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Creating spaces that
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Emmons Remodeling

A company you can trust
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Matteo Family Kitchens

Stunning kitchens and an
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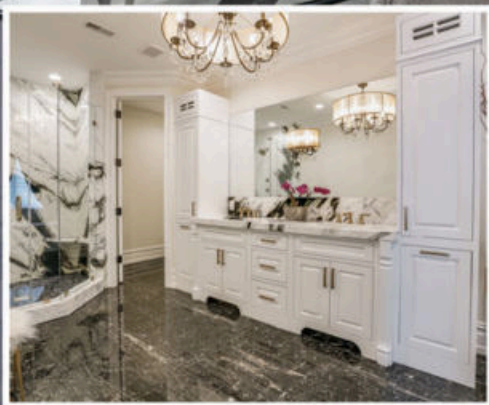
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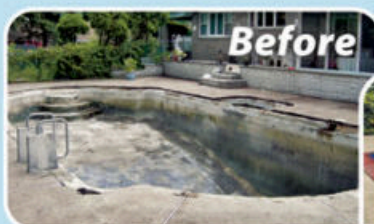
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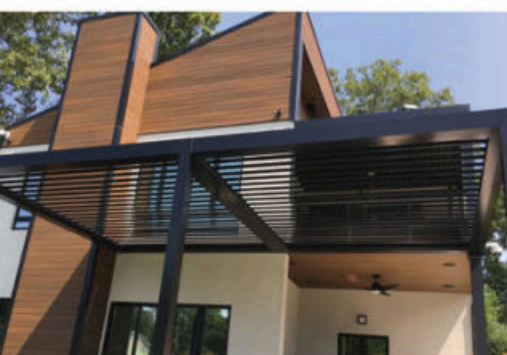
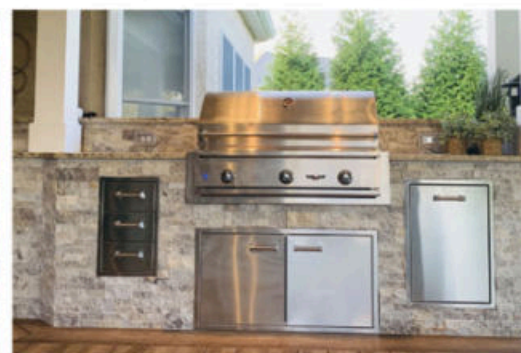
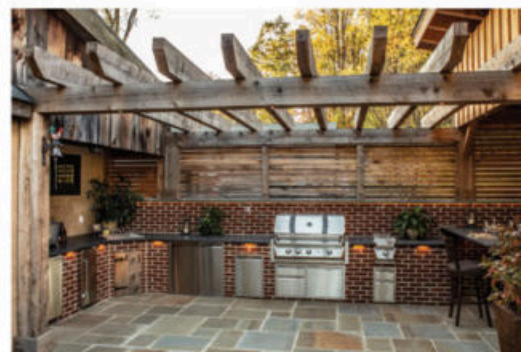
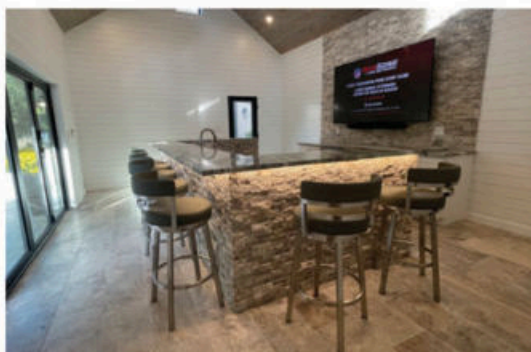
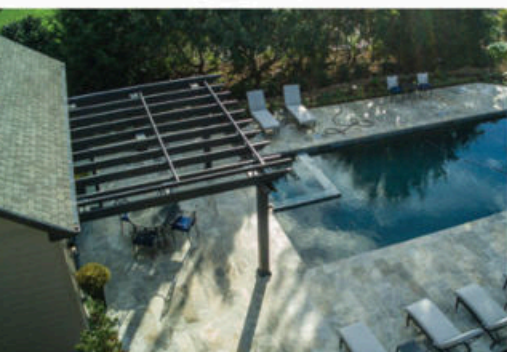
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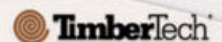
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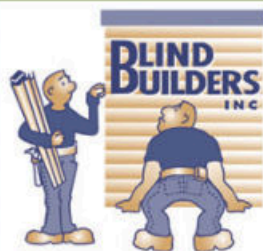
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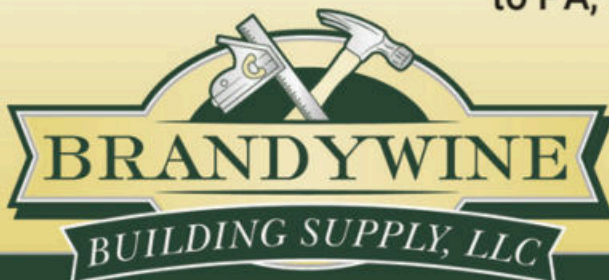
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ask the expert
by Liz Hunter

AAA Hellenic

STONE MATERIALS ARE ESSENTIALLY THE ICING OF ANY KITCHEN OR BATHROOM PROJECT, PROVIDING BOTH THE FUNCTIONAL VALUE OF PULLING THE ROOM'S COMPONENTS TOGETHER AND SOMETHING PLEASING FOR THE EYE.

Choosing the perfect stone takes careful consideration, and the guidance of someone who knows the product. At AAA Hellenic, customers can turn to professionals who have decades of experience designing and installing stone in kitchens, bathrooms, foyers, fireplaces and even in outdoor living spaces. Mike Werner, sales manager, is one such expert who has been with the family-focused company for more than 10 years.

House & Home spoke with Werner about how new products from Silestone and Dekton are giving people the high-end looks they've wanted at a more reasonable price.



Mike Werner,
sales manager

WHEN YOU MEET WITH CLIENTS, WHAT ARE SOME THINGS YOU NEED TO KNOW ABOUT THEIR LIFESTYLE TO GUIDE THEIR SELECTION?

Most individuals typically have saved pictures they found online or in magazines to establish an idea of their design preferences. We also want to know about what's going on in the space where the stone will be used. Every household is different. Materials they might like or find attractive might not be the best choice for their home. Granite is very dense and durable. It is heat resistant and scratch resistant, with minimal maintenance. Marble

is a classic choice with unrivaled beauty and gives you a timeless look. It may be a little softer than granite, but will still give you a very durable surface.

CAN YOU TALK ABOUT THE EMERGING POPULARITY OF NATURAL STONE QUARTZITE AND YOUR KNOWLEDGE OF IT?

Engineered quartz has gained popularity over the past couple of years, but natural stone is still the most requested for its beauty and durability. Natural stone quartzite is an especially good choice for kitchens. Everyone likes the look of marble, but it's softer and more porous. Quartzite is a dense stone that can handle the impact and functionality in a kitchen, and it's not as porous.

We directly import this stone from the quarries to our facility, which enables us to

pass discounted pricing on to clients for rare quartzites in a wide variety of colors. The materials are temperamental and require a high level of care and precision, which Hellenic excels and specializes in.

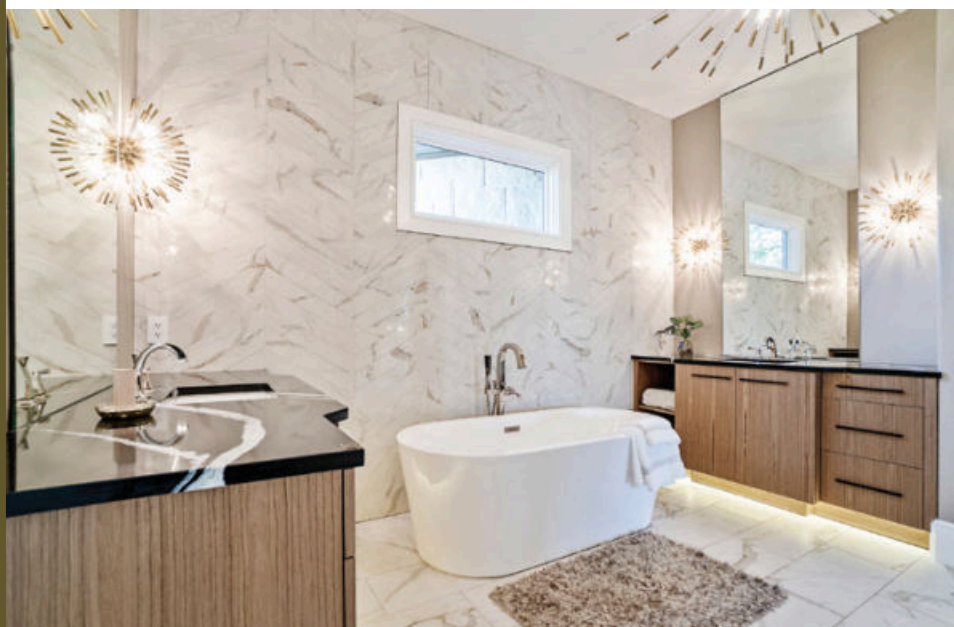
WHAT ARE THE NEWEST MATERIALS ON THE MARKET AND WHERE ARE THEY BEST USED IN THE HOME?

We're really excited about the design potential with products from Silestone and Dekton in shower wall and bathroom applications. People have been longing for a solid-slab, seamless look on their shower walls—nobody likes grout joints—but this comes with additional labor to get these large slabs into tight shower spaces. These new products are more durable and thinner, making them easier to transport and install. Silestone is engineered quartz and in particular has some nice combinations of natural stone-looking materials, as well as muted patterns for the monochromatic look people want. Dekton is a porcelain and glass hybrid with quartz that is more durable and still gives that desirable natural stone look. This is something that we are specializing in.

HOW CAN CUSTOMERS ARRANGE TO VISIT YOUR SLAB YARD TO SEE THEIR OPTIONS?

Our slab yard is open by appointment so we can control the amount of people in the building at a time, everything is spaced out and we also have outdoor inventory available weather permitting. We have implemented additional safety measures, including UV light systems and UV air purifiers to reduce airborne contaminants and provide more peace of mind for customers. We also offer virtual appointments.

Our inventory of marble, granite, soapstone and quartzite is very strong right now, we've added a lot of new products for people. We have about 200 different colors on display, and our stones are directly imported from places like Italy, Brazil and Africa. It's always beneficial to walk through and see the stone in different lighting, and more often than not, people find something they never expected. **H&H**



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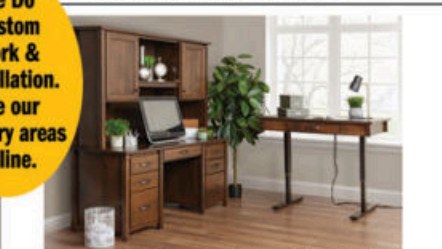


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The Influence of the Home



Amiano & Son uses a customer-first approach and years of experience to deliver projects that homeowners cherish for years to come.



AMIANO & SON, DESIGN-BUILD IS A FAMILY-OWNED AND -OPERATED FIRM WITH 55-PLUS YEARS IN THE REMODELING BUSINESS. There have been many testaments to the industry throughout those years that the family has learned and built upon to withstand the test of time. A foundation that Lou Amiano Jr. laid for the firm and passed on to the third generation of the company is a people-first approach that goes the extra mile for their clients.

“The influence of the home is one of great power,” says Sophia Amiano. She believes when someone is entrusting you to take that power and create something to cherish and enjoy for years to come is of special significance.

So, what precisely is the method that Amiano & Son uses, leaving hundreds of satisfied homeowners throughout the South Jersey region with projects fit for a magazine? Let’s find out...

BUILDING RELATIONSHIPS

In any line of work, relationships play a pivotal role in shaping the overall product. The connections established with merchandisers, trade teams, production partners, clients and others involved are integral to the success of the venture.

“Building these relationships is a mutual effort, requiring a shared understanding of the end goal and a clear roadmap to achieve it,” states Amiano. This collaborative approach is essential for Amiano & Son in ensuring that the

final product is delivered with minimal errors and maximum satisfaction. Within the context of this industry, effective communication serves as the primary conduit for fostering trust among all stakeholders. When big-picture matters—such as the investment in a renovation, the specific desires and needs of the project, and the project timeline—are not conveyed comprehensively and directly, the potential for the project to veer off course significantly increases. Hence, it is imperative that all parties involved prioritize transparent and thorough communication to keep the project on track and to build a foundation of trust and reliability.

STRENGTH IN TEAMS

Strength in remodeling projects lies in the power of cohesive teams. Renovation and remodeling tasks require a diverse set of skills, from design and planning to execution and finishing touches. In this intricate process, a well-assembled team not only brings together the necessary expertise but also fosters collaboration and collectiveness. Each team member’s unique strengths complement the others, resulting in a collective force that can tackle any challenge with agility and efficiency. Effective communication and shared vision within the team are fundamental, as they enable the group to adapt to changing circumstances, troubleshoot unforeseen items, and consistently deliver high-quality outcomes.

“At Amiano & Son, we thrive on the

remarkable synergy within our team. With an average employee tenure exceeding five years, we’ve had ample time to understand our team members’ individual strengths and areas where we may need some additional support. This collaborative dynamic ensures that, when one team member faces a challenge, another with the requisite expertise steps in to provide assistance, and vice versa,” Amiano shares.

In remodeling, the old adage “teamwork makes the dream work” holds true, as it is through a collaborative effort that projects are brought to life with finesse and excellence.

EMBRACING CHANGE

“In the ever-evolving realm of remodeling, staying current with the times is not merely an option; it’s a necessity,” says Amiano.

As design trends and construction techniques continue to advance, homeowners and businesses alike find the need to adapt and transform their spaces to remain relevant and functional. Amiano adds, “Keeping up with the times in remodeling means embracing innovations in energy efficiency, sustainable material and smart home technology, enhancing the overall quality of living spaces.”

Whether it’s revamping an outdated kitchen or revitalizing outdoor living to accommodate the new appreciation of the home, interior and exterior, the goal is to create spaces that not only look modern but also function seamlessly in today’s fast-paced world. With each project, Amiano & Son is bridging the gap between past and future, transforming properties into spaces that harmonize with contemporary living and working standards.

With a deeply experienced team, two award-winning showroom locations, and a tried-and-true remodeling process, Amiano & Son embodies the essence of not just creating something, but crafting excellence. Their remarkable journey is a testament to their unwavering commitment to innovation, design and quality. With a passion for transforming spaces, they blend artistic vision with technical expertise, delivering remodels that transcend mere functionality, becoming true reflections of individual tastes and aspirations.

From concept to completion, the Amiano & Son process is a harmonious blend of creativity, precision and a profound understanding of the remodeling industry’s evolving landscape, making each project a work of art, and a testament to their commitment to excellence. ■

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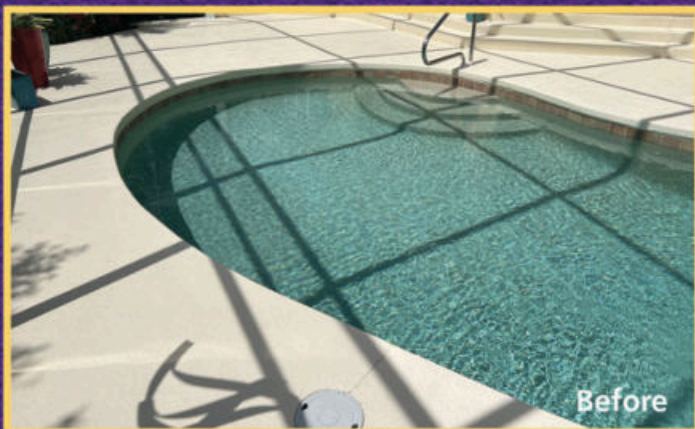


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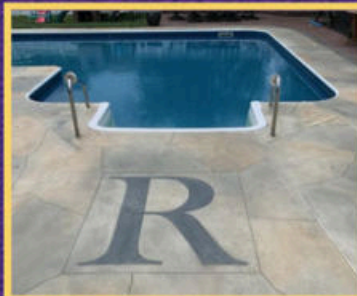
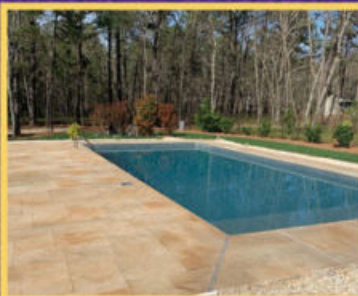
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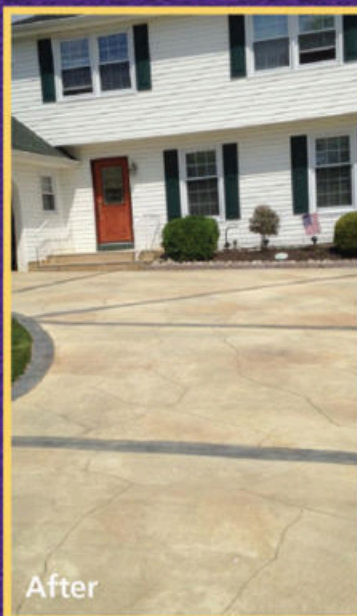
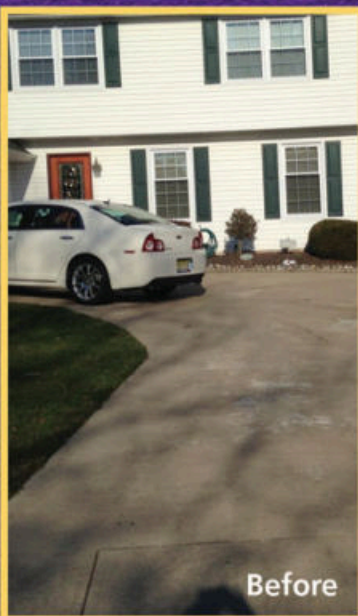
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A Matter of Trust

When it comes to finding the right contractor for the job, **Emmons Remodeling** offers clients both expertise and peace of mind.

When you need work done on your home—expected or not—you want to know that you can trust the contractor you’ve hired to get the job done well. After all, you’re not an expert on what’s involved in services like roofing, siding or windows, and you don’t want to get taken advantage of as a result. Because of that, it’s important to choose a company that you can feel confident is reputable.

But how exactly do you know a company can be trusted?

One important factor in choosing the best contractor is longevity. Only a company that performs great work is going to be able to stick around for the long haul. That’s exactly the case with Emmons Remodeling, a company that has been offering expert care for South Jersey and the Jersey Shore area since 1996. They are a well-known name in the region—and for good reason. Their success was built upon a reputation of honesty, integrity and good work.

In fact, the company is an Owens Corning Platinum Preferred Contractor. That’s not a designation that any old company can have. Platinum Preferred Contractors are in the top tier of a premier network of roofing professionals. In order to achieve this title, they must have passed a workmanship inspection, been professionally screened for financial stability and customer service, and continue to adhere to stringent guidelines set forth by Owens Corning. Fewer than 1% of roofing contractors in the United States are Owens Corning Platinum Preferred.

“It’s a title that backs up our already strong reputation,” says Stephanie Kelly, co-owner of the company along with her husband Matthew. “Only the most reputable companies are able to earn that designation.”

Besides being able to feel confident that you’ve hired a contractor you can trust, this designation benefits homeowners in a more tangible way as well. That’s because Platinum Preferred Contractors are able to offer 50-year warranties on their work—much longer than other companies can offer. According to Owens Corning’s website, “because we stand behind these warranties, we need to make sure that we are backing up the best roofers in the business.”

Protect Yourself Against Storm Chasers

Unfortunately, when it comes to contractors for roofing, siding and windows, there are a lot of fly-by-night companies out there and it’s important for homeowners to protect themselves. In the business, many of these companies are called “storm chasers.” They follow severe weather from area to area, knowing that there will be a lot of work.

They typically have no community roots and therefore no knowledge of local building codes. Their “rush job” often has shoddy work, and since they typically leave the area in chase of the next storm, they can’t be reached when there are problems.

How can you spot a storm chaser? Stephanie says it’s critical to be wary of contractors who may not have a physical office—again, an indicator that they may

be a fly-by-night company. They’ll do the work poorly and then disappear, leaving you with problems.

“We are a local small business in Williamstown with real people answering the phones—not an answering service,” Matthew says. “We don’t work out of a house and we do not have a ‘virtual office.’ Be wary of contractors that will not provide you with a physical address but instead only have a P.O. Box or suite number and only use an answering service.”

Some of the worst storm chasers don’t even carry the proper insurance and are therefore putting you at risk.

“We are fully insured and also carry liability insurance, which is required for roofing operations,” Matthew says. “But many contractors carry cheaper insurance that does not include liability insurance, leaving you, the homeowner, liable if a worker is injured while working on your roof. Make sure the insurance certificate sent to you by your contractor’s insurance agency specifically includes liability insurance.”

Choosing Wisely

At the end of the day, your choice in roofing, siding and window contractors can be the difference between good, quality work—and a big headache. Stephanie says that the last thing Emmons wants to see is people in their local community get taken advantage of by unscrupulous roofing, siding and window contractors.

“You should be able to feel confident that you’ve chosen a contractor that you can trust—not one that is going to leave you with problems to fix after they’ve gone,” she says. “At Emmons, you are not only investing in a new roof, new siding or new windows—you’re investing in peace of mind.” **H&H**



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Shelf Genie of Philadelphia
(215) 850-4463
ShelfGenie.com

CABINETRY

Alliance Custom Cabinetry
(717) 715-9576
AllianceCustomCabinetry.com

Chameleon Cabinet

Coatings
(610) 343-1504
(717) 431-6440
ChameleonCabinetCoating.com

Sweet Water Woodworks

(610) 273-1270
SWWoodworksLLC.com

CHIMNEY CLEANING

Tony's Chimney Care
(610) 873-0122
TonysHomeServices.com

CHRISTMAS LIGHTING

Vesta Wash
(484) 582-6799
WeHangChristmasLights.com

CLOSET ORGANIZATION

Closets By Design SE PENN
(866) 278-8881
ClosetsByDesign.com

CONCRETE RESURFACING

Apex Concrete Coating Solutions
(302) 993-6716
ApexConcreteCoatingSolutions.com

Complete Concrete Systems

(302) 396-0013
CompleteConcreteSystem.com

DECK BUILDER

Archadeck
(610) 696-3340
Archadeck.com

Decks-R-Us

(717) 407-5623
DecksRUsLLC.com

Keystone Custom Decks

(717) 553-0835
KeystoneCustomDecks.com

DECKING SUPPLIES

Sequoia Out Back
(215) 368-7245 (RAIL)
(215) 918-3325 (DECK)
DeckSupplies.com

S.W.I.

(610) 518-5187
ServiceWholesale.com

DECORATIVE STAMPED CONCRETE

Architectural Concrete Design
(866) 956-2818
ACDConcrete.com

Sundek of PA

(717) 245-2829
SundekOfPA.com

DRAPERIES

M.C. Weeks Inc. Window Treatments & Outdoor Kitchens
(610) 489-7231
MCWeeksInc.com

DRIVEWAYS

Boswell Brothers Paving
(215) 237-6609
BoswellBrothersPaving.com

DUCT CLEANING

Vesta Wash
(877) 625-9325
VestaDuctCleaning.com

ELEVATORS

Total Access
(610) 738-1214
TotalAccessCo.com

FENCING

Esch's Fencing
(610) 857-1676

Montco Fence & Superior Structures

(610) 287-7190
MontcoFence.com

FINANCIAL PLANNER

Key Financial
(610) 429-9050
KeyFinancialInc.com

FIREPLACES & INSERTS

Gas Works
(610) 296-3557
4GasWorks.com

LanChester Grill & Hearth

(717) 442-8794
LanChesterGH.com

FLOORING

Fred Callaghan Carpet & Flooring
(610) 647-5566
FredCallaghanFlooring.com

Havertown Carpet & Flooring

(484) 454-3097
HavertownCarpet.com

Heritage Floors

(717) 687-7906
CarpetLancasterPA.com

FOUNDATION REPAIR

'58 Foundations
(610) 822-9849
58Foundations.com

FUEL SUPPLIER

Sheller Oil
(610) 692-3388
ShellerOil.com

FURNITURE & ACCESSORIES

Country Lane Furniture
(717) 867-5701
CountryLaneFurniture.com

Giunta's Furniture

(484) 887-8271
GiuntasFurniture.com

Somethings Unique

(302) 426-1950
SomethingsUnique.com

GARAGE DOORS

Howell Door Company
(610) 692-7515
HowellDoor.com

Smoker Door Sales

(717) 442-5070
SmokerDoorSales.com

GARAGE FLOOR RESURFACING

Apex Concrete Coating Solutions
(302) 993-6716
ApexConcreteCoatingSolutions.com

Floorguard

(215) 510-8326
Floorguard.com

Philadelphia Garage

(610) 655-3739
PhiladelphiaGarage.com



GARAGE ORGANIZATION

Closets By Design SE PENN
(866) 278-8881
ClosetsByDesign.com

Dream Garage

Remodeling
(215) 354-6502
GarageSolutionsPhiladelphia.com

Garage Experts

(484) 997-6644
GarageExperts.com

GARDEN CENTER / NURSERY

Mostardi's Nursery & Greenhouse
(610) 356-8035
Mostardi.com

GENERATORS

Colonial Generators
(844) 376-9374
ColonialGenerators.com

Sunrise Comfort Solutions

(610) 854-8299
SunriseComfort.com

GRANITE & MARBLE COUNTERTOPS

AAA Hellenic Marble & Granite
(610) 344-7700
AAAMarble.com

Colonial Marble & Granite

(610) 994-2222
ColonialMarble.net

Imperial Marble & Granite

(610) 521-0130
IMGStone.net

GRANITE/MARBLE RESTORATION

MarbleLife of Delaware Valley
(877) 218-3224
MarbleLife-DelawareValley.com

GRILLS

LanChester Grill & Hearth
(717) 442-8794
LanChesterGH.com

GUTTER PROTECTION

Quality One Roofing
(888) 301-ROOF (7663)
Quality1Roofing.com

HANDICAPPED ACCESSIBLE RENOVATIONS

Total Access
(610) 738-1214
TotalAccessCo.com

HARDSCAPING DESIGN

Custom Patios
(484) 804-3818
CustomPatiosLLC.com

Dutchies Stone Works

(717) 587-8789
DutchiesStoneWorks.com

EWBN

(717) 556-0741
EWBN.net

HEATING & AIR CONDITIONING

Chadds Ford Climate Control
(610) 388-9333
ChaddsFordClimateControl.com

DiBiase Heating & Cooling
(610) 285-1813
DiBiaseHVAC.com

Sunrise Comfort Solutions
(610) 854-8299
SunriseComfort.com

HOME THEATERS
Surround Sounds
(610) 524-6900
SurroundSounds.com

INSULATION
Master Attic
(800) 285-4009
MasterAttic.com

INTERIOR DESIGN
M.C. Weeks, Inc. Window Treatments & Outdoor Kitchens
(610) 489-7231
MCWeeksInc.com

KITCHEN DESIGN
Dilworth's Kitchen & Bath Remodeling
(610) 917-9119
DilworthsCustomDesign.com

HomeTech Renovations, Inc.
(215) 987-4092
HTRenovations.com

Kitchen Tune Up
(610) 364-5558
KitchenTuneUp.com/Main-Line-PA

LANDSCAPE DESIGN
C.M. Jones Inc.
(610) 644-7224
CMJonesInc.com

Schnatz & Rohrer Landscaping
(610) 696-5108
SchnatzAndRohrerLandscaping.com

LAWN MAINTENANCE
Delaware Valley Turf
(610) 328-4170
DelawareValleyTurf.com

Eagle Power Turf & Tractor
(215) 348-9041
EaglePTT.com

LIGHTING - INDOOR
Home Lighting of Frazer
(610) 647-2370
FrazerLighting.com

Universal Home Lighting
(484) 887-0454
UniversalHomeLightings.com

MUDJACKING/ CONCRETE LEVELING
BQ Basement Systems
(215) 989-4188
BQHouseAndHome.com

MULCH/STONE/SOIL
Conestoga Stone
(610) 656-6466
ConestogaStone.com

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Mulch-N-More.com

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KazanjanGallery.com

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ARIron.com

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Tropicraft by Pavillon du Soleil
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TropicraftPatio.com

Ultimate Patios
(610) 430-2171
UltimatePatis.com

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CKCLandscapingInc.com

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EWBN.net

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MCWeeksInc.com

OUTDOOR STRUCTURES/ GAZEBOS/ PERGOLAS/ PATIO COVERS
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Mainline Outdoor Living
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MainlineOutdoorLiving.com

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(484) 498-6334
360Painting.com

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BennerAndSons.com

Rhino Shield
(717) 638-4100
MyRhinoShield.com

PAVERS/ RETAINING WALLS
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(610) 857-4200
BrandywineQuarry.com

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BoswellBrothersPaving.net

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(888) 463-3628
HoffmanExterminating.com

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Kohler Signature Store by Hajoca
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KeystoneCustomDecks.com

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GreatValleyPool.com

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VestaDuctCleaning.com

REALTOR
Lisa Getson, Keller Williams
(610) 520-0100
WeLovePhillyHomes.KW.com

Pat Harvey, Remax
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Homesnap.com/Patricia-Harvey

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(610) 827-7990
GriffithsConstruction.net

King Construction Company
(717) 354-4740
KingBarns.com

Rehabulous Homes, LLC
(610) 329-4789
RehabulousHome.com

ROOFING
E & E Contracting
(717) 442-4814
EEContractingLLC.com

Middle Creek Roofing
(717) 949-2414
MiddleCreekRoof.com

PJ Fitzpatrick
(866) 927-2298
PJFitz.com

SCREENED PORCHES
First State Building & Design
(302) 898-5183
FSBD.co

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CareMoreHomeWatch.com

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MainLineOutdoorliving.com

Reihl Quality Storage Barns
(717) 442-8655
ReihlQuality.com

Sheds Unlimited
(717) 442-3281
ShedsUnlimited.net

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Home Smart Industries
(888) 560-2592
HomeSmartInd.com

SIDING
E & E Contracting
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EEContractingLLC.com

M. Jay Builders
(610) 656-9389
MJayBuilders.com

Reaction Exteriors
(484) 571-7100
ReactionExteriors.com

SOLAR ENERGY
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OrbitEnergy.us

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OrdiniSwim1Day.com

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(610) 827-1797
FiveStarContractors.com

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Archadeck.com

TILE
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(610) 344-7700
AAAMarble.com

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Affordable Tree Service
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WALK-IN TUBS
Home Smart Industries
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HomeSmartInd.com

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Martin Water Conditioning
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MartinWater.com

WATER FEATURE DESIGN/PONDS
Turpin Landscape Design
(610) 380-1119
TurpinLandscapeDesign.com

WINDOW TINTING
Tint-Pro
(610) 409-8000
Tint-Pro.com

WINDOW TREATMENTS/ BLINDS/SHUTTERS
Heritage Design Interiors
(717) 354-2233
HeritageDesignInteriors.com

M. C. Weeks, Inc. Window Fashions
(610) 489-7231
MCWeeksInc.com

WINDOWS & DOORS
Global Home Improvement
(866) 735-1121
GlobalHomeInc.com

Reaction Exteriors
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ReactionExteriors.com

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Home Trimwork
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HomeTrimwork.com



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Residential Kitchen over \$200,000

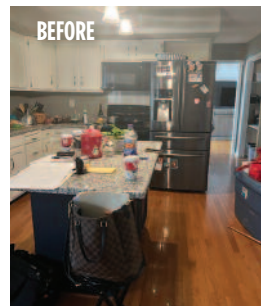
Rolf Schroeder General Contractors, Inc.

Clients contacted us seeking someone who understood their needs and the ability to design-build the project. The primary concern was an insufficient kitchen for their family. The original kitchen lacked useful space, was poorly lit and not functional for a family of five. An addition was not feasible, as the family recently built a beautiful patio out back. We presented expanding into the dining room. This required removing a bearing wall and relocating numerous mechanicals. The expanded space allowed for additional cabinetry, more countertop space, a larger island and an abundance of natural lighting.



Residential Kitchen \$100,000 to \$150,000

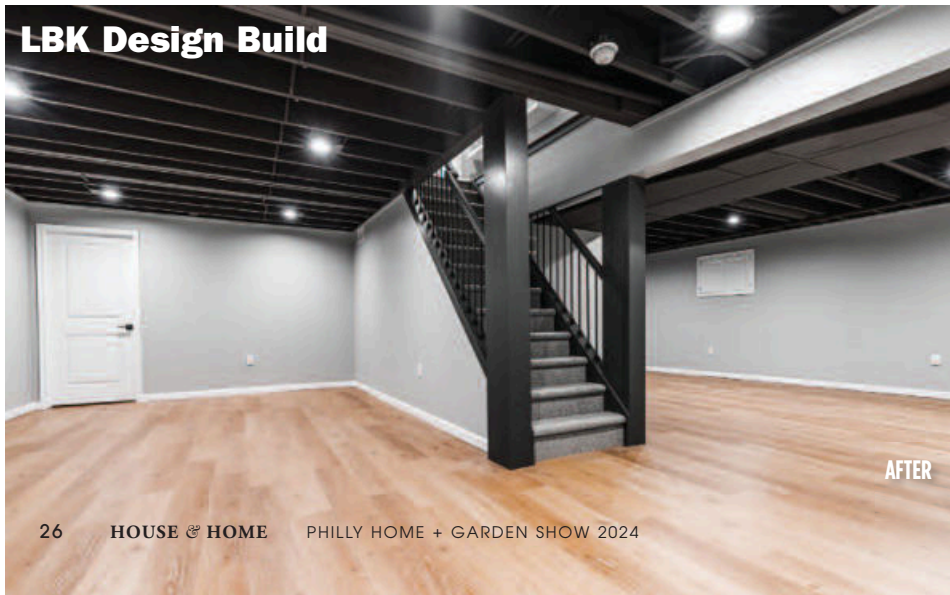
Tribe Kitchen Design Company



A beautiful kitchen renovation in the heart of historical Montgomery County. This young family was looking to not only improve their current kitchen space with an updated aesthetic and layout, but also wanted to put their unique fingerprint on their space. Function, flow and aesthetic were the top three goals in designing this new space. Our design included custom inset cabinetry, premium appliances, cabinet amenities such as a dog food and coffee station, broom closet, two sizable sinks, ample seating around an oversized island and all-new windows and doors.

Basement \$100,000 to \$250,000

LBK Design Build



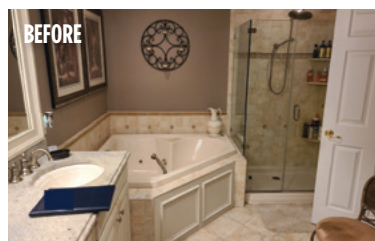
A basement remodel can be an exciting project, but it also comes with its fair share of challenges. Our client requested a finished basement with a functional bathroom and a full walkout. We were able to accomplish this with precise planning and detailed design. The finished space also includes separate living zones as well as storage solutions. The client was thrilled with the finished project. Overall, this remodel successfully combined aesthetics with functionality, resulting in a stunning and practical space.

Residential Exterior over \$200,000

Harth Builders



Creating a multi-use, three-season exterior structure for our client was the main goal of this project. Challenged with the close distance to an existing swimming pool, clearance restrictions for a wood-burning fireplace and blending new materials with a 1920s stone house, this renovation captured the character of the home and the client. We were able to create four distinct areas in a small space for entertaining, watching TV, utilizing the swimming pool and staying warm by a wood-burning fireplace.



Residential Bath over \$150,000

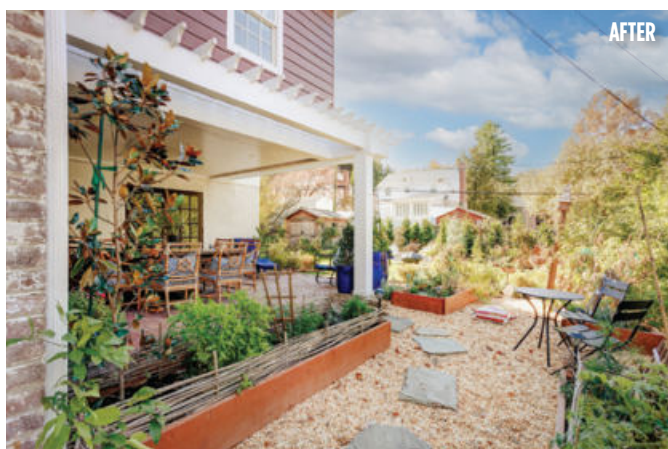
Gehman Design Remodeling



The challenge was to craft an exquisite personal spa within the existing footprint of the main bathroom. The client envisioned a space of serenity, complete with a luxurious tub and an expansive spa shower, a vision that seemed nearly impossible given the confined canvas at our disposal. For our team, this was an opportunity to redefine creativity, to turn limitations into a catalyst for innovation. The challenge inspired a brainstorming session where ideas flowed. It was clear that we needed to think beyond convention, push the boundaries of design and work miracles within the constraints.

Residential Addition \$250,000 to \$500,000

Heacock Builders, Inc.



A two-story brick house in a quiet neighborhood was outdated with small bedrooms. The owner, recently becoming an empty nester, desired to have the house of their dreams. A new addition is perfectly placed on the rear portion of the second floor, while at the same time adding a covered roof to an existing patio. The final product feels like a fine piece of furniture perfectly crafted to the owners' specifications.

More COTY Award Winners



Residential Kitchen \$150,000 to \$200,000

LBK Design Build

Commercial Exterior

LBK Design Build

Entire House \$250,000 to \$500,000

Heacock Builders, Inc.

Residential Bath \$70,000 to \$100,000

LBK Design Build

Residential Interior \$250,000 to \$500,000

Harth Builders

Residential Landscape Design/Outdoor Living over \$250,000

Gehman Design
Remodeling

Residential Detached Structure

LBK Design Build

Commercial Interior

Harth Builders

Residential Interior under \$100,000

LBK Design Build

Residential Interior \$100,000 to \$250,000

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Greater Philadelphia
Expo Center at Oaks, PA
February 23-25, 2024



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All to inspire you!

Show guide produced by House & Home Magazine
PhillyHomeAndGarden.com

Philly Home + Garden Show produced by

MARKETPLACE | EVENTS





Sincerely,
Jenna Naffin,
Show Manager

Welcome to the 2024 Philly Home + Garden Show!

Hundreds of exhibitors and thousands of attendees come together for the Philly Home + Garden show each year. This weekend is where you can enjoy presentations from home professionals throughout the weekend, connect with industry experts, shop for home-related products and services, and explore a variety of exhibit space which is certain to help inspire your next home project.

The Philly Home + Garden show has something for everyone! Each day there are multiple hands-on DIY workshops run by local

designers, artists, and crafters at the Make It Take It Workshops where you can get creative, and even take home something new for your home!

To enrich your visit, we've added some new features, unique shopping experiences, educational presentations and a day of food trucks for you to enjoy on Sunday, February 25!

There's no better place than the Philly Home + Garden show to see all of the hottest home and garden improvement tips, trends, and products!

SCHEDULE OF MAKE IT, TAKE IT WORKSHOPS

Presented by Little. Tall. Rulers.



LITTLE.TALL.RULERS

handmade homegrown growth shifts

Get creative and take home something new for you at our Make It, Take It Workshops. Work directly with local designers, artists, and crafters showcasing what's hot in DIY this year. Prepare to get your hands dirty, ask questions, and test new products with the experts. Space fills quickly, so get there early!

SATURDAY, FEBRUARY 24

10:00 am Caitlyn Konradt of Caitelle

Eco-Friendly Home Decor

11:00 am Amelia and Jenni of Pressed Bouquet Shop

Pressed Flower Frame

12:00 pm Laura Zeo of Felt Like a Party

Pom Pom Garland

1:00 pm Miranda Watson of Sundry Mornings

Locally Sourced Mini Charcuterie

2:00 pm Kelli Watson of Casa Ancora Creative

Sign Making

3:00 pm Amanda Pluck of little.tall.rulers

Hat Bar Workshop

4:00 pm Kassandra Taylor of Kassie's Cups

Glass Tumbler

5:00 PM Carrie Barron of Classes with Carrie B

Oyster Decoupage

SUNDAY, FEBRUARY 25

10:00 am Serene of Serene Sabun LLC

Melt & Pour Soap

11:00 am Kim Denker of Kim Does The Things

Beaded Bracelet Workshop

12:00 pm Eileen Stumpf of Gift With Gratitude

Gift Basket 101

1:00 pm Nicole Niedermeier of Bygone Flowers

Dried Floral Arrangement

2:00 pm Kelli Watson of Casa Ancora Creative

Wine Totes

3:00 pm Lindsey Sansoni of Why Knot Macrame

Carrie Barron of Classes with Carrie B

Pressed Botanicals in a Frame

Don't Miss These Special Philly Home + Garden Show Events!

The 2024 Philly Home + Garden Show is very excited to announce the Main Stage Guests and Speakers at this year's event! The weekend kicks off with Don Shump of Philadelphia Bee Company, and Steve Ford, star of the hit series *Restored by the Fords* who will both be speaking on Friday and Saturday. Clint Harp - Star of HGTV's *Fixer Upper* and Magnolia Network's *Restoration Road* will appear on Saturday along with Denise Sabia and Mike Bowman of Harth Builders Renovation Radio to record a podcast live on the Main Stage. On Sunday, get expert advice from The Organized Co on how to get organized in the New Year, as well as hear from Holly Days Nursery and Clint Harp once again.

For Main Stage schedule updates and more information please follow the link <http://phillyhomeandgarden.com/show-features/speakers-celebrities>.



CELEBRITY GUEST:
Clint Harp - HGTV's *Fixer Upper* and Magnolia Network's *Restoration Road*

SATURDAY, FEB. 24, 1 PM;
SUNDAY, FEB. 25, 1 PM

Have you been daydreaming about your next home improvement project? It's time to make your

dream home a reality at the Main Stage with expert advice from renovation tips to decor inspiration, to outdoor trends straight from the industry's top experts. Talk tools of the trade with craftsmen Clint Harp, star of HGTV's *Fixer Upper* and Magnolia Network's *Restoration Road*.



CELEBRITY GUEST:
Steve Ford - HGTV's *Restored by the Fords*, *Home Again with the Fords*, *A Very Brady Renovation*, *Rock the Block*, and the *Property Brothers Brother vs. Brother*

FRIDAY, FEB. 23, 6:00 PM;
SATURDAY, FEB. 24, 11:00 AM

Exploring fresh and inventive design ideas? Step outside the conventional boundaries and delve into some unconventional trade secrets at the Main Stage. Gain expert insights ranging from renovation tips to decor inspiration, and stay ahead of outdoor trends with advice from industry leaders. Engage in a conversation about renovation tips with Steve Ford, not your typical contractor and renovator, renowned for his role on HGTV's *Restored by the Fords* and *Home Again with the Fords*.

STAGE SCHEDULE

FRIDAY, FEBRUARY 23

5:00 pm Don Shump with Philadelphia Bee Company

Bees & Beekeeping:

From the Suburbs to the City

6:00 pm Steve Ford - Contractor + Designer on HGTV (*Home Again with the Fords*, *Restored by the Fords*)



SATURDAY, FEBRUARY 24

11:00 am Steve Ford - Contractor + Designer on HGTV (*Home Again with the Fords*, *Restored by the Fords*)

12:00 pm Doggie Fashion Show - Main Line Animal Rescue / PSPCA

1:00 pm Clint Harp- Magnolia Network's *Restoration Road*

2:00 pm Don Shump with Philadelphia Bee Company

Bees & Beekeeping:

From the Suburbs to the City

3:00 pm Denise Sabia & Mike Bowman - Harth Builders Renovation Radio - A Live Podcast Recording

SUNDAY, FEBRUARY 25

11:00 am Holly Days Nursery, Garden Center, & Landscaping - Outdoor Living Spaces, Curb Appeal/Property Value & Seasonal Décor

12:00 pm Doggie Fashion Show - PSPCA, Philadelphia Headquarters

1:00 pm Clint Harp Magnolia Network's *Restoration Road*

2:00 pm The Organized Home Co. - Getting Organized in the New Year

THANK YOU TO OUR SHOW SPONSORS AND PARTNERS!



PHILLY HOME +GARDEN SHOW

SHOW HOURS:

FRIDAY

February 23
11 a.m.-8 p.m.

SATURDAY

February 24
10 a.m.-8 p.m.

SUNDAY

February 25
10 a.m.-6 p.m.

WHERE:

Greater Philadelphia Expo Center at Oaks
Hall A Entrance
100 Station Ave.
Oaks, PA 19456

TICKET INFORMATION:

ADULTS (at the door): \$12

ADULTS (online only): \$10

CHILDREN ages 12 and under: FREE

****Advance Adult Admission** will be at the \$10 discounted rate through 2/22/24. Starting opening day of the show the price will increase to \$12 online, same as box office pricing.

Buy online & save \$4

Enter the promo code

GUIDE

PhillyHomeAndGarden.com
Valid on adult admission only.

Friday, February 23rd is HERO Day!

Active and retired military, first responders, nurses, doctors, and teachers get one free admission ticket with identification.

Friday, February 23rd is SENIOR DAY!

Presented by Luxury Bath!
Guests who are 60+ will receive a \$3 discount at the Box Office. Promotion offered at the box office with a valid ID.

Friday, February 23rd is SEPTA DAY!

SEPTA riders have the KEY to the Philly Home Show. Show your key pass at the box office to get one free admission pass to the show on Friday, February 23rd.

FOLLOW US ON SOCIAL MEDIA:



facebook.com/PhillyHomeShows
Instagram: @PhillyHomeShows

You've Gotta See This:



POP-UP FLOWER MARKET

Make time to stop, smell the flowers and then shop your favorites in our Cameron Peters Floral Design pop-up floral market. Experts will be on hand to help you build your own beautiful, fresh-cut floral bouquets and arrangements. You'll also find unique floral accessories and gifts to freshen up your home decor!



FOOD TRUCK RALLY

New this year! Eat, shop and then eat some more at our new Food Truck Rally on Sunday, February 25th! Multiple food trucks including Captain's Market, will be set-up outside the Hall A Main Entrance from 11 a.m. - 3 p.m.

DIY SUCCULENT AND TERRARIUM BAR + SHOP

Nestled in our Garden Hall, Cozy Quarters Decor & More is setting up shop onsite offering one-of-a-kind decor and gift items to accessorize your outdoors. Plus, explore your creativity at their DIY Succulent and Terrarium Building Bar where you can choose an exotic succulent, shop from a variety of styles and sizes of pots, and add your own fun toppings (rocks, stones, moss, etc.) or build your own terrarium.



THE WHISKEY BACKYARD BY COUNTRY HAMMER MOONSHINE

What's a home show without Moonshine? Rest your feet, pick up some entertaining ideas and sample some of PA's finest Moonshine flavors in the Whiskey Backyard by Country Hammer Moonshine. Bring your friends for a drink, BBQ, and play some backyard games while you discuss this year's spring garden plans.

COUNTRY HAMMER



GET ORGANIZED WITH THE ORGANIZED HOME CO.

Meet Tink, Sam and the Team from The Organized Home Co and get hands on tips for organizing and decluttering your home. They have partnered with The Container Store to showcase what's new in storage and give you the opportunity to try out a few systems for different areas of your home.



DO YOU DIG IT?

You reap what you sow.... So, we're going to help you grow! Stop by and learn more about raising chickens, bees and honey, gardening, and other horticultural interests. We've got experts to show you the ropes and teach you tips and tricks - whether you just bought your gardening gloves or your motto is "garden more, work less."

BRINGING THE INSIDE OUT AND THE OUTSIDE IN WITH ETHAN ALLEN

We're teaming up with Ethan Allen to showcase one of the top trends among homeowners - bringing the outside in and the inside out. We know the positive impact that the natural environment can have on overall health and well-being. Ethan Allen knows how to do it in style. Stop by the Ethan Allen design corner in Hall A to get inspired and vote on your favorite design!



MODULAR HOME FEATURE BY ABC HOME SALES

Thinking about a modular home? Take a tour of a popular modular home model by ABC Home Sales. Ask their experts your questions and get ideas that fit your lifestyle and budget for your next step in home ownership.



FEATURE GARDENS: STEP INTO SPRING

Five of the region's top landscapers have come together to create more than 5,000 sq.ft. of outdoor inspiration. Find new ideas and inspiration as you stroll through a dedicated hall of gardens, get your outdoor questions answered by the experts, and shop must-have products for your space. Stop to smell the flowers and build your own bouquet in the flower market, express your creativity in the pop-up succulent bar, and kick back and relax in our Wine Garden brought to you by The Renegade Winery.

Partners: AJR Environmental, A. Piazza Nursery & Landscape Solutions, Global World Design, Bloombox, The Renegade Winery, Cozy Quarters Decor & More, and Cameron Peters Floral Design



THE BARKING LOT + DOGGIE FASHION SHOW

Come. Stay. Shop for a good cause! Back by popular demand, we've teamed up with the Pennsylvania SPCA to offer treats for your pet in The Barking Lot and, once again, they will entertain on the Main Stage both Saturday and Sunday. Local companies will come together to offer toys, tasty treats and accessories and donate a portion of proceeds back to the SPCA to protect and improve the quality of life of homeless animals. Plus, the adorable dogs of the PA SPCA will be strutting their stuff on the runway (Main Stage) for everyone's favorite Doggy Fashion Show. The lucky pups may not only find themselves a new home but land a deal on HGTV!



PICKLEBALL COURT

We're partnering with Superior Play Systems to show you how you can bring America's new favorite sport, Pickleball, to your own backyard! Take the court for a test drive and hit a few balls with a friend while talking to one of the area's leading sport court providers.



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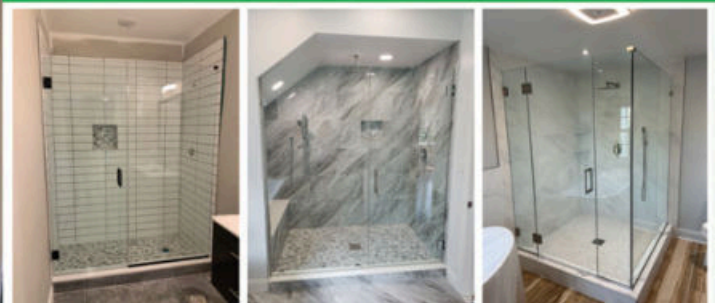
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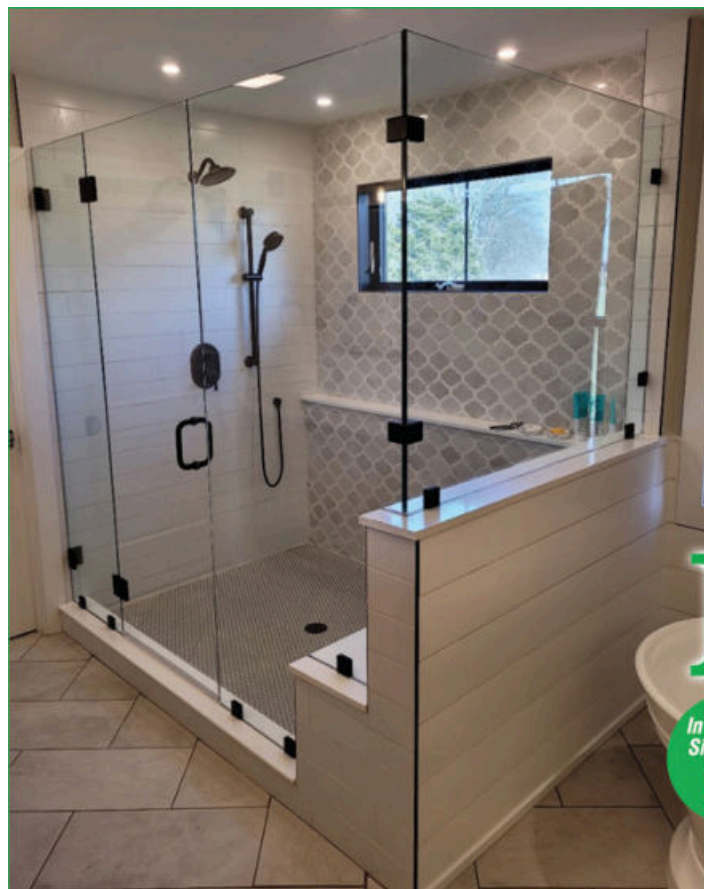
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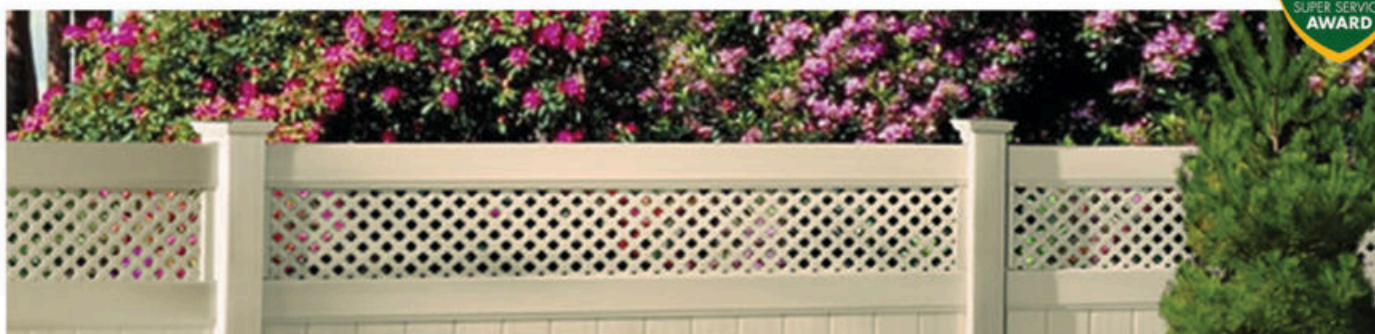


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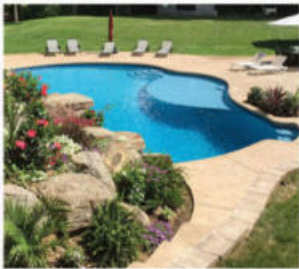


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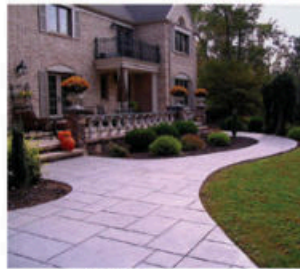
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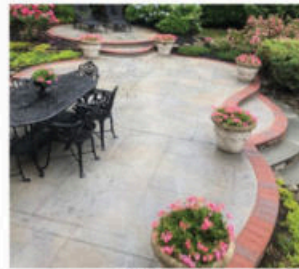
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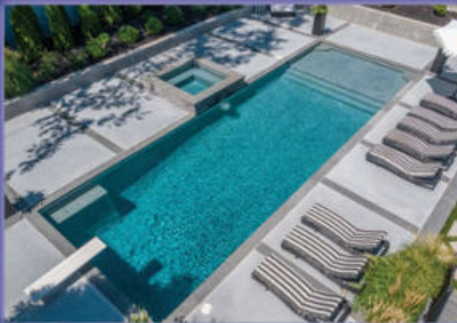
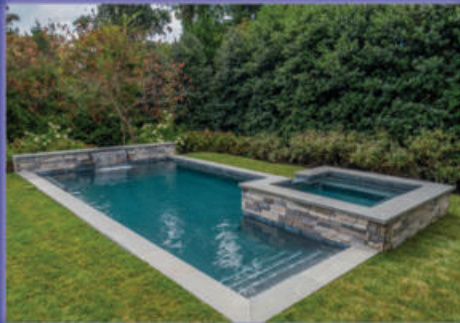
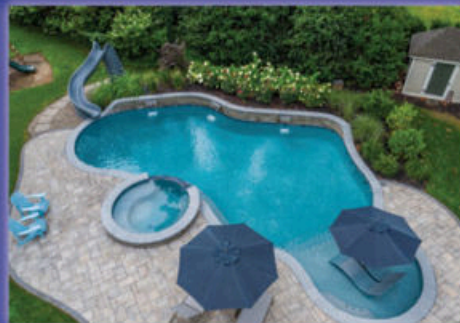
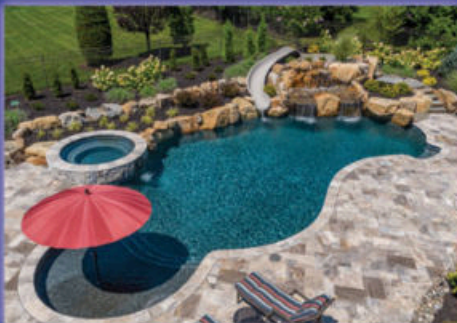
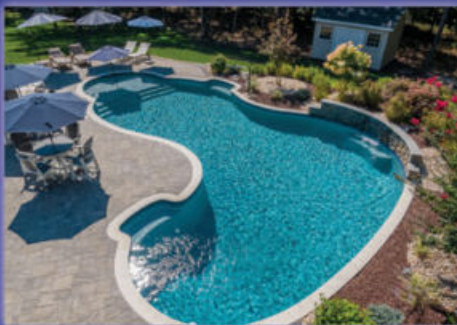
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More Than a Pool

Swim-Mor Pools & Spas elevates backyard atmospheres with quality custom designs

by **Kristen Dowd**

Swim-Mor Pools & Spas partner and general manager Mike McCool recognizes that there is a lot more that goes into a new pool than there used to be.

“The backyard has transformed over the last 10 years or so away from being just ‘your yard’ and into another room of your home with the same care and detail put into it,” McCool says. “Because of this the design of your pool has become more than just a pool but the focus of the outdoor living room. There is a lot of coordination with creating what a customer’s backyard haven is going to be.”

Fortunately, the family-owned South Jersey business is more than up to the challenge of bringing a customer’s backyard pool vision to life. In its 55 years of business, Swim-Mor Pools & Spas has helped to create thousands of backyard paradises throughout the region.

And what’s more, they make the process as easy as possible for their customers.

“We’re a start-to-finish gunite custom pool company—the design, the build and the service afterward,” McCool says. “We have our own crews that handle the work which helps us control quality and makes the process go smoother.”

There are six designers at Swim-Mor Pools & Spas who can help guide customers on a new pool design. The company’s countless photos and 3D drawings can provide inspiration, and the final design is what best suits the backyard, according to McCool.

“Size, setbacks, elevations. We’re here to help you work through that,” he says.

Finding the right pool

“The first step is to give us a call. From there we’ll set up an appointment to come out to your home,” McCool says. “That way we can see all the aspects of the property. What the contours of the yard are. What the access is like. Even the best location based on where the sun rises and sets.”

The timeline to get started is largely based on the homeowner and how decisive they are, McCool adds. Once everything is confirmed, things move to contract and Swim-Mor Pools & Spas starts working on permits.

“Time is of the essence. Permits can take from two weeks to several months, all depending on the municipality,” McCool says.

Pool popularity

Prior to March 2020, business was strong for Swim-Mor Pools & Spa. That was only boosted when the COVID-19 pandemic hit the region.

“The pool business was never busier than it was in COVID,” McCool says. “The lockdowns forced people to stay at home and they immediately focused on the backyard.”

Although that business boom has settled down a bit, things are still busy. But pool trends, according to McCool, have held fairly steady.

Hampton-style pools have long been a customer favorite, but equally popular are the freeform designs, which can be customized to fit into any backyard environment.

“Through COVID there have not been many significant changes in the industry,” McCool says,

“other than the increased popularity of adding more bells and whistles to the pool.”

Natural stone is popular for the coping along the pool’s edge, McCool says, as well as darker finishes in the pool. A majority of Swim-Mor Pools & Spa customers are using a salt sanitation system and automated controls in their new pools, as well as choosing to add water features—waterfalls, fountains, deck jets and plenty more. The company also offers many in-pool fixtures for lounging—bar stools and benches that can tie into your outdoor kitchen or can run inside the pool, along with table areas, sundecks for your lounge chairs and custom fire features. Color LED lighting packages come with every pool, too.

The majority of customers also choose elements to lengthen their pool-enjoying season, such as heaters and spas. “It will extend your pool season by a few months,” McCool says.

Why Swim-Mor Pools & Spas?

Being a local family-owned independent business makes Swim-Mor Pools & Spas a smart choice for customers, according to McCool.

“We’re not national. We’re not a franchise. And we do not try to sell everything. Our expertise has been building custom gunite pools for 55 years and that’s what we focus on,” he says.

Save for a few aspects that are legally required to be outsourced to independent licensed contractors, Swim-Mor Pools & Spas uses all of their own crews for the pool construction, which McCool says is unique for the pool business.

In addition to building new pools, Swim-Mor Pools & Spas also specializes in renovating gunite pools. The experienced team can handle everything from your standard renovation of replacing your coping, tile and plaster finish, to adding features such as raised water features, sun decks, and even spas that were not originally built with the pool. McCool says, “Even though your pool may not have originally been built with the more current popular features doesn’t mean that Swim-Mor cannot add them now.”

The 2023 pool season is already underway for the business, which thanks to the mild winter meant they were able to start construction early. Pool openings and service will ramp up from mid-April to Memorial Day.

But, for those looking to add a pool to their backyard this summer, it’s not too late. “We’re still building for this year. We’re still selling for this summer,” McCool says. “But don’t waste time. Get in!” **H&H**

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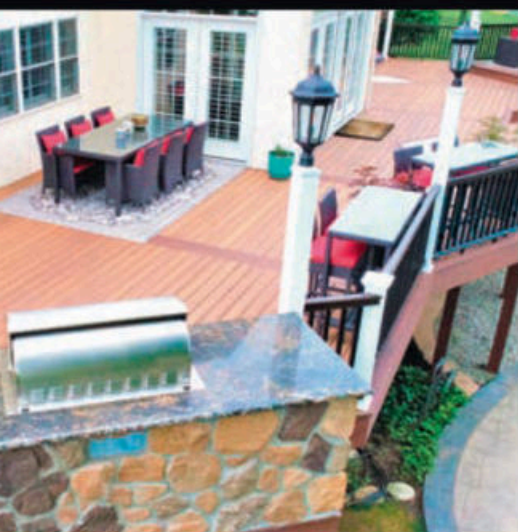
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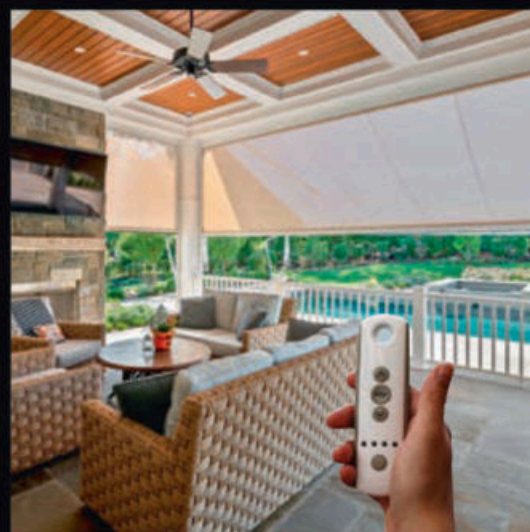
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Is Your Bathtub a Hazard or Just No Longer Needed?

If you're considering a tub to walk-in shower conversion, this is a must read.

At One Day Bath, their goal is to provide simple solutions to everyday problems at an affordable price. Whether you're having a tough time climbing in and out of your bathtub or simply prefer an updated walk-in shower, One Day Bath is here to help.

One Day Bath offers two convenient and budget-friendly options for your tub to walk-in shower conversion—both constructed with style and safety in mind.

OPTION #1 - If you or a loved one struggles to get in and out of the bathtub or shower, One Day Bath's signature product, the TubcuT®, is the perfect solution. Custom fabricated on-site in under a day, One Day Bath will convert your tub into a safe walk-in shower. With a standard four-to-five-inch lip, a shower door or curtain will fit perfectly. In addition to the conversion, One Day Bath offers the installation of grab bars, seats and even a new surround. TubCuT avoids the need for a renovation and the expense of a tear-out while still providing the safe, affordable solution you need. Its simple approach means there is little impact to the design and style of your bathroom. This solution has a typical cost of just \$1,500 with the ability to be reversed in the future.

OPTION #2 - This is a traditional tub to walk-in shower conversion, where the tub is replaced with a shower pan accompanied by high grade acrylic wall surround. You can add



accessories such as shelving systems, fold-down seats and more. One Day Bath's shower systems are mold and mildew resistant, as well as maintenance-free and guaranteed for life. The tub-to-shower conversion is typically completed in one or two days with an average cost for a new shower pan, surround, new fixtures, shelving and a fold-down seat of \$6,200-\$7,500.

"One Day Bath has upfront pricing," says Danny Demaio, manager of One Day Bath. "We don't have 'professional' sales guys who play videos or take up three-plus hours of your time. We come and measure, and let you look through some material and quote you. If you are not ready to book that's fine—we won't insult you by offering you a better deal if you book that day. We give you the best price upfront."

"We offer personalized service with a fantastic lifetime guarantee," continues Demaio. "Some clients use a combination of what we do to create their best bathroom, what works for them and what saves them money. One Day Bath offers options that make sense."

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Something Special

From the stunning kitchens they create to an unwavering commitment to customer satisfaction, **Matteo Family Kitchens** continues to raise the bar.

BY PETER PROKO

STEVE MATTEO FONDLY REMEMBERS BACK IN 1995 WHEN HE, ALONG WITH HIS BROTHER TOM AND THEIR MOTHER AND FATHER ELAINE AND EVERETT JOINED IN AN EFFORT TO DETERMINE THE NAME FOR THEIR NEW KITCHEN REMODELING BUSINESS. Trying to find something clever or unique that would grab the attention of potential clients eventually led them to a more simplistic, yet effective, solution. And from there, Matteo Family Kitchens was born.

Matteo credits his father with having both the vision and foresight to attach the family name to their business, especially since it immediately instilled a sense of pride in and ownership of their work.

"We were looking at names, trying to come up with something cool, and my father said it should be Matteo Family Kitchens. After all, we are a family, and if someone says something negative about the Matteos, you're going to take it personally," Matteo recalls.

Now, nearly three decades since getting their start, the Matteo name has become synonymous with quality craftsmanship and the highest level of customer service, helping countless homeowners

across the region turn their dreams into reality.

And the company has adapted and evolved along the way in an effort to continually exceed client expectations. Never was that more evident than during the COVID-19 pandemic, when interest in home remodeling projects spiked tremendously. Trying to keep up with the high demand while juggling supply chain issues, rising material costs and an unstable workforce was certainly no easy task, but Matteo says things have normalized quite a bit of late.

"[In the early days of the pandemic,] people were working from home, there were limited vacations and travel bans, so folks were staring at the same four walls 24 hours a day and said, 'Let's get some things done [around the house].' It was really fast and furious," he says. "We were so geared up to be juggling a lot of projects at once, and now we are back to reality and where things used to be."

With COVID's lockdown firmly in the rearview mirror, Matteo Family Kitchens has been able to sidestep the issues that were so daunting during the pandemic and gotten back to focusing solely on creating one-of-a-kind

kitchens that families will enjoy for years to come.

But, while the excitement of a remodeled kitchen can be thrilling, Matteo stresses things have changed quite a bit since the company first entered into the industry.

"Back in the day, when we opened up our doors, we'd have people come in with a drawing on a napkin, and in 20 minutes we had a kitchen design. White kitchens with oak or cherry cabinets and Formica countertops is what you got. We kept it simple, it didn't have all the bells and whistles that you have today," says Matteo.

"Today it's a process, and we tell people don't rush the process," adds Matteo. "Other than purchasing a home, it's one of the most expensive purchases that you'll ever make. And it's a very important purchase because it increases the value of your home, so you want to make sure you do it right."

But homeowners shouldn't stress either, because the Matteo Family Kitchens team is well-equipped to guide you through the process. The company will visit you at your home to discuss a project and continues to measure, offer consultation and design work for free. This helps homeowners narrow down the seemingly endless options to transform their kitchen.

It all starts with choosing an overall design, then moving on to picking out cabinet and countertop styles, before selecting flooring and then finally handling finishing touches like the hardware for cabinets, etc.

"There's just a lot more attention to detail today. And we like our client base to work with us and take it step by step. There's so many things [to consider], we always tell people take your time—I can't say that loud enough—and let's walk through all the bullet points to make sure everyone understands what's going on," says Matteo.

Once the project is ready to get started, clients can trust that Matteo Family Kitchens uses only the finest materials and products from leading manufacturers. Aside from the name recognition, Matteo says these larger companies offer top-of-the-line products that also are backed by a warranty, assuring the customer will be taken care of should they not perform as designed.

"If our name is on it, we want to make sure the products we are selling come from companies who are going to stand behind it as well," Matteo affirms.

It's all further evidence of Matteo Family Kitchens' commitment to its clients. The company treats every job—no matter how big or small—with the same care and dedication to produce a final result they can be proud of and that homeowners will cherish.

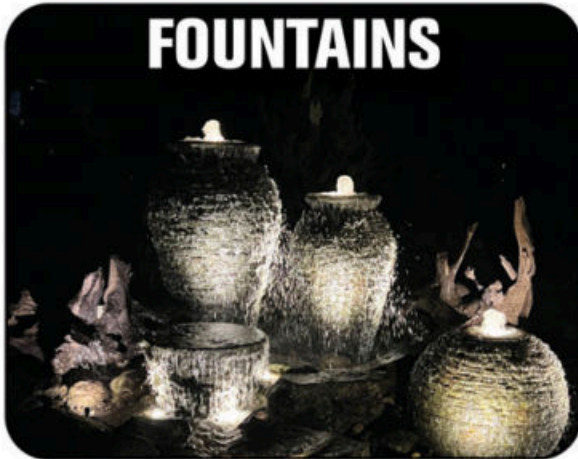
"If you come out of your way to walk into our front door, we are super happy," says Matteo. "We understand you committed to us and we want to prove our commitment to you and your project. We appreciate the opportunity to show what we can do for you." **H&H**

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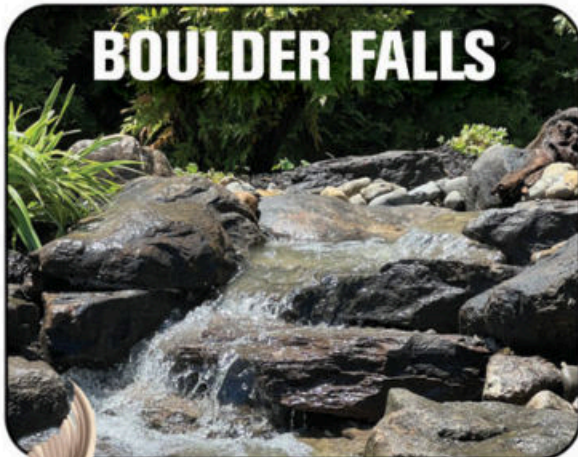
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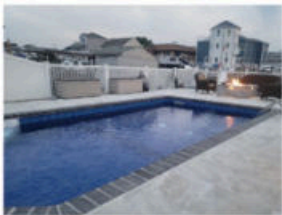
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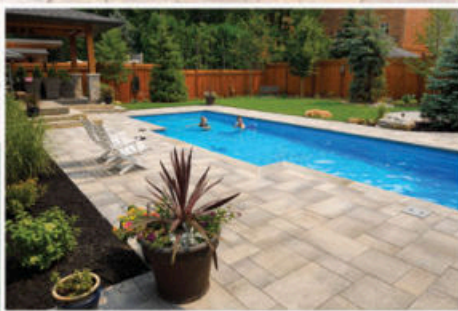
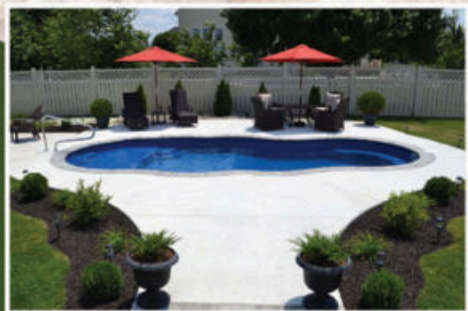
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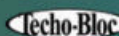
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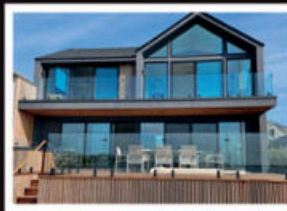
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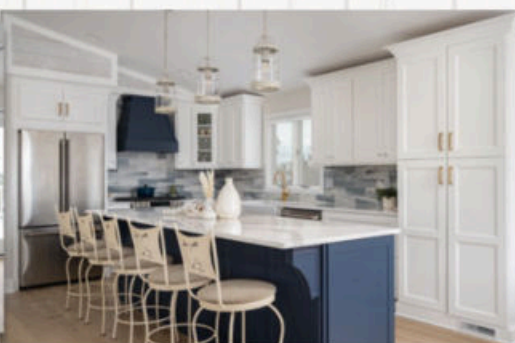
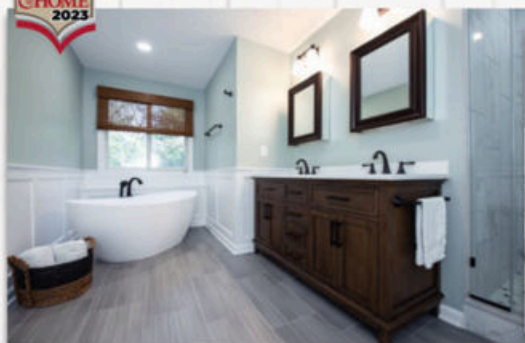
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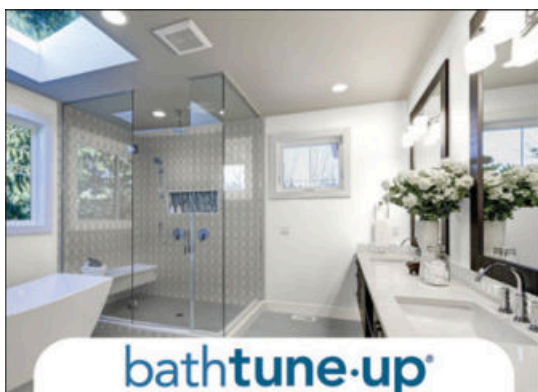
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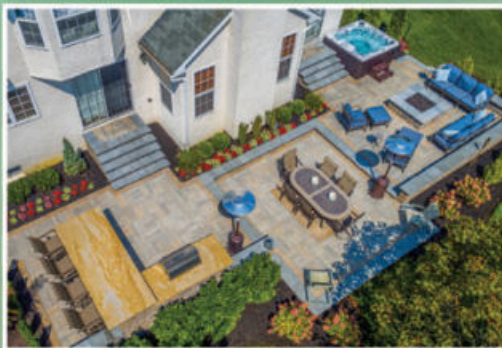
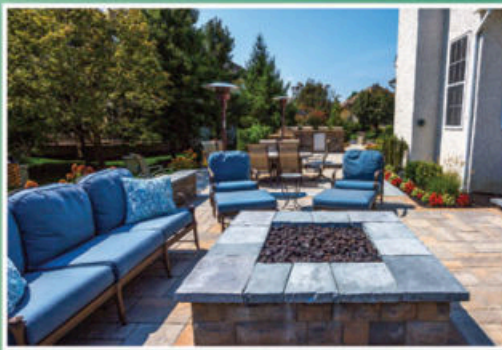
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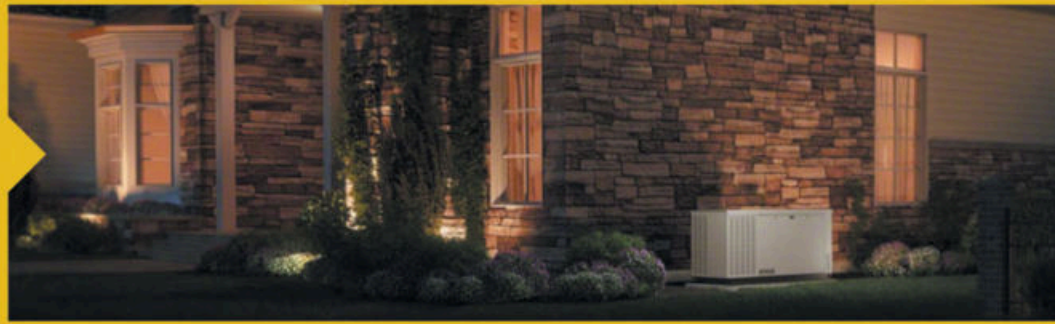
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