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Volume 24, Issue 11

AAA Hellenic Marble

Guidance to find the perfect stone products for
your next project *page 11*

PRIMARY MOTIVATION
*Ways to elevate the look and feel of
your primary bedroom*



INSIDE:
**ANNUAL KITCHEN
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Dilworth's Custom Design

Making design dreams
come true

page 13

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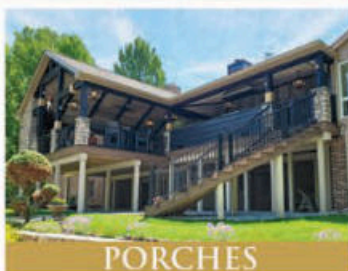


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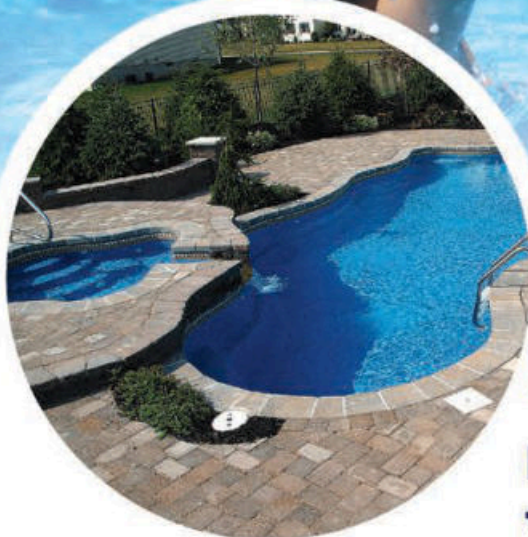


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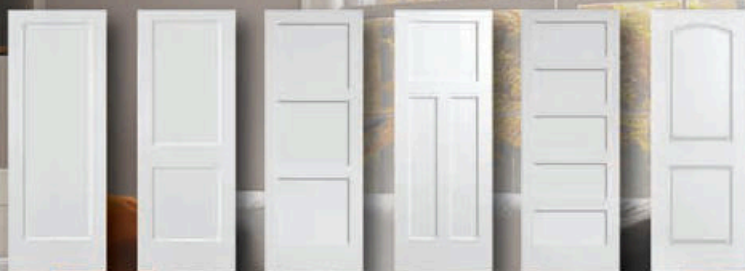
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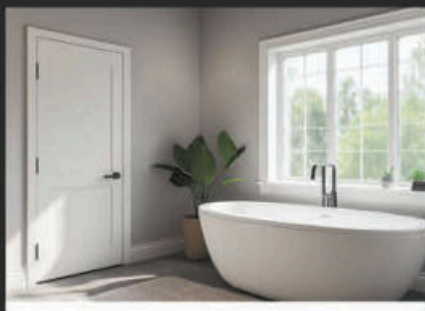
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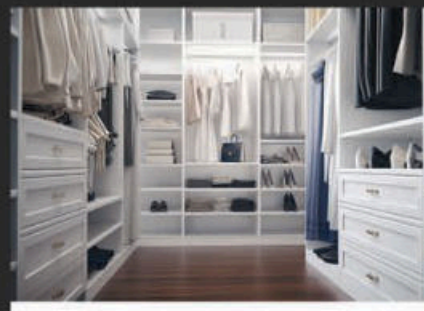
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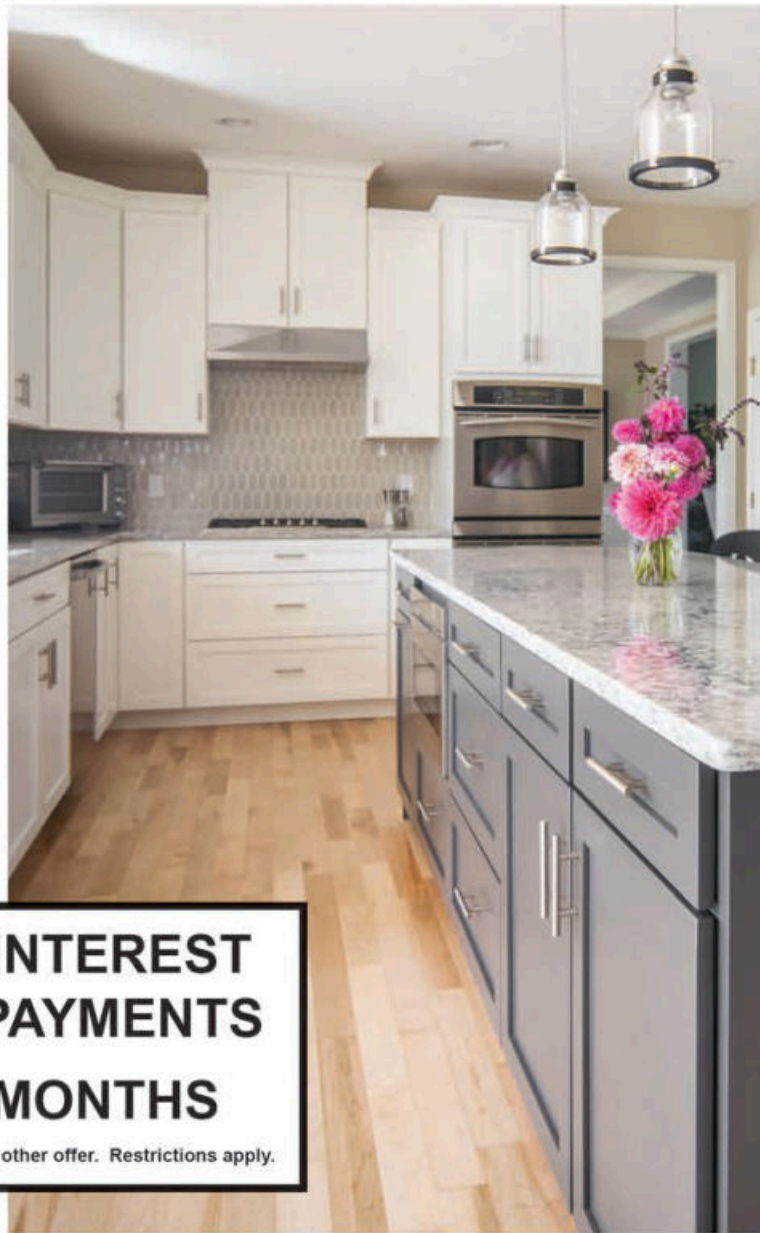
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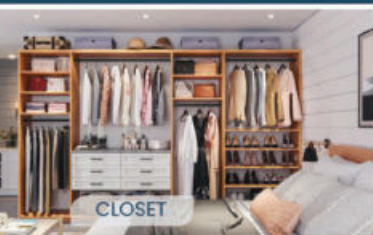
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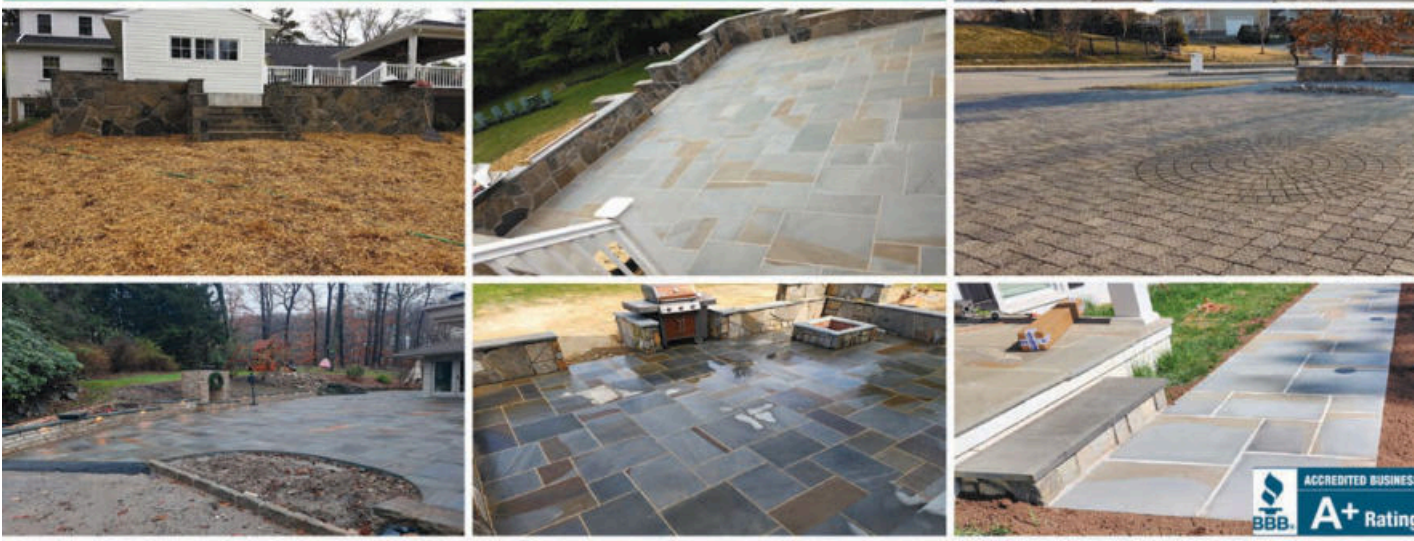
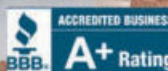


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AAA Hellenic

STONE MATERIALS ARE ESSENTIALLY THE ICING OF ANY KITCHEN OR BATHROOM PROJECT, PROVIDING BOTH THE FUNCTIONAL VALUE OF PULLING THE ROOM'S COMPONENTS TOGETHER AND SOMETHING PLEASING FOR THE EYE.

Choosing the perfect stone takes careful consideration, and the guidance of someone who knows the product. At AAA Hellenic, customers can turn to professionals who have decades of experience designing and installing stone in kitchens, bathrooms, foyers, fireplaces and even in outdoor living spaces. Mike Werner, sales manager, is one such expert who has been with the family-focused company for more than 10 years.

House & Home spoke with Werner about how new products from Silestone and Dekton are giving people the high-end looks they've wanted at a more reasonable price.



Mike Werner,
sales manager

WHEN YOU MEET WITH CLIENTS, WHAT ARE SOME THINGS YOU NEED TO KNOW ABOUT THEIR LIFESTYLE TO GUIDE THEIR SELECTION?

Most individuals typically have saved pictures they found online or in magazines to establish an idea of their design preferences. We also want to know about what's going on in the space where the stone will be used. Every household is different. Materials they might like or find attractive might not be the best choice for their home. Granite is very dense and durable. It is heat resistant and scratch resistant, with minimal maintenance. Marble

is a classic choice with unrivaled beauty and gives you a timeless look. It may be a little softer than granite, but will still give you a very durable surface.

CAN YOU TALK ABOUT THE EMERGING POPULARITY OF NATURAL STONE QUARTZITE AND YOUR KNOWLEDGE OF IT?

Engineered quartz has gained popularity over the past couple of years, but natural stone is still the most requested for its beauty and durability. Natural stone quartzite is an especially good choice for kitchens. Everyone likes the look of marble, but it's softer and more porous. Quartzite is a dense stone that can handle the impact and functionality in a kitchen, and it's not as porous.

We directly import this stone from the quarries to our facility, which enables us to

pass discounted pricing on to clients for rare quartzites in a wide variety of colors. The materials are temperamental and require a high level of care and precision, which Hellenic excels and specializes in.

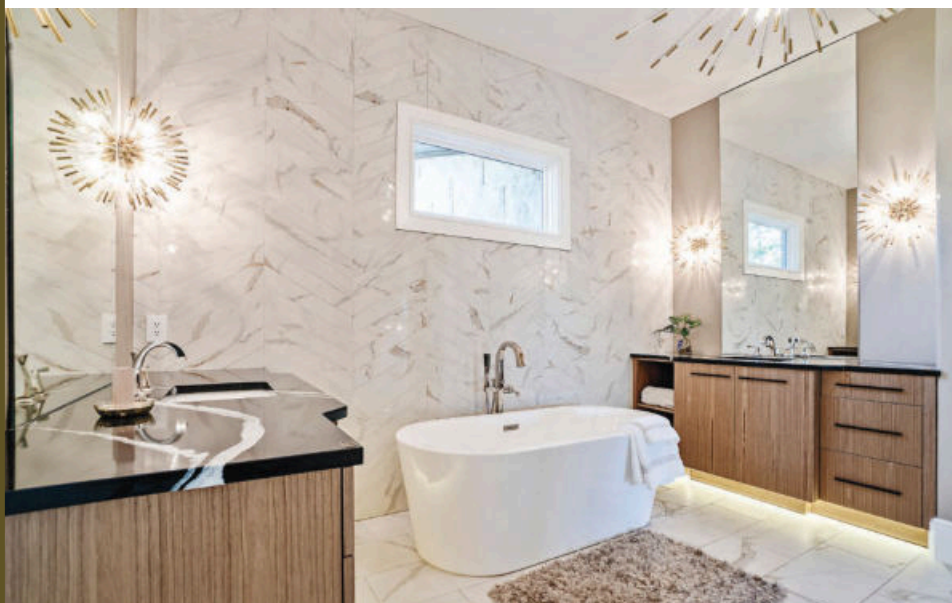
WHAT ARE THE NEWEST MATERIALS ON THE MARKET AND WHERE ARE THEY BEST USED IN THE HOME?

We're really excited about the design potential with products from Silestone and Dekton in shower wall and bathroom applications. People have been longing for a solid-slab, seamless look on their shower walls—nobody likes grout joints—but this comes with additional labor to get these large slabs into tight shower spaces. These new products are more durable and thinner, making them easier to transport and install. Silestone is engineered quartz and in particular has some nice combinations of natural stone-looking materials, as well as muted patterns for the monochromatic look people want. Dekton is a porcelain and glass hybrid with quartz that is more durable and still gives that desirable natural stone look. This is something that we are specializing in.

HOW CAN CUSTOMERS ARRANGE TO VISIT YOUR SLAB YARD TO SEE THEIR OPTIONS?

Our slab yard is open by appointment so we can control the amount of people in the building at a time, everything is spaced out and we also have outdoor inventory available weather permitting. We have implemented additional safety measures, including UV light systems and UV air purifiers to reduce airborne contaminants and provide more peace of mind for customers. We also offer virtual appointments.

Our inventory of marble, granite, soapstone and quartzite is very strong right now, we've added a lot of new products for people. We have about 200 different colors on display, and our stones are directly imported from places like Italy, Brazil and Africa. It's always beneficial to walk through and see the stone in different lighting, and more often than not, people find something they never expected. **H&H**





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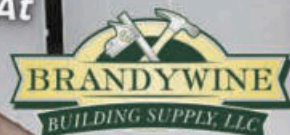


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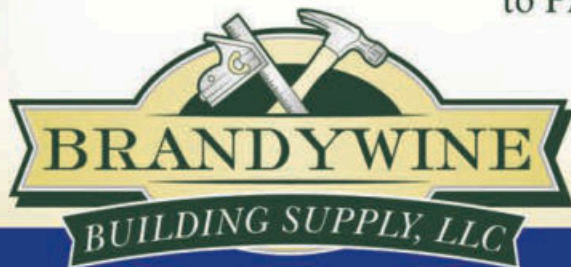


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Bespoke Beauty

The team at **Dilworth's Custom Design** always aims to be the one-stop shop delivering painstakingly personalized home renovations and constant customer care every step of the way—even well after the project is done.

by **Madeleine Maccar**

For more than 30 years, the family-owned Dilworth's Custom Design has been handcrafting impressive, thoughtfully personalized kitchens and bathrooms while consistently facilitating a smooth, highly communicative process from conception to completion.

Owner/CEO Dan Dilworth invited first-time clients Erin and Tom Schaible to discuss why they're happy to have trusted Dilworth's with a major renovation project encompassing their home's entire ground floor. That included a laundry room expanded into the garage to create a mudroom, a completely redesigned fireplace, updating the powder room, all-new flooring and the biggest project of all: removing a wall between the kitchen and dining room and then redesigning the kitchen to fill that space.

The Schaibles turned to Dilworth's based on a friend's enthusiastic recommendation. While her own kitchen remodel stood as a testament to the company's design and construction artistry, she also spoke highly of the process leading to such stunning results.

"She said that they worked with her every step of the way from design to finishing details, and we knew that was what we needed," the husband and wife affirm.

The couple kept putting off their first-floor overhaul because it was so daunting in its scope that Erin "didn't even know where to start." And after she had invested an incredible amount of time and energy into ensuring previous smaller-scale remodels yielded the results they were looking for, the Schaibles wanted to hand over the reins to a full-service provider while remaining actively involved in the project.

Dilworth's proved to be the perfect team for the job almost immediately.

"They took an overwhelming project and helped break it down into manageable parts," begins Erin. "Dave Dilworth [director of sales and design] started with a suggested layout for the kitchen that we loved and thought was the best use of the new space, and then the team worked with us to really personalize it for the way we live. We discussed every single cabinet and drawer in detail to make sure the layout was the best use of space for us. ... We worked with Natalie [Moyer, sales and design associate] during this process, and she really listened to how we wanted our kitchen to function and then suggested ways to make it happen. Her ideas and experience were invaluable."

Erin adds that Moyer "could not possibly have been more patient" as the design professional pored over multiple images Erin supplied to arrive at diligently customized options, right on down to, for example, coming up with "the perfect crown molding for our space by combining three different pieces of trim—she even had the shop put together a sample so I could visualize it in our space."

A commitment to customer satisfaction through creative solutions was a constant no matter the Dilworth's representative and project phase.

"After the general layout was finished, Dilworth's walked us through all of the details we had to decide on. Many were things that we would have never even thought about on our own. They had great advice for us, patiently explaining the pros and cons of each choice," says Erin. "Redesigning the fireplace doesn't sound like a big project, but we managed to turn it into one. ... We worked with Aaron [Stallone, CAD drafter] who designed this space using [computer-aided design], and his attention to detail was absolutely amazing."

"My biggest request in the kitchen was adding windows on either side of the stove to let in more natural light," Tom adds. "There really wasn't a lot of room for windows, but the team figured out how to make it happen."

In addition to their feedback being heard at every stage, the Schaibles also appreciated the care with which Dilworth's regarded their home: "Before leaving each night, the team cleaned up everything. They vacuumed, swept, put away all of their tools, and even covered any holes in the subfloor so our cat couldn't get in them." It also helped that the team understood how the inconvenience of living around a construction site is softened with a clear timeline.

"Ryan [V., site manager] met with us every morning to discuss what they would be working on that day," explains Tom. "He also gave us longer range projections for what they hoped to accomplish each week. While they were in the house, they were very respectful of the fact that we were still living there. They gave us plenty of advance notice for days where they needed to shut off the water or power."

"Ryan and his team went out of their way to hook up our washer and dryer just about every night," adds Erin.

From the beginning, the Schaibles understood that "during a project as large as ours, you expect that a few things will not go according to plan. What matters to us is how the team responds to these things, and Dilworth's has a clear commitment to making them right!"

"Their commitment to their clients doesn't end when the job is finished," Tom confirms. "So far, Dilworth's has only completed this one large project for us but based on our experience, we would not hesitate to hire them again."

Visit DilworthsCustomDesign.com/Phoenixville-White-Kitchen-Remodel to check out more project photos. **H&H**

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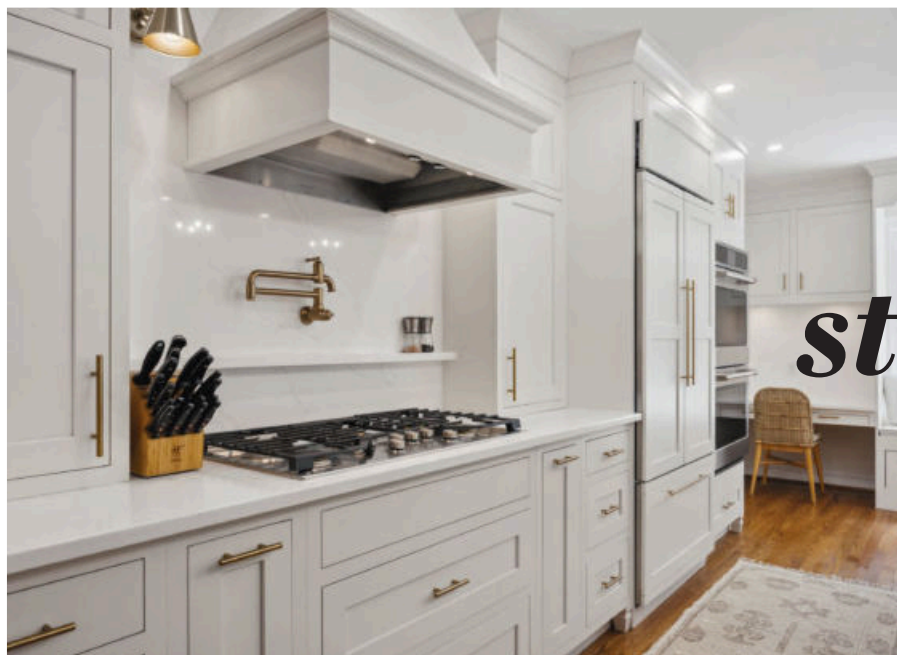


EXPERTS YOU CAN TRUST

BY STAFF

IN THE WORLD OF HOME IMPROVEMENT, kitchens and baths continue to reign supreme. Survey after survey shows that these spaces can add the most value in a home. Homeowners who are ready to make the investment in upgrading their kitchen or bath can simply look on the following pages to find qualified professionals in various specialties from marble and granite and cabinetry to remodelers and designers. With the help of this *House & Home* Directory, we hope the design of your dreams can soon become a reality.

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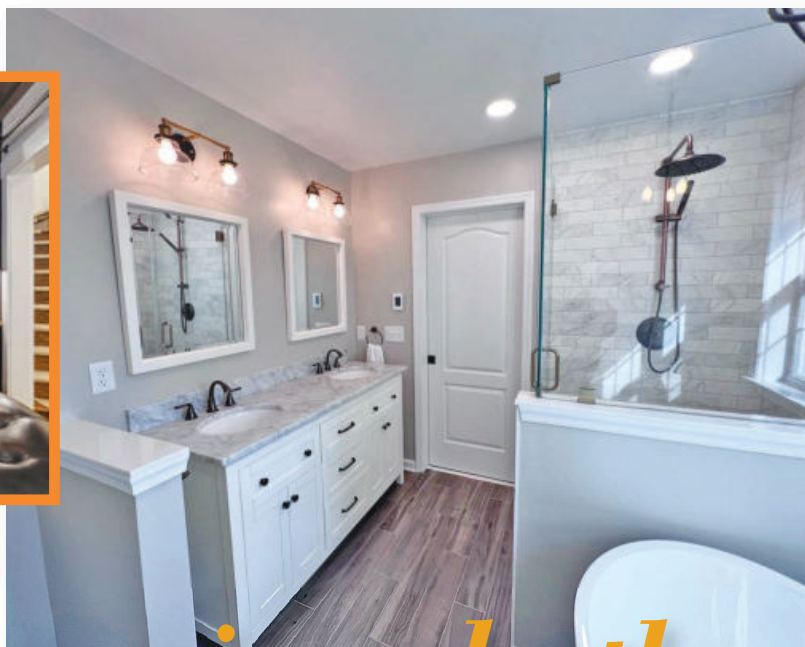
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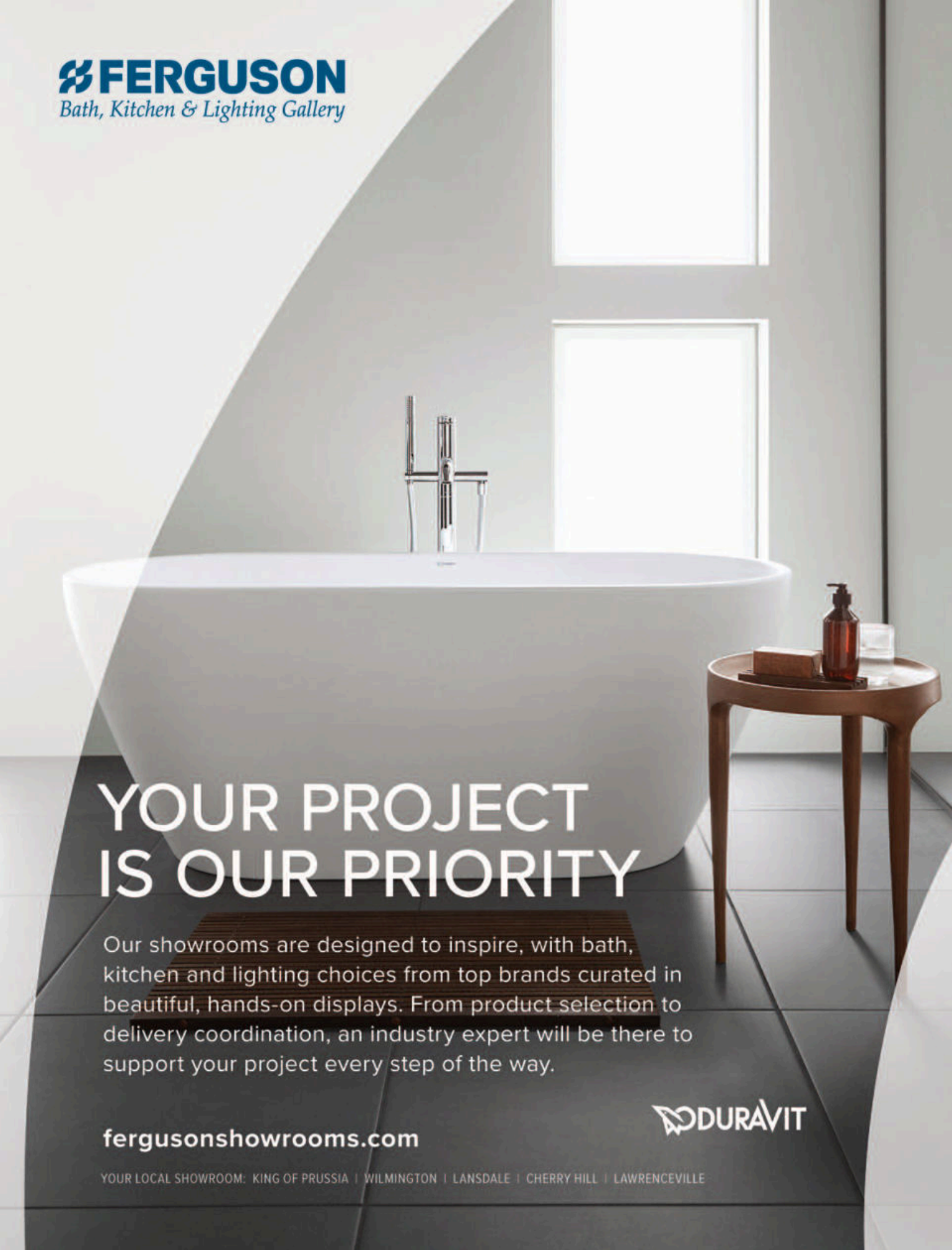
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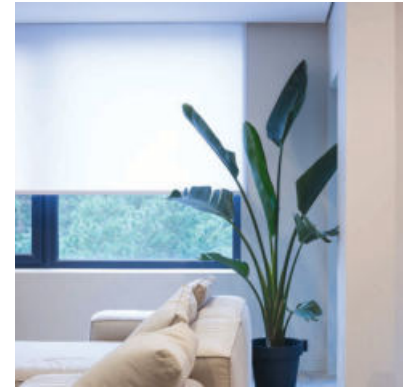
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Whether they're working with commercial builders, masons, landscapers, contractors or homeowners, Brandywine's president Jen Taggart says that every client benefits from turning to her family's one-stop shop, where stone is regarded as the finishing touch that can turn any surface into a work of art.

"We are quarries: Not only do we supply landscape and masonry professionals with all kinds of natural stone products, but we also quarry a proprietary stone that is well recognized and sought out regionally," she explains. "From quarrying the materials to cutting the stone to delivering the finished product with our own delivery trucks, we handle it all."

Taggart's father Lynn Hanaway founded the business in 1998; he recently handed it off to his wife Connie and their daughter, both of whom tap into their fresh perspectives and industry experience to demonstrate that women can excel in a male-dominated industry. And while Brandywine has seen "trends come and go" in the past three decades, much within the industry and the company itself has remained the same.

Of course, there have been plenty of changes, too, befitting a company that sees the importance of innovation, especially for the client's benefit. An early example dates back 20 years ago, when Taggart's dad made sure Brandywine was among the first quarries embracing modern tech to deviate from the industry's historically standard 3-6-inch thickness for building stones to achieve a much lighter one-and-a-half-inch thickness.

"He started a fabrication facility, which used new technology that would make thin-veneer stone a mainstay in building products today," she says. "We are constantly updating our machinery to accomplish the best product

at an affordable price. With our very own manufacturing facilities utilizing the latest technology, we control the process from mining to sawing to delivery, allowing us to create the best product and experience possible with short lead times and competitive pricing."

That "thin veneer collection is just one extensive product line" Brandywine offers and remains a popular option, though it does occasionally necessitate some clarification.

"A misconception is that 'veneer' means

fake stone—this is not the case: 'Veneer' refers to the thickness of the stone material," Taggart begins. "Our thin stone veneer is the same timeless natural stone, but purposefully cut to improve the installation and application processes, while also increasing cost efficiency. There are no manufactured molds or artificial colors and textures here, only nature's creations. Best of all, it can be applied to your existing buildings or structures with virtually no modifications due to an average weight of less than 15 pounds per square foot."

Taggart also notes the eco-friendliness of the locally sourced materials, as well as endless applications of a thin veneer: interior and exterior facades, landscape walls, fireplaces, chimneys, barbecues, indoor and outdoor kitchens, pool surroundings, archways, pillars and columns.

Of course, Brandywine's thin veneer collection only showcases one of its specialties. The company is also known for its work with boulders, bluestone, wall-stone and gravel, just to name a few of the other materials to choose from.

For those who aren't sure where to start, the Brandywine team can help guide clients through the whole process: "We like to be as open as possible and communicate every step of the way, from the beginning design and estimate phases to the delivery of the selected materials," Taggart affirms. She also advises checking out what's in stock and on display. "Having an outdoor display area, as well as stocking many different types of natural stone, really helps our clients see what is available, practical and most budget-conscious. They see their options in real-

life lighting, and we like to teach them about the process and make-up of a natural product."

Going above and beyond for clients is the foundation upon which Brandywine was built, and it continues to drive the team's involvement in their community, too, just as it will for generations to come. **H&H**

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The Primary Elements



As the largest room in a home, the possibilities for primary bedroom additions and design are endless.

by Carly Murray

WHILE A PRIMARY BEDROOM IS PREDOMINANTLY A PLACE TO LIE DOWN AT NIGHT, PEAK RELAXATION BEGINS WITH A SPACE THAT EXUDES WARMTH. If an individual or a couple are not completely in love with the space where they begin and

end their days; there are a range of options to transform a room, as well as the residents' affinity toward it.

"Contact a general contractor, and then most of them will help [clients] to get started with plans and go from there, or see an architect first and have the plans made ... and then take it to the general contractor," advises Sam King, owner of Beechdale Builders.

The main element that comes to mind regarding bedrooms is, of course, the bed. Acting as a focal point, the bed's position, headboard design and style of bedding are easily-alterable. Consider adding a canopy for a bed fit for a queen, or depending on the headboard's design, opt to weave string lights through it. String lights come in many different shapes, sizes and colors, and some can be controlled with a remote or phone app.

Oleh Lopatynsky and Pavlo Danylchenko, co-owners of Signature Woodcraft, describe how every project they work on is unique. A satisfied client once described her new space as akin to a high-end hotel room. This is accomplished in ways one wouldn't normally consider—such as the effects of line work and angles to create that illusion.

"Just creating a focal point behind the headboard, different accent walls, 'be putting some wood panels—people like to do it modern, like many different angles—45 degrees, 90 degrees—and creating a different design so the headboard of the bed stands out from the rest of the room," they say.

Another idea to amplify the effect, considering the background of a fixture, is lighting behind a television. By adhering color-changing strip lights to the back of a TV, depth is added, and colors and intensity can be changed depending on a person's preference. Try falling asleep in blue or purple dimmed lighting or putting on a bright orange or yellow during the day while reading a book. The effect makes a room feel like an artistic film as everything in it is bathed in the light of different colors.

However, some people are partial to a classic look, and find that to be the most intimate. Classic and modern can also be combined to have a traditional aesthetic with modern efficiency.

"When you think about the bedroom, you think about the warmth. So people do like to add built-in, electric fireplaces. It's not such a pricey project like a real fireplace with the chimney and everything—

The Primary Elements

it is very reasonably priced compared to the chimney, and it's easy to do with a frame," advise Lopatynsky and Danylchenko.

The partners further recommend bookshelves on each side of the fireplace. This can make a primary bedroom look as cozy as possible, and add an element of personal flair with the books that are chosen. While some may be partial to having their books alphabetically organized, organizing them by color is an easy way to customize a space. This will also work with now-old-school DVDs, CDs and vinyl albums, which have re-emerged in popularity. Experiment with creating a symphony of color, texture, design and functionality.

"I've been finding clients are starting to pull away from the minimalist look and starting to embrace a more eclectic mix, combining various styles such as earth tones, patterns and textures to create their space. I've been seeing an uptick with clients that are more interested in woven wood shades, not only



BEECHDALE BUILDERS

for their beauty, but the texture element that shades bring in," explains Julianne Hidirsah, president of The Main Street Workroom.

Shelves of tchotchkes add a kitschy look, or one could opt for more precious trinkets depending on what they are interested in: porcelain dolls, sports memorabilia, antiques or anything else that they want to keep as close as possible

while on display. Art is another way to elevate a space. Keep in mind that a bedroom is supposed to be personal, so there are no predetermined "dos and don'ts."

"Don't be afraid to be bold. Take the risk. Choose the vibrant paint color, go for the bold pattern on your drapery, thrift the vintage rug, buy the funky lamp. You won't regret it," affirms Hidirsah.

The other major part of a primary bedroom may be the bathroom within it. Decorative features can again be customized with linens, or perhaps with a bath mat, shower curtains, or replacing cabinet and drawer knobs. The latest, most innovative options for functionality take a bit more planning—but they are well worth the effort.

Freeform mirrors of different shapes and framing materials can hang over a vanity. While there are plenty of options of different combinations—for instance, an asymmetrical mirror with a gold metal frame—there are also artisans that can make custom pieces. Do some research, and make inspiration boards. Whereas a bed is the centerpiece of a bedroom, a vanity can be the centerpiece of a bathroom. The style choices can make the bathroom look like a palace, a spa or even a dressing room fit for the star of a Broadway show with the proper technology. This extends to lighting, mini televisions to watch while bathing and luxury spa features.



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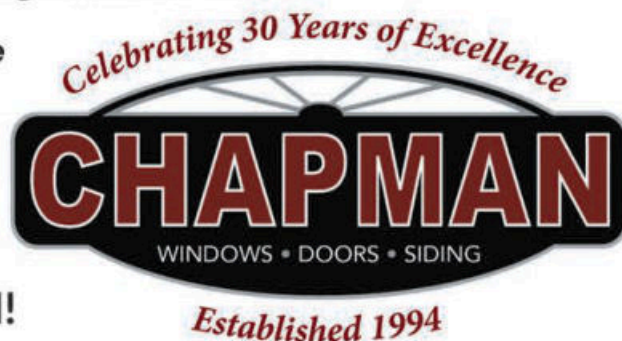
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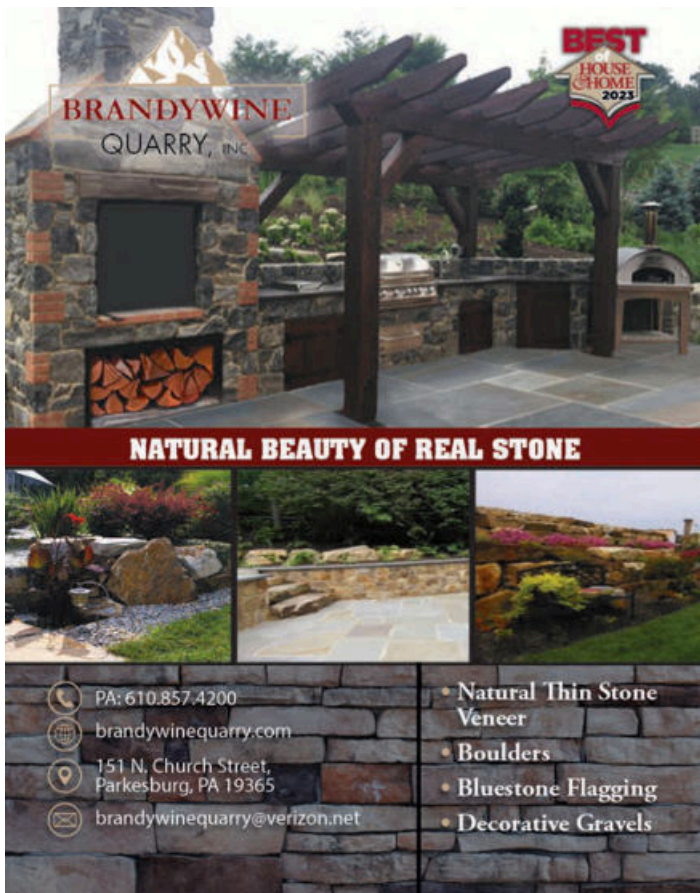
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The Primary Elements



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Everything is rapidly changing in the world around us, home renovation aspects included. While innovation can be overwhelming, it can be repurposed and utilized in creating an optimal sanctuary away from the hustle-and-bustle outside the home.

“I think people want a retreat. They want to create an oasis, a place to kind of get away—because everyone’s always so available

now, with our cell phones and computers,” says Murphy. “It’s nice to just go to a quieter space—not only your bedroom, but the primary bathroom.” **H&H**



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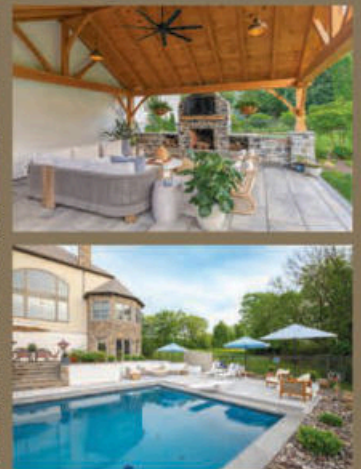
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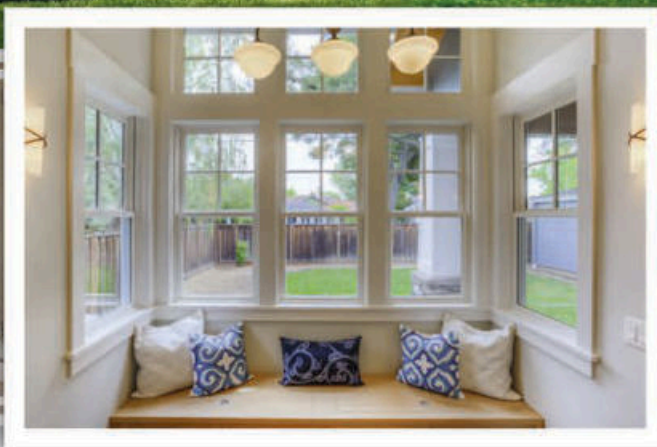
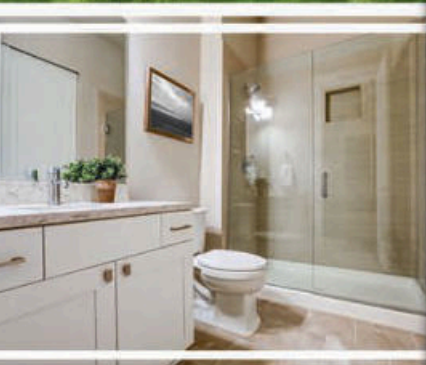


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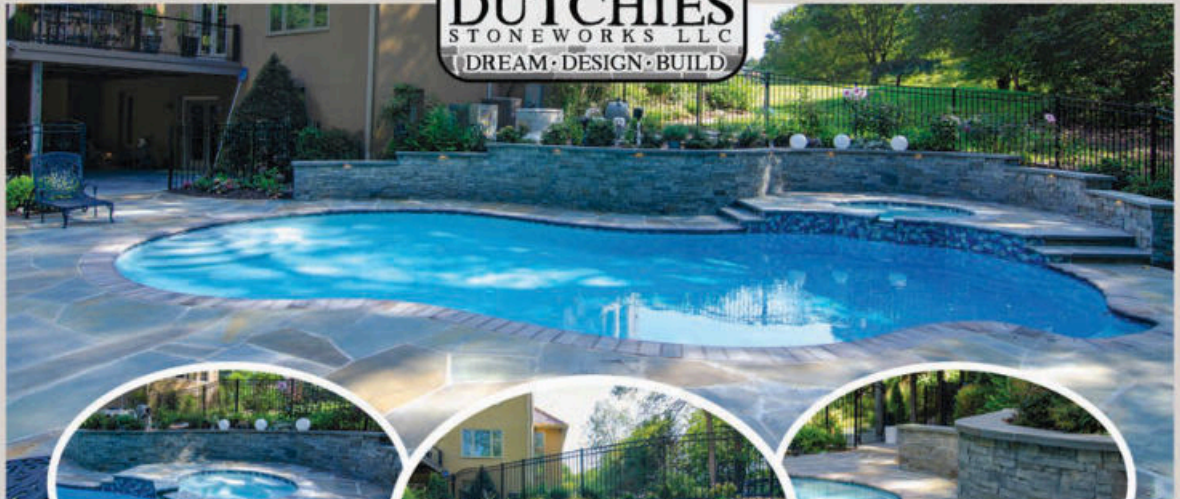
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Our clients envisioned transforming their screened-in porch into a truly unique kitchen experience. At the initial entryway, where the kitchen once resided, they sought to preserve that space, repurposing it into an exquisite butler's pantry that exudes sophistication and charm.

Harleysville, Pa.

(215) 513-0300

GehmanRemodeling.com



Henrietta Heisler Interiors, Inc.

The objective of this luxury kitchen renovation was to transform a 30-year-old, closed-off kitchen into a brighter, more contemporary space with ample storage and an updated work triangle. We worked closely with our clients to create a plan with a better flow for cooking along with a more sophisticated ambiance for entertaining. But the true jewel in this kitchen is the Tiffany Blue gas range with matching bell hood from Officine Gullo.

Lancaster, Pa.

(717) 295-0324

HenriettaHeislerInteriors.com



Inspiring kitchen and bath designs

THAT PROVIDE BOTH FUNCTION AND BEAUTY



Stonebridge Renovations

This master bathroom renovation included removing a wall and the complete demolition of walls and flooring, as well as opening up the shower. We used Nabi Harlequin glass tiles on the upper wall and Granada wallpaper to add further design elements. The custom wainscoting was another way to make a great statement with the space.

Malvern, Pa.
(484) 459-4920
Sb-Renovations.com



Master Design Cabinetry

This project transformed a neglected kitchen into a welcoming space for family gatherings. With Master Design Cabinetry and designer J.R. Glick, the homeowners revamped the kitchen with full custom cabinetry, adding a new nook and built-in elements throughout, creating a space beyond their expectations.

East Earl, Pa.
(610) 273-2212
MasterDesignCabinetry.com

STYLISH SPACES



Kitchen Tune-Up

Upgrade your kitchen without the hassle of a full remodel! These homeowners upgraded their kitchen with cabinet refacing. We install new doors and drawer fronts, then cover the existing cabinet boxes with a veneer to match. You'll have a brand-new kitchen in no time.

Exton, Pa. | (484) 435-7430 | KitchenTuneUpMainLine.com



By Design Kitchen & Bath

At By Design Kitchen & Bath, our focus is on creating exquisite designs and always exceeding our clients' expectations. In this project the client wanted a hearth-style hood. We built that along with the cabinetry, which has slim shaker style doors and drawers in a color matched to a F&B color with custom panels on the dishwasher and refrigerator. The island, shelves and hood accent are in rift cut white oak. The 2" mitered countertop and the backsplash are a beautiful quartzite.

Short Hills and Milburn, N.J. | (201) 892-7649 | ByDesignKitchenAndBath.com



Let's Face It

This contemporary kitchen refacing project included white glossy cabinetry with white quartz countertops. What's more, a new wood island was fabricated in our shop with a black granite countertop and extra storage space underneath.

Lower Gwynedd, Pa. | (215) 343-2600 | LFIKitchens.com



HomeTech Renovations

This kitchen remodel of a home in Jenkintown, Pennsylvania has lots of unique features. The White Icing modified shaker cabinetry by Medallion has become quite popular in the industry and with homeowners. Meanwhile, the earl grey island is highlighted with wainscot paneling and a PentalQuartz countertop with Borghini finish.

Lower Gwynedd, Pa. | (215) 646-7477 | HTRenovations.com

Inspiring kitchen and bath designs

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Exquisite Designs

As a family-owned business, Exquisite Designs specializes in supplying beautiful and high-quality bathroom and kitchen products. In this bathroom renovation, the customer selected Luxe Gold Brizo fixtures and a custom Furniture Guild wall mount vanity. The addition of the coordinating Amba towel warmers completes this luxurious space.

Wayne, Pa. | (484) 584-4120 | ExquisiteDesignsPhilly.com



Main Line Kitchen Design

This Center City Brighton custom kitchen designed by Chris Rossetti features professional appliances and a light-up quartzite island countertop. Double-arched mullion glass doors with interior cabinet lighting frame the imported La Cornue range with convenient lift-up appliance garages at the ends of the countertop.

Philadelphia | (610) 500-4071 | MainLineKitchenDesign.com H&H

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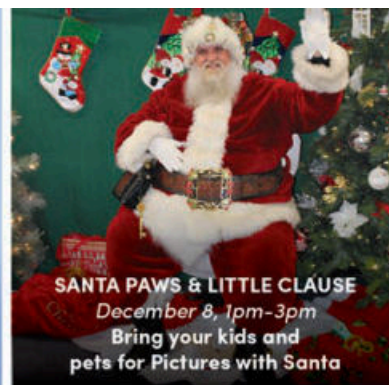
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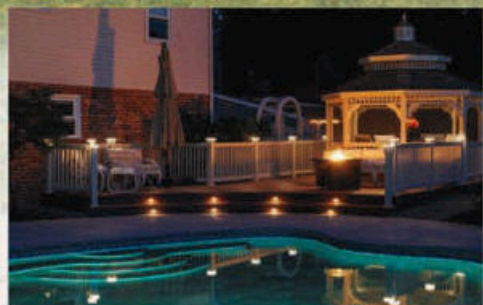


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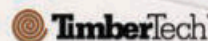
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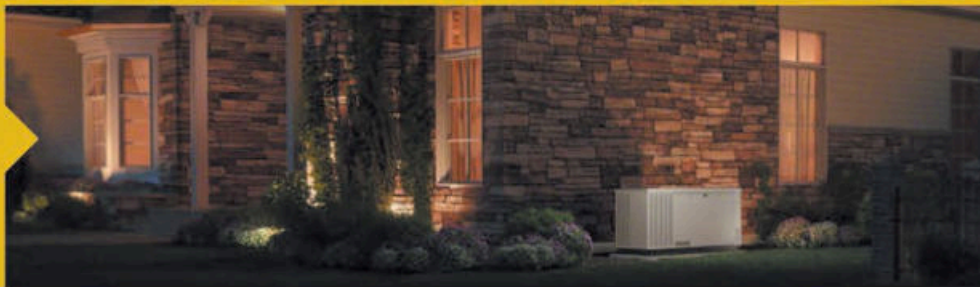
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