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Volume 23, Issue 1

A.W. Viohl

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ANNUAL KITCHEN
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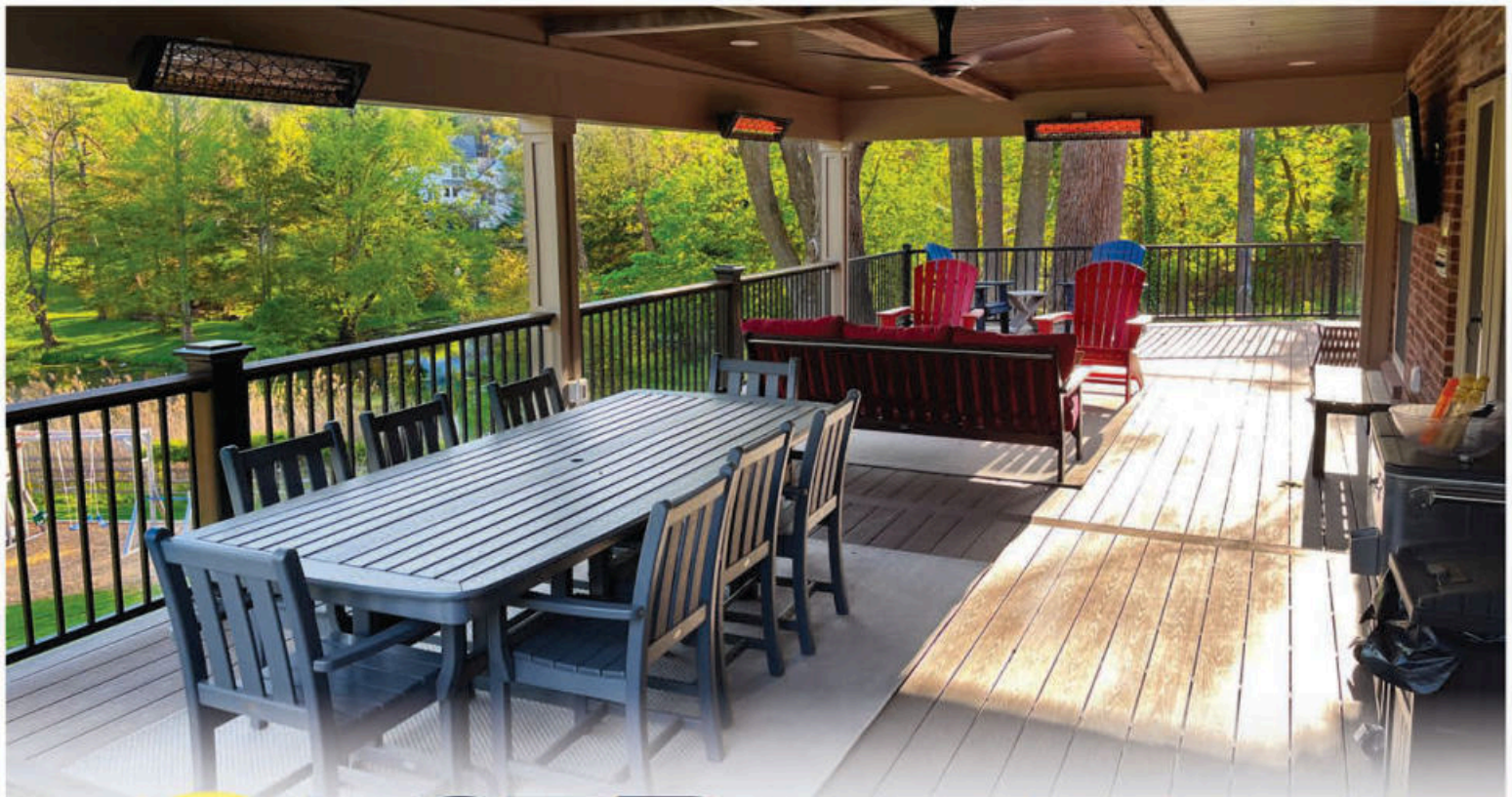
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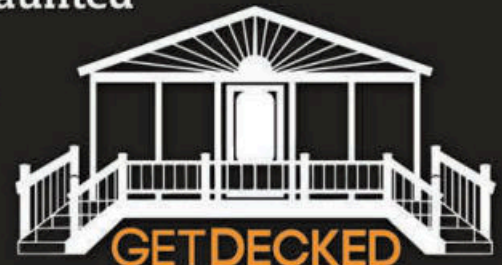
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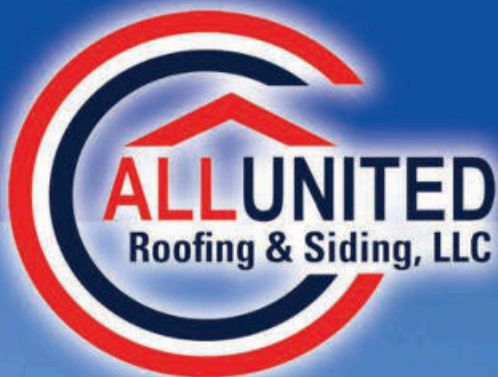


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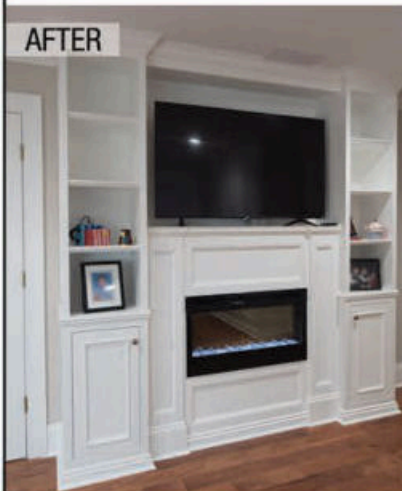


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A CONTRACTOR FOR *All Seasons*

The Delaware-based **A. W. Viohl Contracting** delivers high-quality remodeling and maintenance every month of the year, which means it's always the right time to get started on the interior or exterior project of your dreams. *by Madeleine Maccar*

Anyone who loves what they do will tell you that they don't do it for the awards and accolades: They do it for the personal satisfaction, like knowing that they made a difference, finding the work rewarding and fostering strong relationships along the way.

"By the time a project's over, our clients have become part of our family," says Andrew Viohl of A. W. Viohl Contracting.

Viohl founded the company that bears his name in 2008 and, since then, has diligently amassed a team of in-house professionals whose dedication to clients and a job well-done mirror his own, and whose talents come together to make the Delaware-based contractor a truly versatile, trustworthy indoor and outdoor service that can do it all.

"The guys who work with me are good buddies, we've been working together for a long time. We're like a family and we're family-oriented," Viohl explains. "We know what we're doing, and we know how to work

together. We've been doing this for 20-some years, so we've pretty much seen it all."

And while Viohl appreciates the talent on his team and knows they're absolute professionals who can navigate any challenges that may arise along the way, the awards are a nice confirmation that the A. W. Viohl team is on the right track. Having been recognized as one of *House & Home* magazine's Best of the Best is one of the contractor's most recent honors.

"We're out there working as hard as we can, so it means a lot to all of us," Viohl says.

But Viohl and his team are never content to rest on their laurels. Whether it's renovating a basement, creating an addition, updating a kitchen or bathroom, repairing a deck or boosting the longevity of a roof, they aim for nothing less than the best for the homeowners who trust them with their interior and exterior remodeling goals.

"We're not rushing from one project to the next," Viohl promises. "Our focus is on you and your home, including finishing the job right."

And there's never an offseason for the year-round operation, which means they're not only scheduling projects for the spring but also breaking ground on a few now. It often comes as a pleasant surprise for clients who are planning ahead for the warmer months—or aren't about to let winter stand in the way of their renovation projects.

"I don't think you should react to a customer

by saying 'Why do you want to do a deck now?' and I don't like turning down work: Whatever job people need done, we'll do it regardless of season," Viohl says. "We're always doing projects, even in January and February. On the other hand, we also have calls now to get on the books to start work three months out. That gives us time to get the production going, to get all the permits we need so come March, April or May, we're ready to go for them."

With the pandemic entering its third year and people still spending more time at home than usual, Viohl says that renovations and updates are just as in-demand as ever.

"People have these old wood decks with the boards falling through and loose railings, or they've had the deck for 15, 20 years and they're just tired of the maintenance for staining and sanding, so they want them updated with materials to achieve a maintenance-free result," he explains. "You still have to clean it because it's going to get dirty, but it's not like you'll have to power-wash it every two years or watch out for splitting wood and handrails splintering."

Viohl adds that features like composite decking boards and vinyl railings will ultimately save homeowners some money. "You won't have that extra yearly fee or every two years because you're paying someone to stain it or pressure-wash it."

The pandemic's influence on the supply chain is still causing some lingering delays, affecting the immediate availability of some materials, like grout in certain colors, cabinetry options and particularly windows. "Some windows can still take up to three months to be delivered," Viohl notes. But he says that A. W. Viohl's clients are generally understanding and realize the delays are just a part of construction right now.

Viohl diligently encourages open lines of communication, both with the homeowner and among his team. It ensures everyone is on the same page at every stage of the project while managing clients' expectations—because it is, no matter the project, always about making sure a customer is completely satisfied.

"A lot of the jobs we do are for repeat customers, so they've been there and know what to expect," he says. "They know that they're getting the quality work they're paying for. It's an honor when they hire us for repeat work, and we want to make sure they'll call us for their next job." **H&H**

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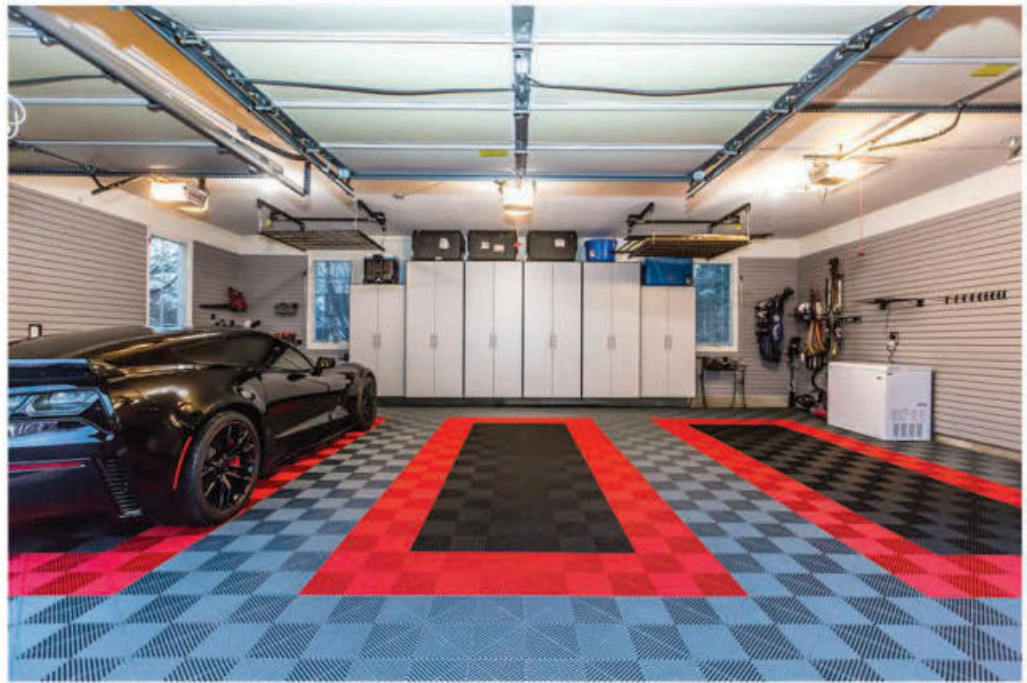
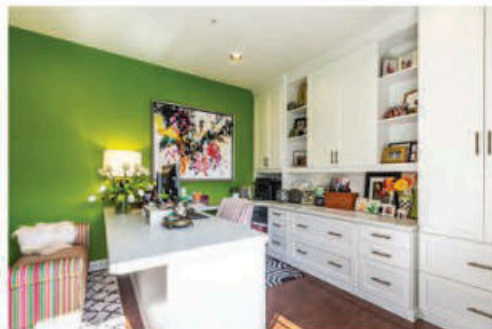
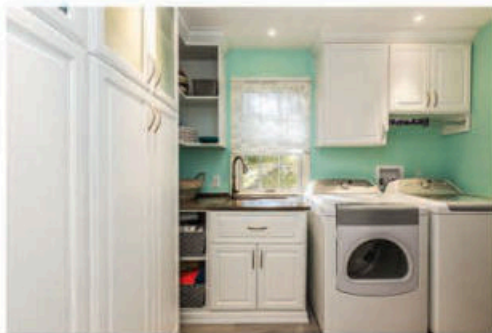
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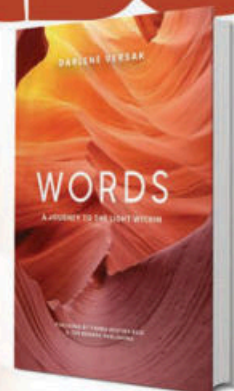
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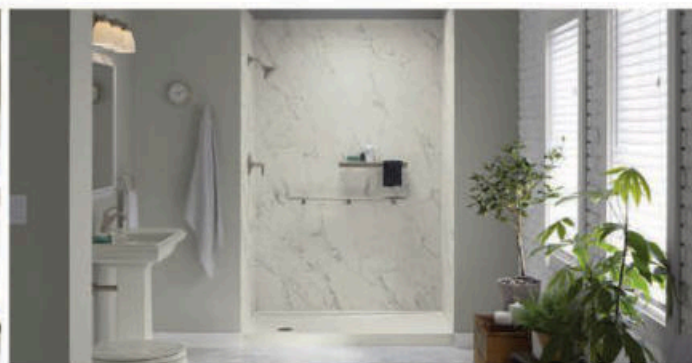
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Stylish Spaces



Gehman Design Remodeling

After removing a wall in between the kitchen and dining room to create more of an open floor plan, the team at Gehman added new red oak wood flooring and toothed it into the existing hardwood floor in the dining room. Finishing touches included new paint, a backsplash and LED lights under the cabinets.

Harleysville, Pa.
(215) 513-0300
GehmanRemodeling.com



Amiano & Son

After eliminating an original load-bearing wall as well as a foyer coat closet, the idea was to create a room where everything works together flawlessly. This was achieved by seamlessly integrating the kitchen into the rest of the house using natural wood tones from floating shelf decorations and the luxury vinyl plank flooring.

Southampton Township, N.J.
(609) 268-5923
AmianoAndSon.com



Inspiring kitchen designs

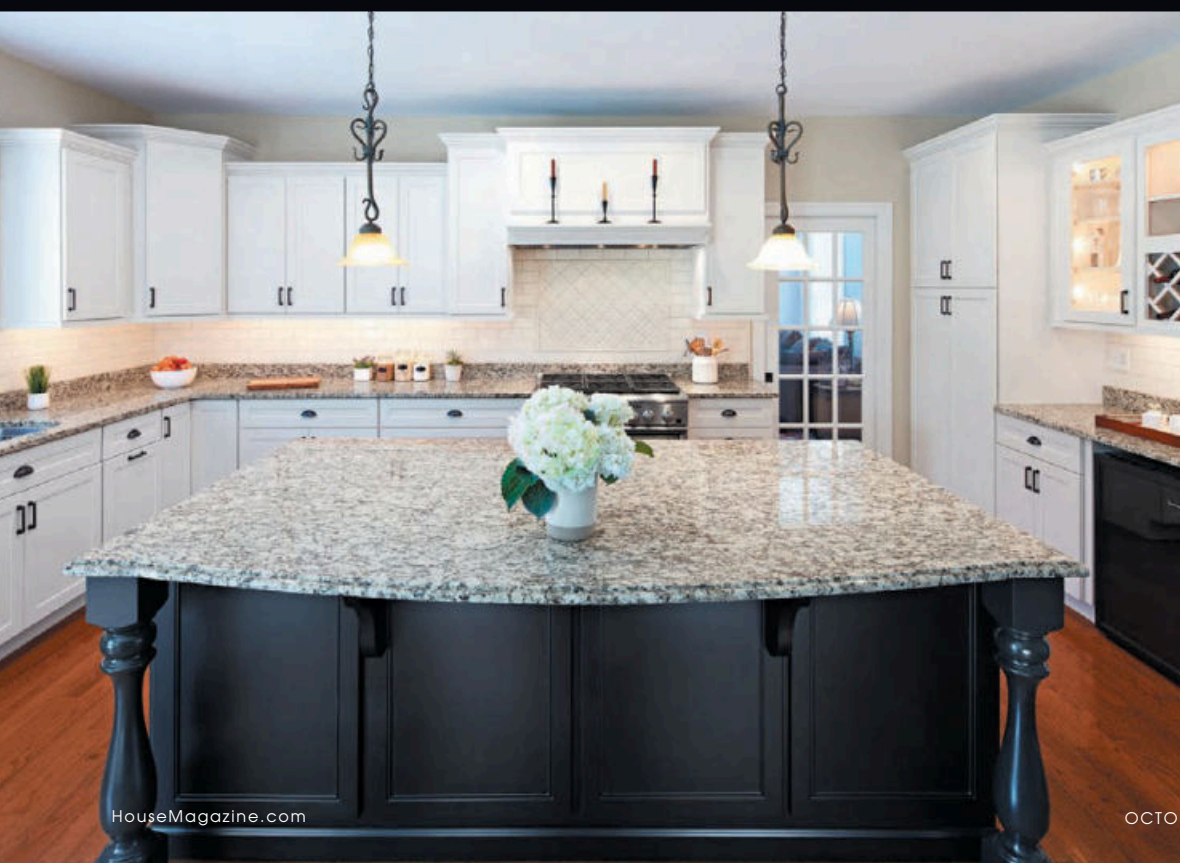
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Kitchen Tune-Up Mainline

The work on this kitchen started with a cabinet refacing project where designers looked to make a statement by adding dark color cabinetry on the bottom to contrast the lighter colored upper cabinets. A new subway tile backsplash and fresh hardware further added to the sleek new look.

Exton, Pa.
(484) 435-7430
KitchenTuneUpMainline.com



Kitchen Magic

This kitchen was designed to not only be beautiful, but to function for family use. That started with stone countertops and super-sized appliances, but also with the addition of a big island that encourages entertaining. These changes along with refined touches throughout and a thoughtful color scheme helped take this kitchen from traditional to transitional.

Deptford, N.J.
(866) 525-7999
KitchenMagic.com



 Magnolia Home Remodeling Group

In creating this masterful kitchen, the folks at Magnolia Home Remodeling Group pulled out all the stops. After removing a wall and installing a structural beam, some of the other enhancements include white oak wide plank flooring, custom cabinetry, large windows and doors for natural light, quartz countertops with a waterfall edge on the island, a porcelain subway backsplash and high-end appliances.

Union, N.J. | (855) 624-6655 | MagnoliaHomeRemodeling.com



 Dente Trading Co., Inc.

This kitchen was created using Arabescato Vagli marble from Italy, which is beautifully showcased on a waterfall island, the full-height backsplash by the range and the perimeter countertops. Dente Trading Co. supplied these stone slabs to the vendors who installed them into the kitchen and the homeowners couldn't be happier with their selection.

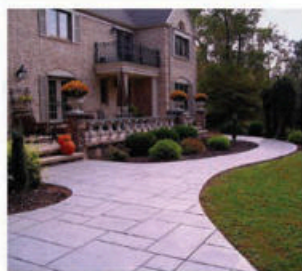
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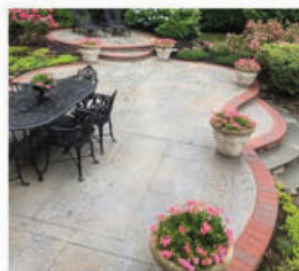
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Prime Kitchen Bath

This stunning kitchen wows on several levels, from the design detail, custom cabinetry, millwork and more. The modern flair aside, the room is an extension of the rest of the home, creating a cohesive element of beauty and functionality. And for more than a decade, the folks at Prime Kitchen Bath have been not only meeting client expectations, but exceeding them.

Cherry Hill, N.J. | (856) 484-3003 | PrimeKitchenDesign.com



Fascella Construction Corp.

For any project they touch, the experts at Fascella Construction Corp. make it their goal to bring luxury and comfort into the home, and this kitchen makeover was no different. From the first consultation to the finished product, the end result is to create a space in the home that welcomes you upon your arrival.

Upper Black Eddy, Pa. | (610) 847-6862 | FascellaCorp.com

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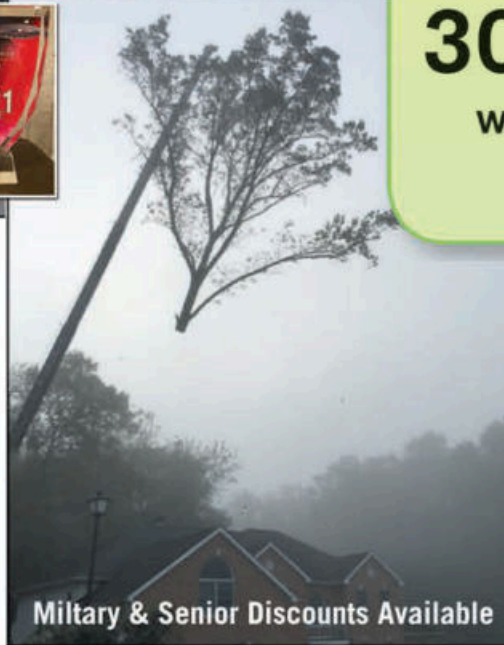
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