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Volume 23, Issue 12



Dilworth's Custom Design

Taking home renovation to the next level *page 13*

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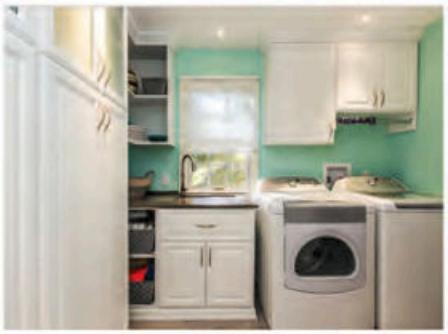
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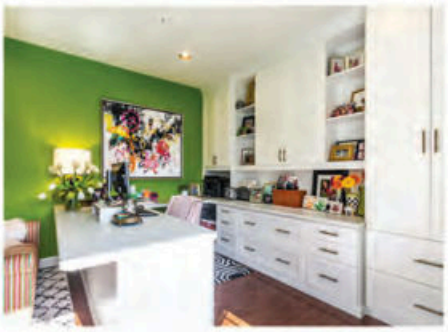
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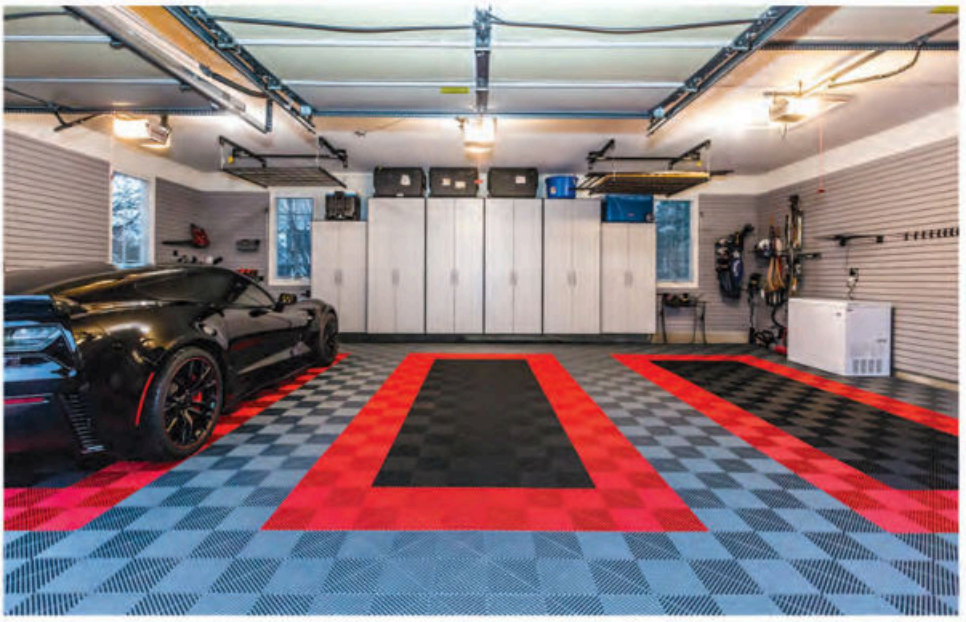
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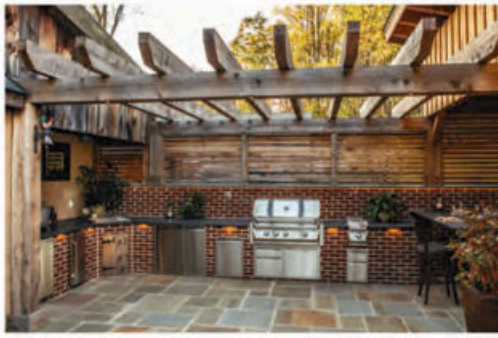
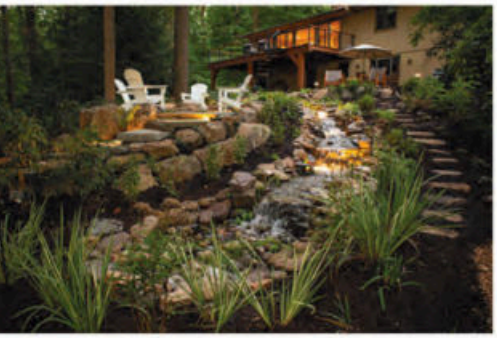
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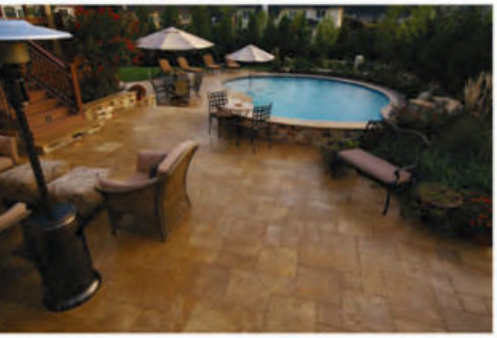
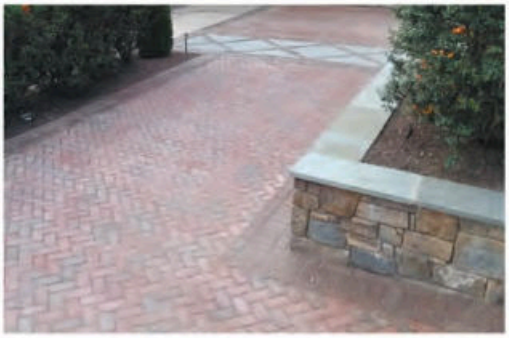
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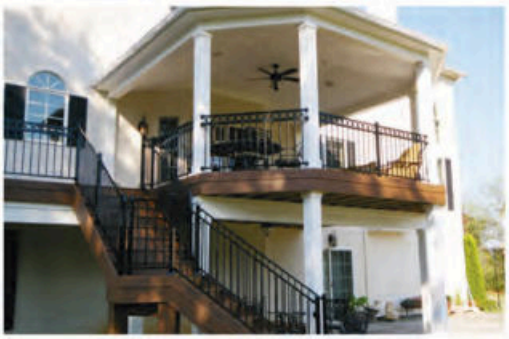
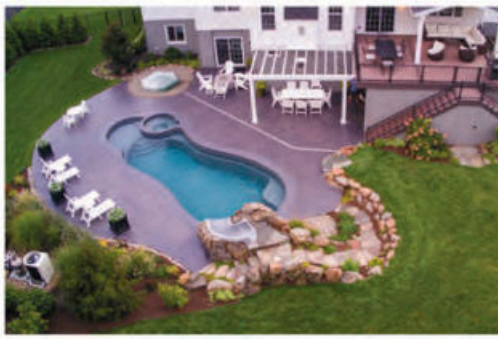
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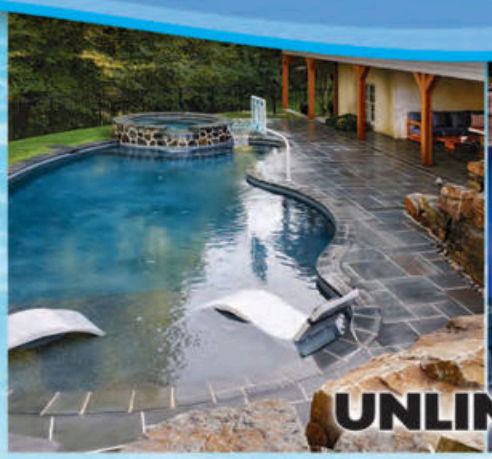
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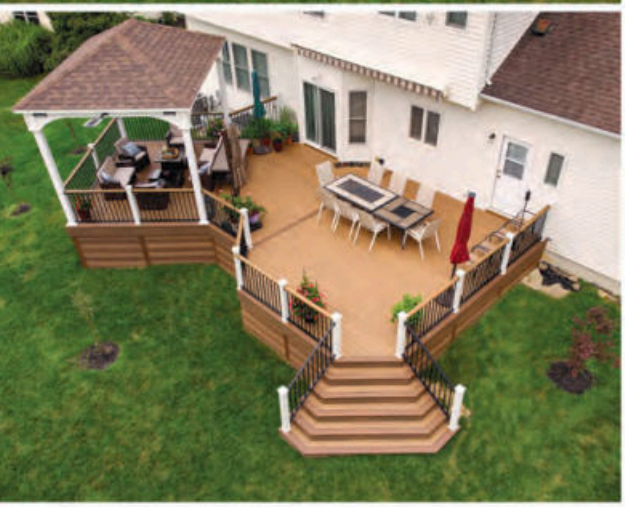
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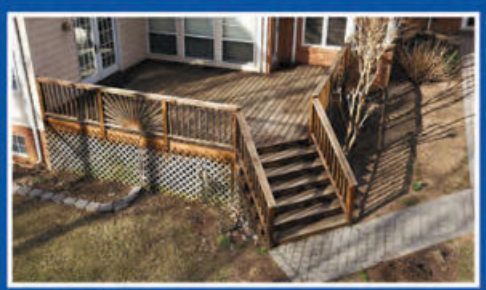


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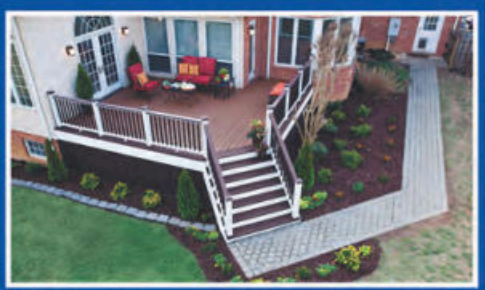
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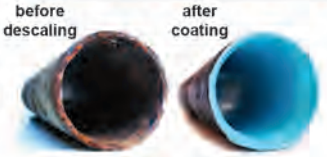
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Dilworth's Custom Design uses a signature process and customer-first approach to create stunning renovations that consistently deliver the wow factor.



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The family-owned and -operated business has built its reputation on delivering results that not only meet homeowners' expectations but also routinely exceed them. A one-stop-shop for the designing, building and installation of clients' dream kitchen and bath projects, the skilled team at Dilworth's is known for providing a stress-free process thanks to its years of industry experience and personalized approach.

And that customer-focused approach is important as the company touts itself as being "large enough to exceed your dreams in planning and designing your new kitchen or bath, but small enough that the owner of the company will oversee your project to make sure it meets his highest standards."

That means owner Dan Dilworth is personally involved in all projects to ensure that each project is given the proper attention to detail so that homeowners can see their visions become a reality.

House & Home magazine spoke with Dilworth to learn more about the company's signature process and the ins and outs of home renovations.

Why is your company different from other kitchen/bath design companies?

We start the project with an in-home visit to listen to the client in order to get their goals and wish list for their new kitchen or bathroom. We will then invite the client to visit our 3,000-square-foot showroom where we can showcase their project on the screen using 3D imaging and walk through the showroom to help show what their new space will look like.

Once selections are made, our cabinetmakers get to work while the rest of the materials needed are gathered in our warehouse. Then the in-home construction begins and we introduce the client to their team of craftsmen who will remodel their home. When you entrust Dilworth's with your home renovation, there is only one call to make to communicate the details of the project from start to finish.

What type of experience does a homeowner receive when dealing with you from the initial point of estimate/design to the project's completion?

Many express their concerns about extensive home renovation projects. We have had many clients tell us we helped make it such an enjoyable, stress-free environment from the planning in the showroom, through the selection process and all the way through the construction phase.

A kitchen project can last anywhere from 4-8 weeks and a bathroom project can be from 2-6 weeks, depending on the renovations. Our goal is to get the project done as efficiently as possible, maintaining a high level of quality while doing our best to accommodate the homeowner's needs

What new trends are happening in the kitchen and bath remodeling industry?

Styles change, sometimes as fast as the seasons. For kitchens, painted white cabinets with hardwood floors have been the trend for several years. For some, Hale Navy or Sweet Basil provides a bold pop of color, yet others choose subtle hues of Alabaster or Agreeable Grey to provide the warmth and calm that is desired.

Many are choosing to paint most of the cabinets and then add dark walnut or natural quarter-sawn white oak accents to make it their own. For bathrooms, bigger is better. Folks are leaning toward larger-sized wall and floor tiles with a curb-less walk-in shower. If there is enough space, a free-standing tub with high-arch filler helps create a relaxing oasis far from the rat race that is our lives.

No matter what type of home renovation you are looking for, it's clear that Dilworth's Custom Design is a trusted name that can take your living space from ordinary to extraordinary. And it's no wonder why with a detailed process, outstanding customer service, beautiful design and the highest quality construction that has been satisfying customers all across the area for more than 30 years. **H&H**



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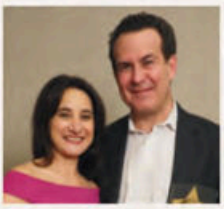
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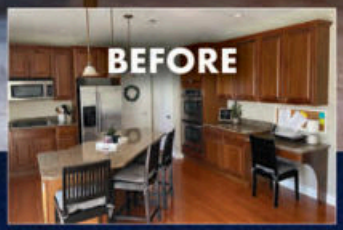
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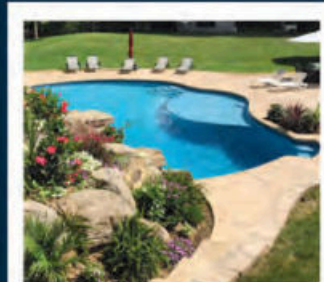
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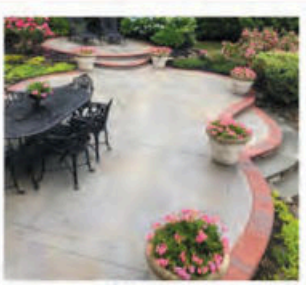


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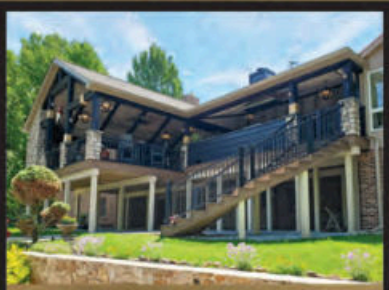
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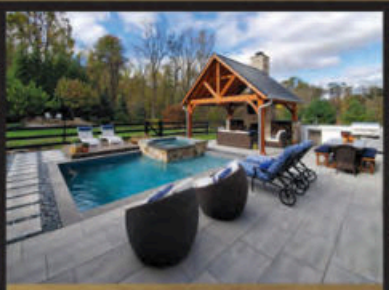
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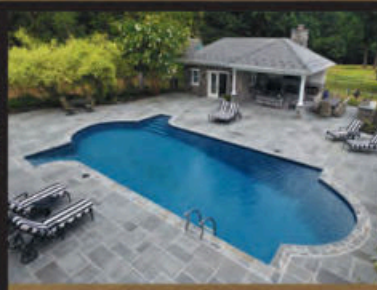
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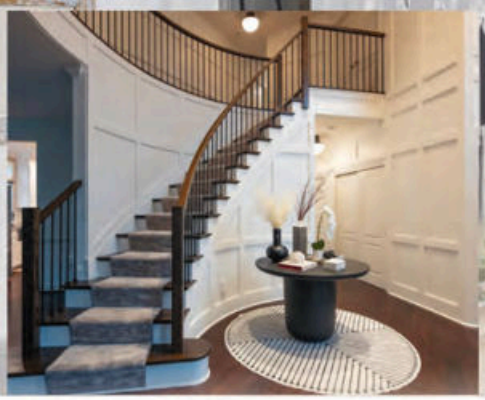
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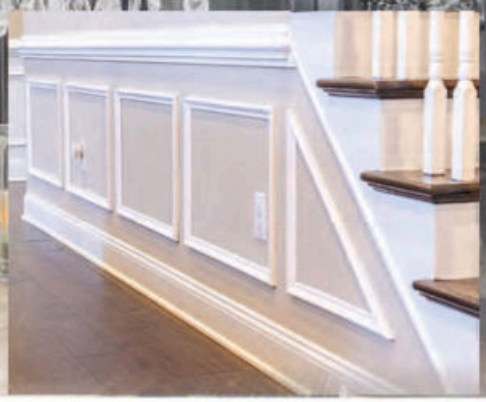


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BEST of HOUSE & HOME 2022

A Local Remodel Earns National Recognition

A well-established client relationship built on trust and proven results led to **Gehman Design Remodeling** creating another award-winning bathroom remodel—and it's one that snagged recognition locally, regionally and nationally. *by* **Madeleine Maccar**



There's no magic like when a homeowner and the contractor they trust with their home communicate well and work together even better.

Sometimes, that relationship yields not only a happy client but also countrywide recognition. And it's no surprise when it's a well-established company at the helm of such a jaw-dropping, wildly successful transformation.

The Harleysville-based Gehman Design Remodeling is no stranger to putting its name on award-winning kitchen and bathroom remodels: They've been winning any combination of industry awards at the local, regional and national level every year since 1996. But a recent main-bath overhaul was a particularly special undertaking that garnered a Residential Bath $50,001-$75,000 National Contractor of the Year (COTY) award, an honor that the National Association of the Remodeling Industry bestows on contractors whose professionalism, quality of work and discriminating eye are an asset to the industry.



"All members of NARI are invited to submit their projects for award consideration," begins Dennis Gehman, founder and president of Gehman Design Remodeling. "The reality is that not every project is worthy of entering for an award—and I don't mean that in a negative way, many times it just relates to the budget—but this client has a wonderful sense of taste, and she's fairly specific about what she wants. So when she knew what she wanted to put into this rather dated master bath, she called us back because we've worked great together on previous projects."

Having a close client relationship allowed the Gehman team to directly and effectively address project hurdles that made themselves apparent early on, like making a tight space feel more warmly open, the zero-entry shower sloping into a linear drain, adding storage elements without eating up flooring space, navigating a 420-pound freestanding soaking tub into a second-story bathroom and maximizing shower real estate without crowding the space.

And while there were a number of limiting factors the Gehman team was up against, those constraints inspired outside-the-box solutions while highlighting just how well an experienced cadre of talented renovation experts can rise to any occasion to deliver novel solutions without sacrificing any design elements.

"One of the main things our client requested us to do is make the master bathroom feel bigger," says Gehman. "Creating an open and inviting feel without moving walls would be a challenge: We suggested a free-standing tub, glass shower wall, floating vanity and a wall-hung toilet to create additional open floor space, as well as a recessed linen closet. Our client was pleased with all of the suggestions and gave us the go-ahead to create the space that they were thinking of after seeing it on our 3D design software."

After about nine weeks, Gehman and his team were ready to declare the bathroom redesign successfully completed—though the project's journey was far from over as it landed the industry's best in show, first at the Bucks-Mont NARI chapter's awards, then the Region I awards that span from Pennsylvania to Maine, and finally emerging as the top design in its category nationwide.

"The atta-boy is for our employees, for our team: They work hard, and for them to get that recognition is wonderful," Gehman affirms. "And the clients are always honored, because they have to sign off and give us permission to enter their projects. We keep them posted—and since the local awards are a gala event, we tell the clients when their projects are in the running and we'll invite them to join us if they want. It feels good that we won, especially when you see photos of the other projects in the running: They're all gorgeous! It's really the top level that you're competing against."

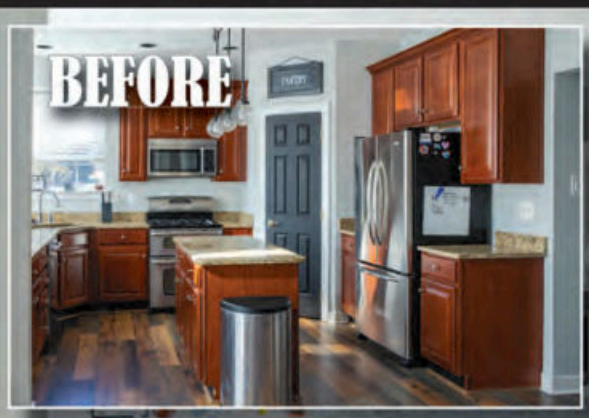
But as validating as awards can be, making another client's dream a reality was truly the most rewarding result.

"Those happy clients, that's really the best part, that's what we strive for," says Gehman. "When clients are happy, it's a relationship and repeat business in the future, and it's referrals because they're going to tell their family and friends and neighbors and coworkers how happy they are with the result." **H&H**

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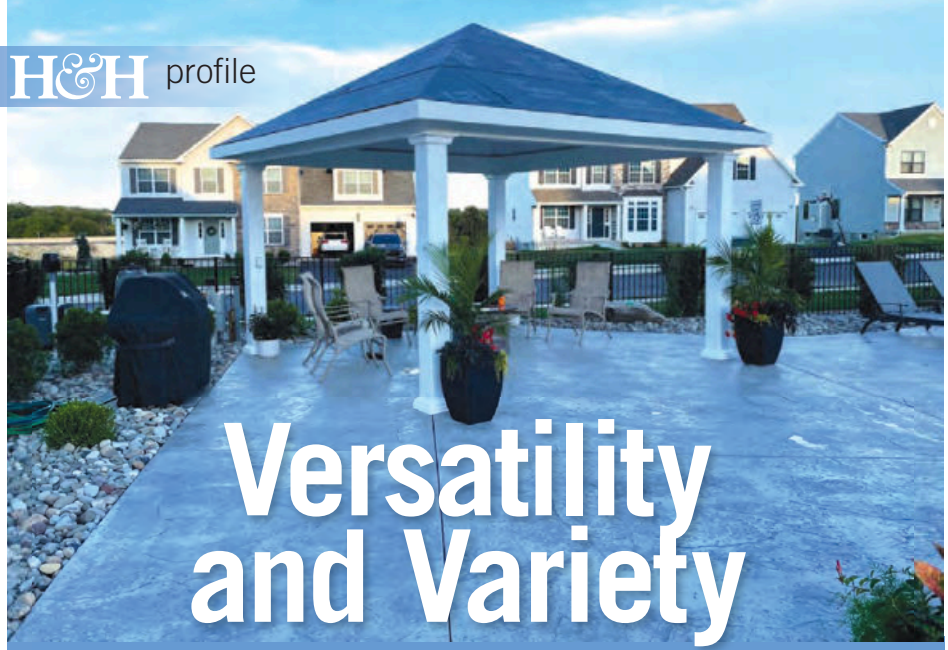
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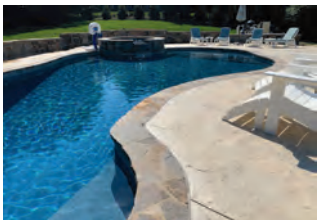


Versatility and Variety

At Architectural Concrete Design, clients can expect a skilled team that treats each project as a partnership and understands how to enhance a home's curb appeal.

by **Madeleine Maccar**

In his five years with Architectural Concrete Design (ACD), Adam Myers has learned that clients are often surprised by their options.



"A lot of people are still unaware of what they can do with concrete," says the company's director of residential sales. "They'll pull pictures from Pinterest or Google and say, 'I love how this looks but I don't know how to get there.' … That's where we can come in and make them aware of any material limitations and how decorative concrete can give them a similar look in their backyard."

That commitment to educating customers separates ACD from the competition. Whether the team is working on a customized pool deck, driveway, patio or walkway, one thing remains the same: Every job is rooted in respect.

"It should feel like a partnership from the beginning," says Myers. "We want the homeowner to understand we're listening to them. Their first form of contact comes from the office, they'll be contacted quickly by our design team. From that point, it's setting up an appointment, getting some face time, and having a design professional walk around your yard with you and really listen to what your vision is. Very few hardscape contractors open up a conversation like we do at the design phase."

Transparency supersedes netting a sale, he adds. "The designer doesn't leave until they understand exactly what the homeowner wants. Every decision we make throughout the process can easily be justified or explained because we're doing everything in the homeowner's best interest."

Getting to know each client and their expectations, lifestyle, property, budget and vision allows ACD to deliver completely customized results every time. And with concrete options that go beyond pavers to offer a seemingly infinite multitude of finishes and color combinations, the team knows exactly how to deliver an elegant, impressive final project guaranteed to last.

"With stamped concrete, we have versatility of color, texture and pattern selection—I'm confident you can find a fit for any home," Myers says. "We've done projects on new-construction homes that are incredibly modern-looking, all white and black; we've done 5,000-, even 10,000-square-foot driveways; we've done 300-square-foot patios with a designated space the client wants to look decorative, but the space is so limited that you have to be really intentional about what you pick. … It's incredibly adaptable, and you can't get that look with any other paving material, only concrete.

"That's one of the coolest parts of being in this space: There really are no limitations on the product," he continues. "The designers can be creative, the guys in the field can be creative, it's something new every day."

Designers' creativity and homeowners' visions must work hand in hand, though, for a smooth installation phase. Collaboration and communication are critical, ensuring clients know their voices are heard and that the ACD team can get the job done in a timely fashion while also meeting their high standards.

"We want that mutual respect where the homeowners know the feedback and perspective we're offering all work toward the same goal: making sure they're getting something they're going to love for 20, 30 years," Myers explains. "It should feel like we're working with you.

"Homeowners are encouraged to be onsite during the first building phase: They can see what we're doing, and we can inform them immediately of unforeseen changes our installers may need to make. After breaking ground, there's always a chance something unexpected happens—you want someone experienced in your corner to best handle that. We know how to navigate those circumstances, come up with effective solutions and illustrate that to the homeowner."

ACD's expertise and a variety of options mean the team always knows how to arrive at the design that perfectly complements a home and is in harmony with the project's surroundings. Working with the existing colors, patterns, textures and materials already present onsite is a win for the homeowner, since they won't need to redo their whole yard's aesthetic to still have the space "flow," even with a brand-new concrete project.

With ACD's 30th anniversary coming, it's a milestone the entire organization is proud of. But it's not just the company that can boast longtime success in delivering dazzling results, as much of its team has called ACD home for over two decades.

"What really sets us apart is the installers and their experience," Myers notes. "We have multiple guys who have been here for over 20 years—I don't know too many places that can say that. With concrete, our guys are physically crafting the product in the field so it's a new product every time—that's why it comes down to the guys forming and making that material. This is an industry where there's a direct correlation between the installers' experience and the product's quality." **H&H**



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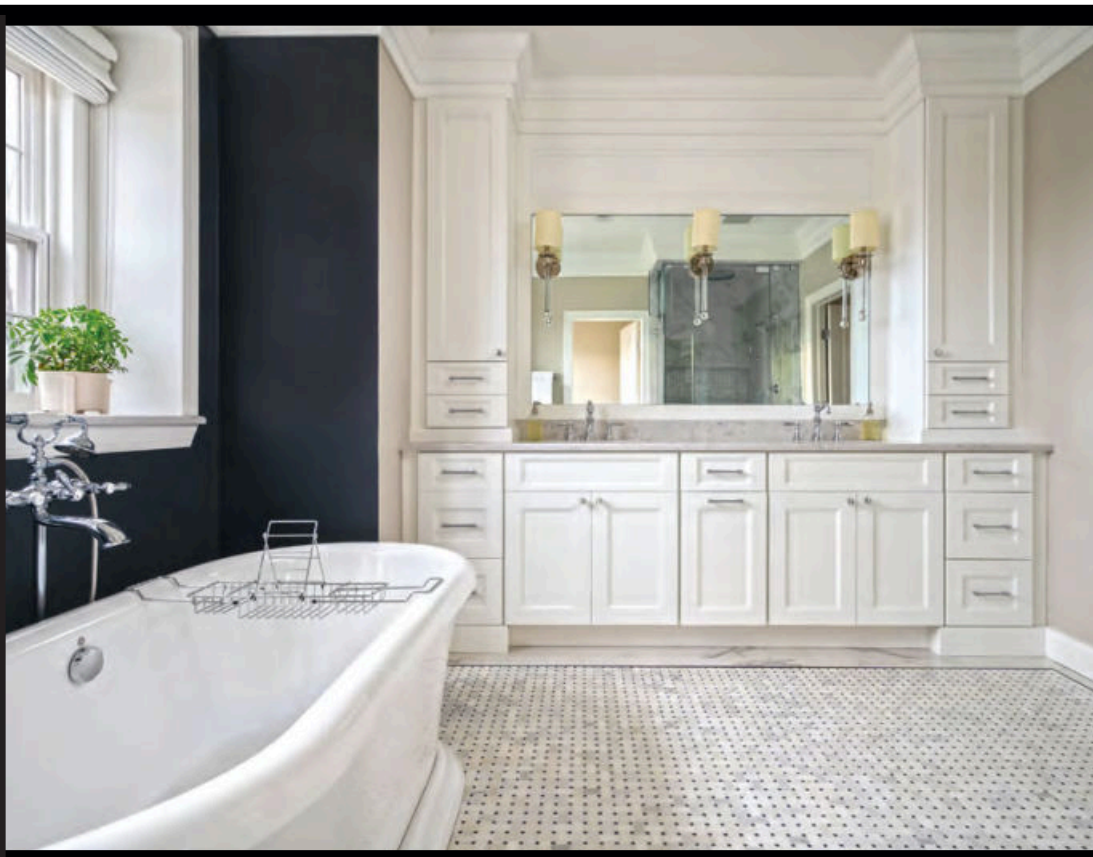
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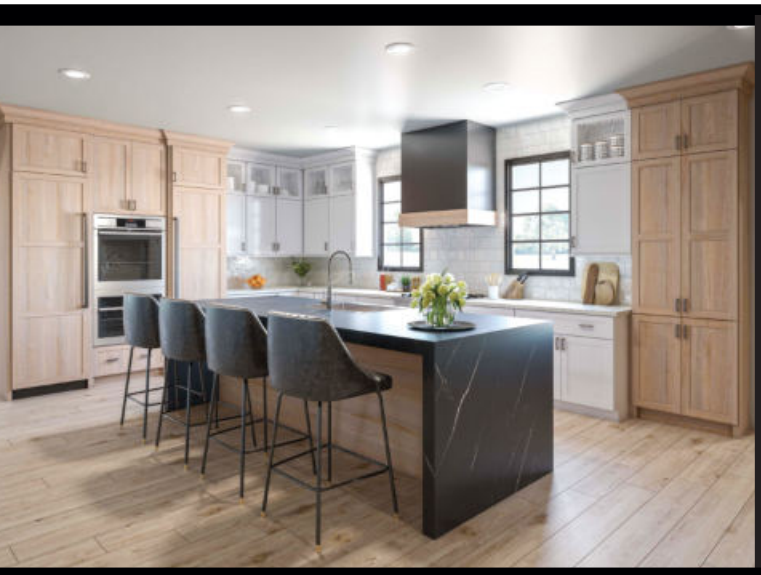
The design strategy for this project focused on seamlessly combining modern style with pet-friendly elements. LBK aimed to create a welcoming and open environment, maximizing the use of natural light, and enhancing the overall flow of the space.

Doylestown, Pa.
(215) 675-5000
LBKDesignBuild.com



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Sterl Kitchens

This luxurious kitchen was designed in the Pendleton door style in quartersawn white oak with pampas stain and "simpli white" and "iron ore" accents. The large island has comfortable seating for four and also plenty of prep space on the quartz countertop, which is showcased by a waterfall at both ends. The finishing touches in this remodel included a white subway tile backsplash and new engineered hardwood flooring.

North Bergen, N.J. | (201) 866-7999 | SterlKitchens.com

Let's Face It

Let's Face It has been specializing in award-winning, affordable high-quality kitchen cabinet refacing restorations throughout the Great Philadelphia Region since 1984. To ensure your kitchen is a room you can enjoy, Let's Face It also offers quartz, granite, limestone, and concrete countertop installations, islands, flooring, backsplashes, new appliance integration, sinks, faucets and backed by a lifetime warranty.

Lower Gwynedd, Pa. | (215) 343-2600 | LFIKitchens.com



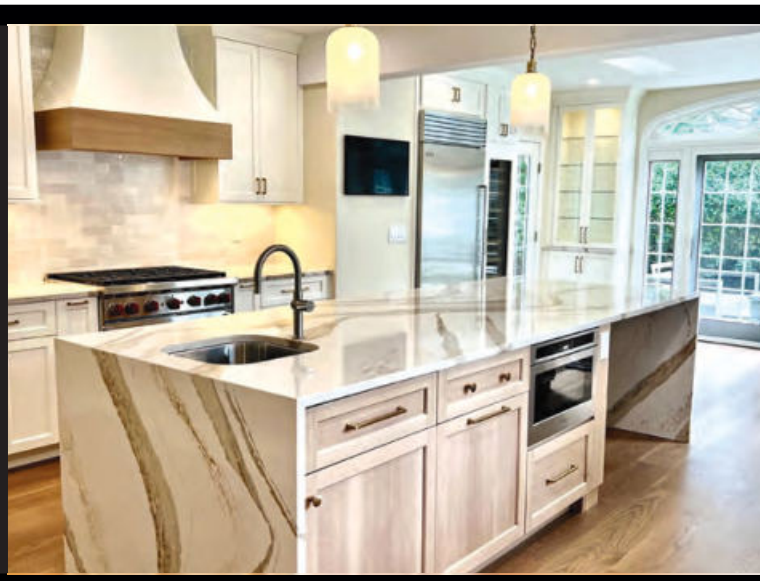


CPOS Refacing

Tired of the look of your old cabinets? In as little as three days, CPOS Refacing can transform any old and outdated kitchen into a showroom-worthy kitchen with its cabinet refacing process. This customer chose a raised panel door finished in White Dove. From boring to breathtaking in just a few days.

Aston, Pa.
(484) 841-6204
CPOSRefacing.com





F&S Kitchen & Bath

This Crestwood kitchen features "Iceberg" with a "Night Sky" island and hood. Partnering with custom cabinetry companies like Crestwood, Tidwell and Dreamcraft allows the design team at F&S Kitchen & Bath to bring your dream kitchen or bathroom to reality.

Voorhees, N.J. | (856) 428-3800 | FSKitchenBath.com

Magnolia Home Remodeling Group

This redesign included an open floor plan as well as the addition of custom cabinets, quartz countertops and Sub Zero Wolf appliances. In addition, the table was custom-made and the floors display a wide-plank white oak finish.

Union, N.J. | (855) 624-6655 | MagnoliaHomeRemodeling.com

One Day Bath

Simplicity at its best, for this project we replaced a tub with a shower while also removing the old tiles and installing a new wall system with grab bars and a gorgeous door. The entire project was completed in less than two days.

Huntington Valley, Pa.
(866) 927-8247
ODBPro.com





In Place Cabinetry Finishing

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Dublin, Pa. | (844) 946-7522 | InPlaceFinishes.com





IST Granite

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Warminster, Pa. | (215) 444-9773 | ISTGranite.com

Abbey's Custom Kitchens, Bathrooms & Interiors

This kitchen features a chic chevron tile floor and a roomy island for four, combining style and function. Smart vertical storage and modern appliances, like an under-counter microwave and warming drawer, add convenience. Tall pantry cabinets provide ample, discreet storage with roll-out drawers.

Rutherford, N.J. | (201) 823-2223 | Abbeys.com



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