUCT CLEANING & DISINFECTING



$269
Unlimited Vents/Returns. We power brush, vacuum & disinfect the length of every duct line of a single system.
PROVENTAIR • 551-284-3165
With this coupon. Not valid with other offers or prior services. Expires 12/15/23.

MINI SPLIT CLEANING
$199 Professional Mini-Split Cleaning Special
PROVENTAIR • 551-284-3165
With this coupon. Not valid with other offers or prior services. Expires 12/15/23.

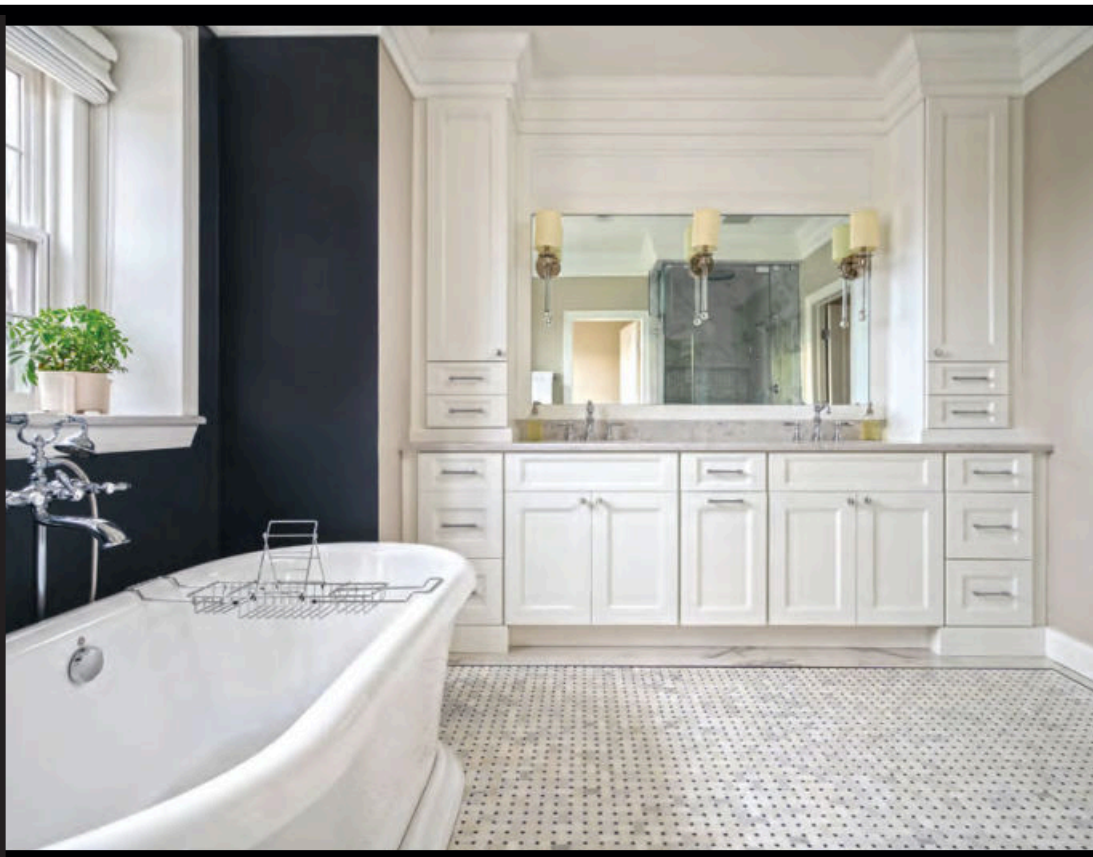
DRYER VENT CLEANING
$129 We brush and vacuum entire length of dryer vent. 10% Senior Discount.
PROVENTAIR • 551-284-3165
With this coupon. Not valid with other offers or prior services. Expires 12/15/23.

STYLISH SPACES

Amiano & Son

Indulge in opulent relaxation with our exquisite luxury bathroom featuring a rejuvenating steam shower and heavenly soaking tub. A design of pure modern elegance with porcelain, marble-inspired tiles for the shower, while real natural stone marble is weaved into a gorgeous, timeless basket-weave mosaic for the bath floor. This space is not just a bathroom: It's a sanctuary for your well-being.

Southampton Twp.
(609) 268-5923
AmianoAndSon.com



LBK Design Build

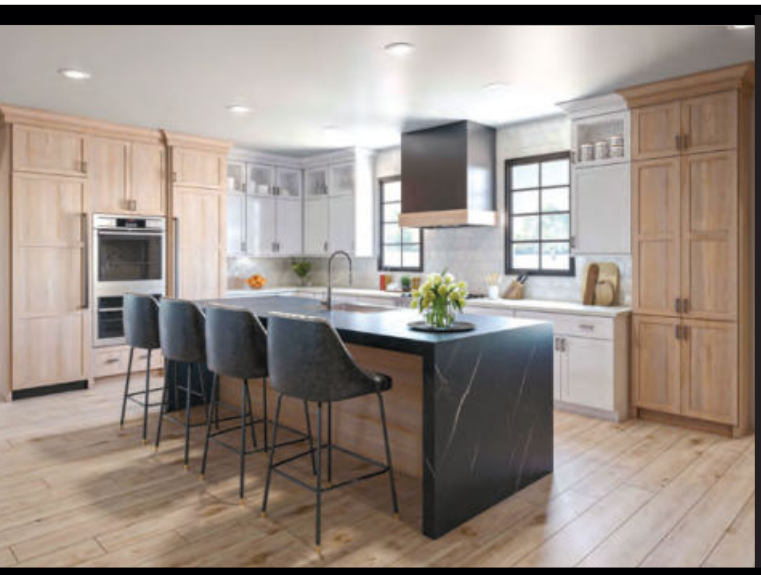
The design strategy for this project focused on seamlessly combining modern style with pet-friendly elements. LBK aimed to create a welcoming and open environment, maximizing the use of natural light, and enhancing the overall flow of the space.

Doylestown, Pa.
(215) 675-5000
LBKDesignBuild.com



Inspiring kitchen and bath designs

THAT PROVIDE BOTH FUNCTION AND BEAUTY





Sterl Kitchens

This luxurious kitchen was designed in the Pendleton door style in quartersawn white oak with pampas stain and "simpli white" and "iron ore" accents. The large island has comfortable seating for four and also plenty of prep space on the quartz countertop, which is showcased by a waterfall at both ends. The finishing touches in this remodel included a white subway tile backsplash and new engineered hardwood flooring.

North Bergen, N.J. | (201) 866-7999 | SterlKitchens.com

Let's Face It

Let's Face It has been specializing in award-winning, affordable high-quality kitchen cabinet refacing restorations throughout the Great Philadelphia Region since 1984. To ensure your kitchen is a room you can enjoy, Let's Face It also offers quartz, granite, limestone, and concrete countertop installations, islands, flooring, backsplashes, new appliance integration, sinks, faucets and backed by a lifetime warranty.

Lower Gwynedd, Pa. | (215) 343-2600 | LFIKitchens.com



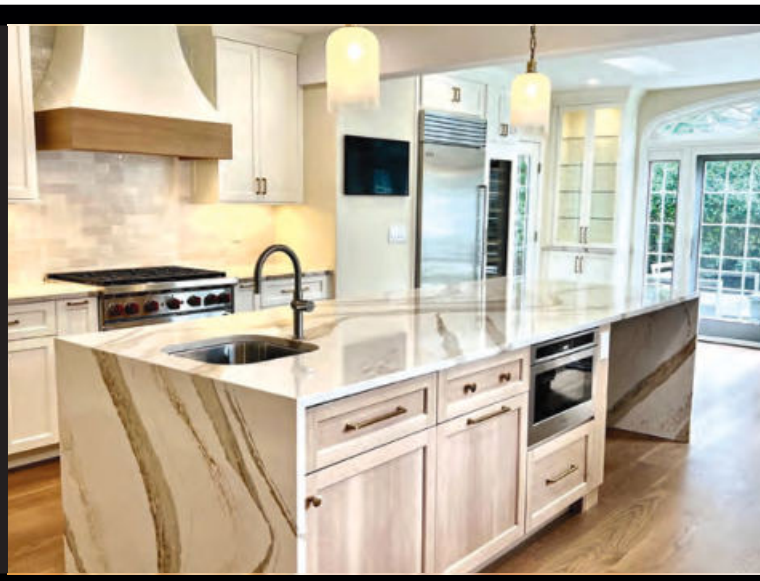


CPOS Refacing

Tired of the look of your old cabinets? In as little as three days, CPOS Refacing can transform any old and outdated kitchen into a showroom-worthy kitchen with its cabinet refacing process. This customer chose a raised panel door finished in White Dove. From boring to breathtaking in just a few days.

Aston, Pa.
(484) 841-6204
CPOSRefacing.com





F&S Kitchen & Bath

This Crestwood kitchen features "Iceberg" with a "Night Sky" island and hood. Partnering with custom cabinetry companies like Crestwood, Tidwell and Dreamcraft allows the design team at F&S Kitchen & Bath to bring your dream kitchen or bathroom to reality.

Voorhees, N.J. | (856) 428-3800 | FSKitchenBath.com

Magnolia Home Remodeling Group

This redesign included an open floor plan as well as the addition of custom cabinets, quartz countertops and Sub Zero Wolf appliances. In addition, the table was custom-made and the floors display a wide-plank white oak finish.

Union, N.J. | (855) 624-6655 | MagnoliaHomeRemodeling.com

One Day Bath

Simplicity at its best, for this project we replaced a tub with a shower while also removing the old tiles and installing a new wall system with grab bars and a gorgeous door. The entire project was completed in less than two days.

Huntington Valley, Pa.
(866) 927-8247
ODBPro.com





In Place Cabinetry Finishing

Say goodbye to outdated kitchen cabinets. This team of experts will guide you through modernizing your kitchen to make it the heart of your home. Are you ready for an affordable mini kitchen makeover with minor tweaks and stylish upgrades? How about a desk-to-beverage station transformation? Maybe a pantry wall? Microwave island? Refrigerator drawer? Soffit removal? Cabinet-to-ceiling trim? Want a custom hood vent, door style upgrade, and/or bespoke colors?

Dublin, Pa. | (844) 946-7522 | InPlaceFinishes.com





IST Granite

A family-owned and -operated full-service granite fabricator with over 35 years of experience in countertop fabrication and installation, IST Granite specializes in residential and commercial marble/granite projects. The company's business philosophy is to create and nurture positive employee and customer relationships.

Warminster, Pa. | (215) 444-9773 | ISTGranite.com

Abbey's Custom Kitchens, Bathrooms & Interiors

This kitchen features a chic chevron tile floor and a roomy island for four, combining style and function. Smart vertical storage and modern appliances, like an under-counter microwave and warming drawer, add convenience. Tall pantry cabinets provide ample, discreet storage with roll-out drawers.

Rutherford, N.J. | (201) 823-2223 | Abbeys.com





Precision Fabrication of:

Granite Countertops • Marble Countertops • Quartz Countertops • Natural Stones

Over 800 colors and 16,000 slabs in stock. Only produce on state-of-the-art CNC machinery
All inventory imported directly from overseas

CALL NOW FOR SPECIAL PRICING

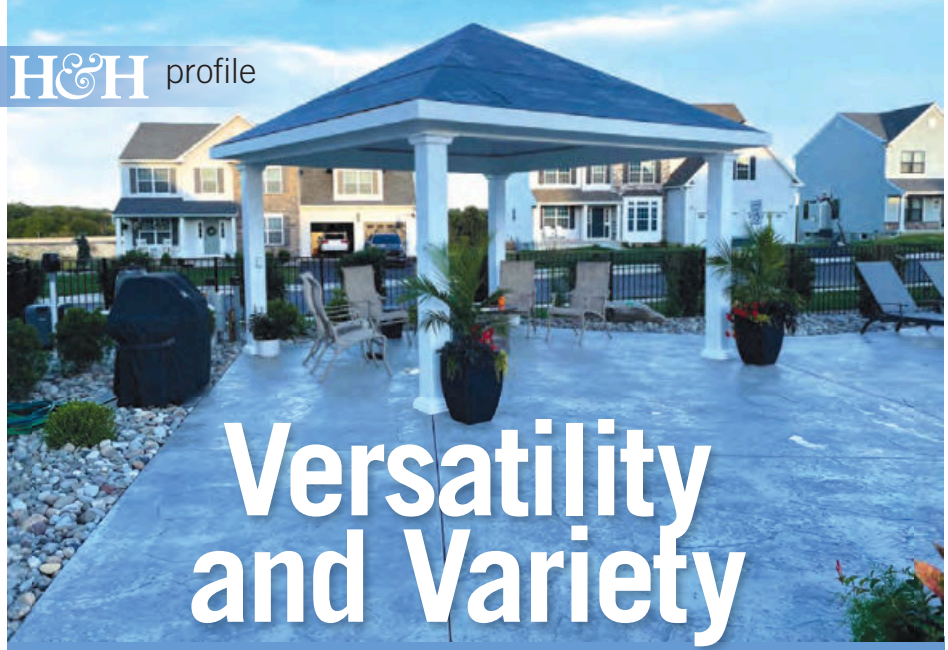
(609) 984-8818 • stonetechmarble.com

Stone Tech
930 New York Avenue
Trenton, NJ 08638

Hours
Monday - Friday 8:00 A.M. - 6:00 P.M.
Saturday 9:00 A.M. - 4:00 P.M.
Sunday CLOSED

@stonetechfabrication

Authorized dealer of: SILESTONE · CAMBRIA · caesarstone

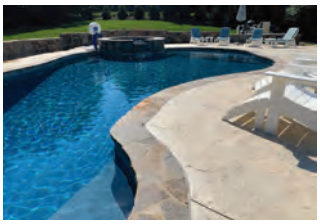


Versatility and Variety

At **Architectural Concrete Design**, clients can expect a skilled team that treats each project as a partnership and understands how to enhance a home's curb appeal.

by **Madeleine Maccar**

In his five years with Architectural Concrete Design (ACD), Adam Myers has learned that clients are often surprised by their options.



"A lot of people are still unaware of what they can do with concrete," says the company's director of residential sales. "They'll pull pictures from Pinterest or Google and say, 'I love how this looks but I don't know how to get there.' … That's where we can come in and make them aware of any material limitations and how decorative concrete can give them a similar look in their backyard."

That commitment to educating customers separates ACD from the competition. Whether the team is working on a customized pool deck, driveway, patio or walkway, one thing remains the same: Every job is rooted in respect.

"It should feel like a partnership from the beginning," says Myers. "We want the homeowner to understand we're listening to them. Their first form of contact comes from the office, they'll be contacted quickly by our design team. From that point, it's setting up an appointment, getting some face time, and having a design professional walk around your yard with you and really listen to what your vision is. Very few hardscape contractors open up a conversation like we do at the design phase."

Transparency supersedes netting a sale, he adds. "The designer doesn't leave until they understand exactly what the homeowner wants. Every decision we make throughout the process can easily be justified or explained because we're doing everything in the homeowner's best interest."

Getting to know each client and their expectations, lifestyle, property, budget and vision allows ACD to deliver completely customized results every time. And with concrete options that go beyond pavers to offer a seemingly infinite multitude of finishes and color combinations, the team knows exactly how to deliver an elegant, impressive final project guaranteed to last.

"With stamped concrete, we have versatility of color, texture and pattern selection—I'm confident you can find a fit for any home," Myers says. "We've done projects on new-construction homes that are incredibly modern-looking, all white and black; we've done 5,000-, even 10,000-square-foot driveways; we've done 300-square-foot patios with a designated space the client wants to look decorative, but the space is so limited that you have to be really intentional about what you pick. … It's incredibly adaptable, and you can't get that look with any other paving material, only concrete.

"That's one of the coolest parts of being in this space: There really are no limitations on the product," he continues. "The designers can be creative, the guys in the field can be creative, it's something new every day."

Designers' creativity and homeowners' visions must work hand in hand, though, for a smooth installation phase. Collaboration and communication are critical, ensuring clients know their voices are heard and that the ACD team can get the job done in a timely fashion while also meeting their high standards.

"We want that mutual respect where the homeowners know the feedback and perspective we're offering all work toward the same goal: making sure they're getting something they're going to love for 20, 30 years," Myers explains. "It should feel like we're working with you.

"Homeowners are encouraged to be onsite during the first building phase: They can see what we're doing, and we can inform them immediately of unforeseen changes our installers may need to make. After breaking ground, there's always a chance something unexpected happens—you want someone experienced in your corner to best handle that. We know how to navigate those circumstances, come up with effective solutions and illustrate that to the homeowner."

ACD's expertise and a variety of options mean the team always knows how to arrive at the design that perfectly complements a home and is in harmony with the project's surroundings. Working with the existing colors, patterns, textures and materials already present onsite is a win for the homeowner, since they won't need to redo their whole yard's aesthetic to still have the space "flow," even with a brand-new concrete project.

With ACD's 30th anniversary coming, it's a milestone the entire organization is proud of. But it's not just the company that can boast longtime success in delivering dazzling results, as much of its team has called ACD home for over two decades.

"What really sets us apart is the installers and their experience," Myers notes. "We have multiple guys who have been here for over 20 years—I don't know too many places that can say that. With concrete, our guys are physically crafting the product in the field so it's a new product every time—that's why it comes down to the guys forming and making that material. This is an industry where there's a direct correlation between the installers' experience and the product's quality." **H&H**



Architectural Concrete Design
3001 New Falls Road, Levittown, Pa.
(215) 946-5039 | ACDConcrete.com

SEE YOUR CLOSET IN A WHOLE NEW LIGHT

Reinvent



CLOSETS • GARAGE • HOME OFFICES • ENTERTAINMENT CENTERS • WALL UNITS • WALL BEDS • PANTRIES • CRAFT ROOMS • LAUNDRY ROOMS • MUD ROOMS • WINE ROOMS

AMERICAN SOCIETY OF INTERIOR DESIGNERS NATIONAL INDUSTRY PARTNER

We are honored to be a member of the trusted and celebrated ASID. Call (908) 322-8270 for a free in-home or virtual design consultation and estimate. Visit us onlineat closetfactory.com.

closetfactory
the art of organization

©2023 Closet Factory. All right reserved. Lic. # 13VH10549800

RE02PF

Ready to Level Up Your Living Space?

Shop Custom Window Treatments



$250 OFF
Any Purchase of
$1000 or More
Offer expires on 11/24/2023

Window Treatments—Beautifully Customized to Your Preferences

- Integrate state-of-the-art motorization
- Beautify your home
- Endless custom options available
- Have it all: privacy, light control, elevated decor and more!

Window Works™
WINDOW TREATMENTS AND AWNINGS

38 East Northfield Road, Livingston, NJ
www.windowworksnj.com

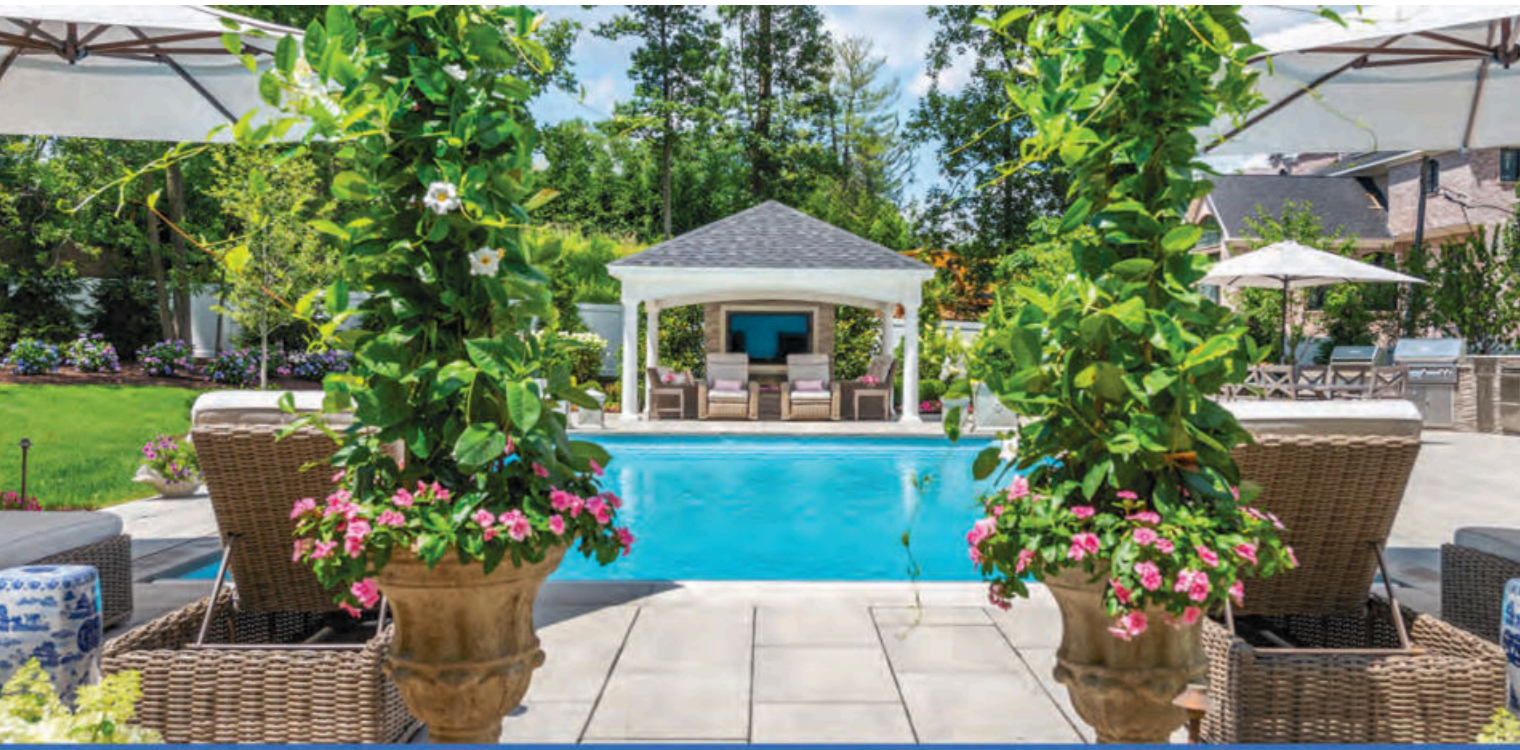
Schedule a FREE Virtual or In-Home Consultation
973-535-5860

FINANCING AVAILABLE

EXPERIENCE, EXPERTISE, EXCELLENCE.

House & Home Magazine
700 E. Main St. 2nd Floor
Norristown, PA 19401

PRSRTD STD
US POSTAGE
PAID
PERMIT 956
Harrisburg, PA



YOUR DREAM TEAM





Two Companies... One Vision

Contact CLC today to schedule your consultation
with our experts in outdoor living!

CLC Landscape Design

CLCdesign.com
973-839-6026 | Office@clcdesign.com
@CLClandscapedesign | @thepoolbossnj

THE POOL BOSS