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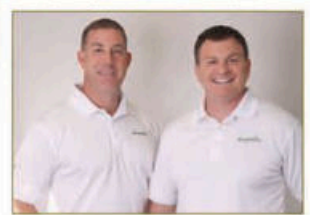
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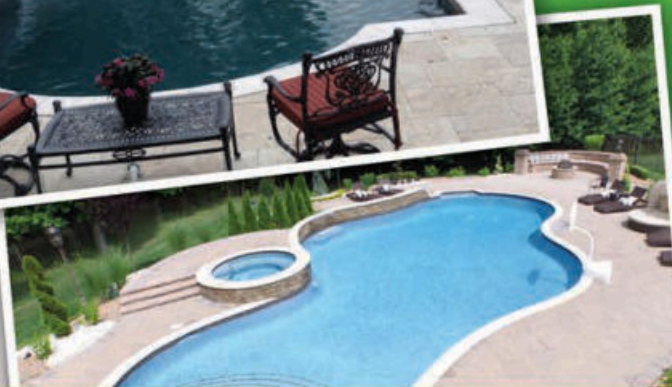
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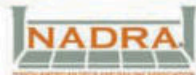
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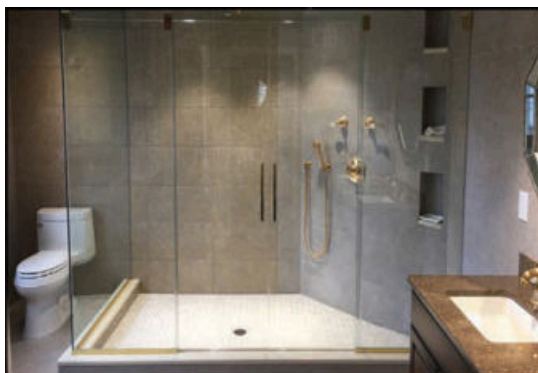
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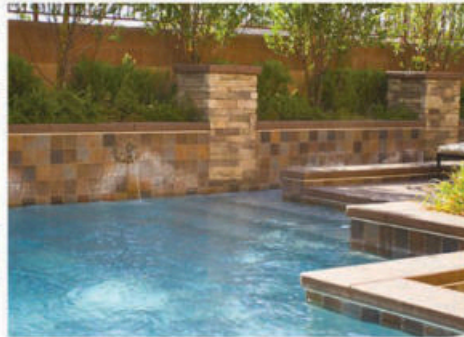


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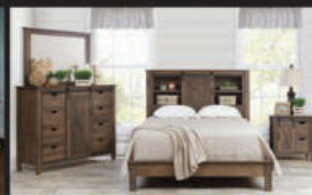
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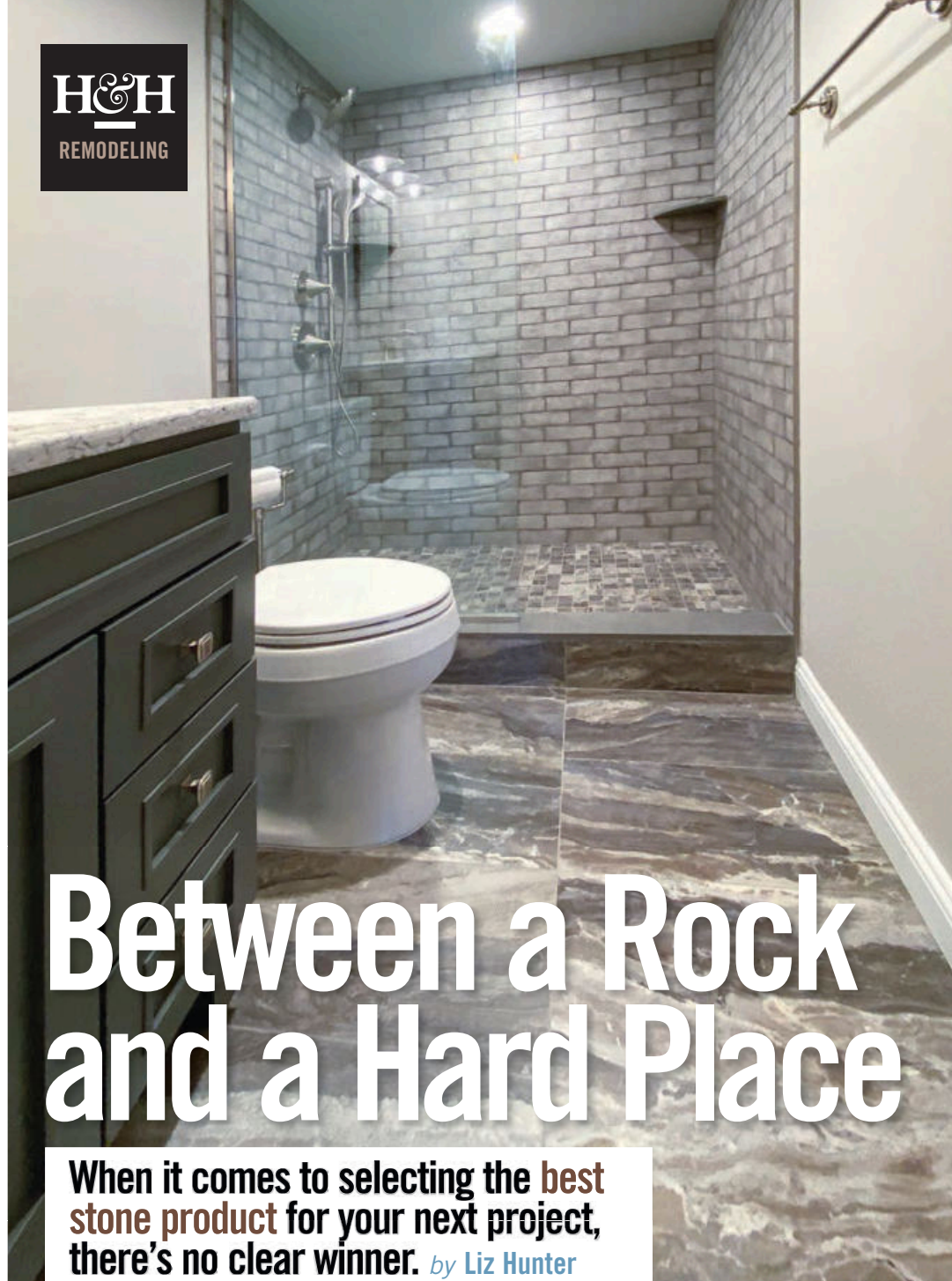


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Between a Rock and a Hard Place

When it comes to selecting the best stone product for your next project, there's no clear winner. *by Liz Hunter*

FOR THE LONGEST TIME, granite seemed to have a complete stranglehold on the stone market. The first request from homeowners remodeling their kitchen was more often than not “granite countertops.” Things have changed though, and while granite still has its place, there are other contenders tossing their name in the ring.

NATURAL STONE VS. QUARTZ

One of the first things to address

is the difference between granite and quartz. Granite is a natural stone, mined in quarries, many of which are right here in the U.S. The fact that this product—and others such as marble, limestone and quartzite—comes from nature means that its colors and patterns are completely random. No two slabs are identical. Natural stone has been favored in kitchen design for its durability and resistance to the temperature extremes a countertop might undergo.

Quartz is stone mixed with resins, classifying it as a man-made product. Some people prefer it because of its uniformity. It's also low maintenance and non-porous—all features that appeal to the average person.

But when speaking with home improvement design professionals, their opinions vary.

“Keep away from granite,” advises Vasos Posidonas, owner of VT Home Improvements. “We’re replacing it in nearly every kitchen we do. Quartz is the way

to go. It's more durable and not affected by temperatures.”

“Regular aggregate granite is out; people want quartz,” says Keith Bernhardt Jr., owner of TriCity Kitchens. “What's popular now is the look of a veined marble pattern. You wouldn't want to have a porous marble counter, so the quartz gives you the opportunity to have that look without the maintenance.”

“I don't think granite has run its course,” says Albert Kzelian, owner of Imperial Marble & Granite. “You don't have to worry about scratching or staining, and people like the beauty of a natural product.”

Kyle Eisele, head of business development at Coast Tile & Marble Supply, believes natural stone gets a bad rap. “People get turned off by natural stone when they hear they need to maintain it,” he says. “Yes, it's a porous material and over time the sealer fades. But what it takes to reseal it is very easy, and should not be the one reason not to use it. It's a beautiful material and the bit of maintenance it does require is worth it for its beauty.”

Kzelian puts it into further perspective. As with most things, there is a generational gap in taste preferences. “We've seen a lot of the younger generation, they like that modern look—that's customers anywhere between the ages of 25 to 40. They love the quartz. But the clients 40 and older, they still like marble and granite. They like the natural colors.”

CONSIDERING THE INDIVIDUAL

Although these professionals have their own opinions, it's the customers' style, preference and budget that ultimately determines the stone. And there are plenty of stones in the sea—so to speak.

“You need to understand what a client's needs are or what they're looking for. For instance, if a client likes to cook at their home a lot, we don't really recommend quartz. If you're doing

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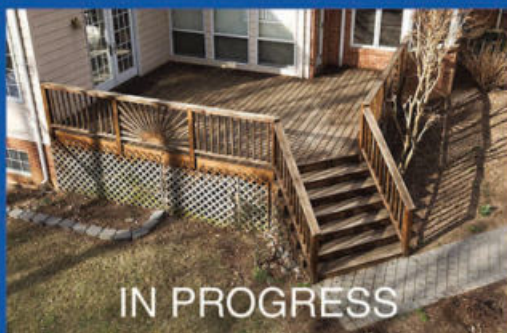
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a lot of cooking and you're going to be putting a lot of hot pots on your counters, the quartz is not durable enough because it has resin. [Wear and tear] kind of stains the resin itself," Kzelian explains. "For them, I'd suggest marble or granite. If a homeowner doesn't want to do marble or granite, then we'd go into what is called quartzite, and quartzite is actually a natural product, which is very strong and very durable—but just, unfortunately, very expensive."



In Coast Tile's case, its location near the Shore means they see two types of customers on the opposite ends of the spectrum. "We get customers who want something subtle in their primary home because they look at it every day, but we also work on projects in second homes, something they'll use on weekends and in the summer. They don't want maintenance or stains, and they want fun colors and textures," Eisele says.

This gives the designers at Coast Tile a chance to play with materials and textures. "Porcelain is becoming more popular in countertops. They are arguably the most durable," he continues. "When you think about a Shore outdoor kitchen and the elements, porcelain holds up, and it's not going to stain. Cement is also an option if the customer wants something truly unique. You can add your own colors, almost like epoxy, and practically create your own artwork. It's not for everybody, but it's exciting and can create a conversation piece wherever you use it in the home."

The finish of a stone can also change the look. Dave Cerami, CKBR, president of HomeTech Renovations, says he was one of the first in the industry to take the shine off of natural stone, instead brushing it with a wire brush to create texture. "It adds a beautiful look, rather than the shiny,

reflecting surface, and is just a little more special," he says.

In Kzelian's experience, the shiny look still goes into the majority of projects. "About 10 to 15% like to do a matte finish or leather finish," he says. "Polished is still what everybody's asking for."

TILE AND TRENDS

Tile is another product that has evolved with some high-end options that are applicable throughout a home. Cerami says tile could be ceramic, porcelain, stone; and where it's going: foyer, family room, kitchen or bath, determines what to use.

"There are logical deductions on where to use tile. If you're remodeling over a cement slab foundation or floor, tile would be a great choice because you can bind it to the cement sub-base. This is preferable vs. installing a floating wood floor over the concrete," he says. "But I would also recommend a radiant heating system underneath the tile to warm the floor."

He says this would be perfect for a primary bathroom located over a garage or a sun porch that is being converted into a year-round room.

Most of our experts agree: the bigger the tile, the better. "The larger the tile, the more modern the look, compared to the smaller tiles with the traditional bullnose finish. There's not much of those being requested now. It makes the finished project look dated," says Posidonas.

"People want bigger pieces," Eisele states. "In porcelain, it's either 24 by 48 inches or 12 by 24 inches. The bigger piece allows the movement in the stone to really come out. If you chop it into tiny pieces, it looks busier and clashes."

Porcelain tile can also have a wood-look, which is extremely popular now. "The industry has come pretty far in how authentic the wood grains and patterns look on the porcelain tile. It's like having hardwood without the maintenance," Cerami adds. "Even in that area, there are var-

ious aesthetics, such as farmhouse or contemporary and everything in between. It takes an expert to know the difference in the styles."

One element that is immediately associated with tile is grout. The large-format tiles allow for fewer grout lines.

Bernhardt goes back to quartz. "It can be used in bathrooms, even on shower walls, as opposed to tile and offers no grout, no cleaning and it does better with moisture," he says. "Any time you have grout, over time it can discolor or if it comes out, water can get behind it, which you don't want to happen."

Cerami says there are some new performance-based grouts that have less propensity for staining. "Grout is part of having tile, so it's important to use a design-build professional who knows about the performance-based grouts without sand that will repel the typical stains people associate with grout," he advises. **H&H**



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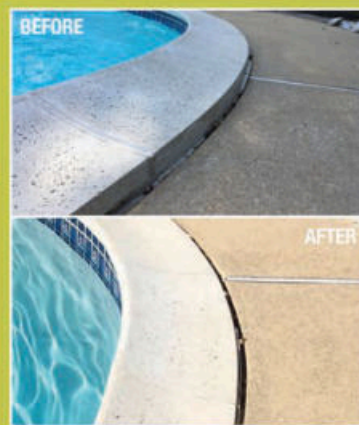
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FIVE TIPS THE LICENSED LANDSCAPE ARCHITECTS AT CLC LANDSCAPE DESIGN USE TO CREATE BEAUTIFUL PROPERTIES FOR THEIR CLIENTS.

Designed Beauty

by Matt Cosentino

For the past four decades, Richard Cording Sr. has taken great pride in helping homeowners all over North Jersey get more connected to nature. Whether it's an array of colorful flowers, a waterfall or an outdoor living space with modern amenities, his goal as the founder and owner of CLC Landscape Design is to merge creativity with practical knowledge and give people a reason to be outside, spending quality time with loved ones.

But the end result that homeowners come to love takes careful planning down to the last detail, an experienced team of professionals and collaboration with the clients. A licensed landscape architect is trained to see the property as a whole, with each facet working in symmetry and contributing to the overall style and function. CLC has nine licensed landscape architects/designers on staff, including Cording.

Cording shares his five essential tips for creating a backyard paradise.

1. Determine the landscape design styles that resonate with the homeowner. At the first meeting, CLC will show photos to the client and start a conversation about their preferences. "We try to establish the best style for the client such as traditional, Hamptons or contemporary," Cording says. "Then we develop a theme that flows throughout the whole design."

2. Determine how the property will be used by the family. Some homeowners like to entertain and others want to keep the space to themselves, adding a vegetable garden or outdoor living room with a fireplace, kitchen and pergola. Getting to know their lifestyle enables CLC to design a space that is uniquely customized to their needs.



3. Consider views from inside the house. It is a must to take into account how the yard will be seen from certain key areas inside the home, and to draw the eye to focal points like an outdoor fireplace or rolling hills in the distance.

4. Integrating a pool into the backyard. Pool companies that do not work closely with a landscape architect may just construct a pool anywhere on the property, without taking into account traffic flow, location of the sun and the pool's relationship to surrounding plantings. CLC's team carefully integrates a pool into the landscape, creating an inviting space.

5. Plant in masses and repeat masses of color. Some homeowners pick out a wide variety of flowers and plants, leading to a spotty look. "But when you plant 25 of the same plant in one area and then you repeat that same plant somewhere else on the property, it creates a sense of harmony with splashes of color," Cording says.

Cording and his sons, Richard Jr. and Eric, welcome the chance to beautify more yards as we head into spring and prepare for summer.

"For human beings to feel really alive, they need to be part of nature," he says. "They can have a small yard and still have something designed by a landscape architect that is beautiful, inviting and inspiring." **H&H**

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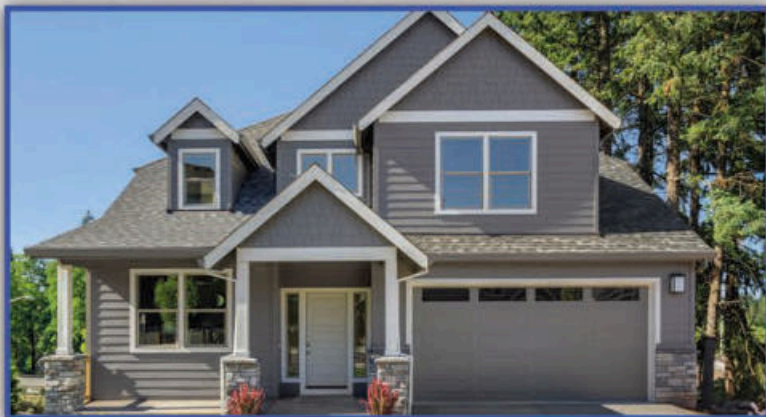
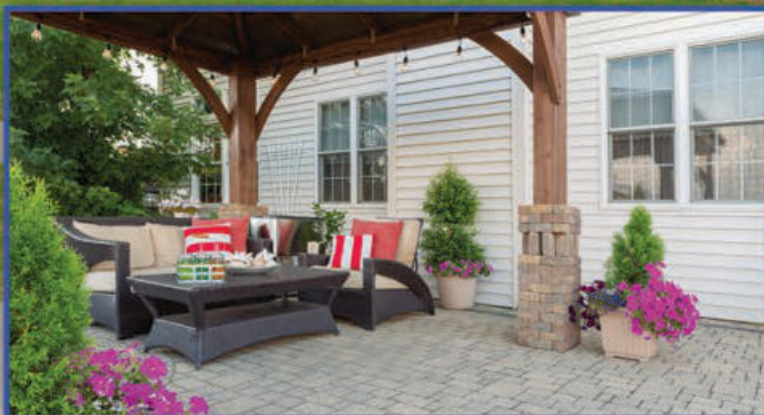


(Left to right) Eric Cording, Landscape Designer; Richard Cording Sr., Licensed Landscape Architect; Richard Cording Jr., Master of Landscape Design, Columbia University

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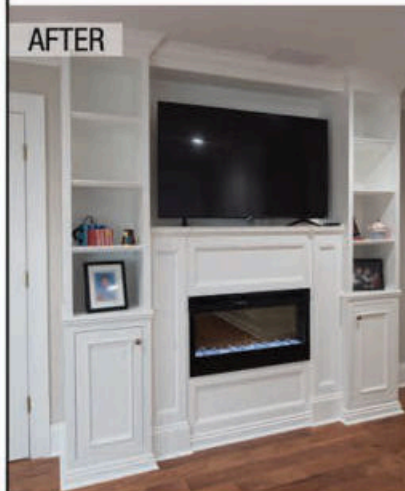


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ask the expert
by Amy Kodrich

Rock Bottom Landscaping & Fencing

LANDSCAPING CAN BE A GREAT INVESTMENT FOR YOUR PROPERTY.

After all, a home's curb appeal gives buyers that all-important first impression, and with help from a professional landscaper, that return on investment becomes noticeable as houses can sell for as much as 20% higher.



Chris DeMato,
owner

"If you can hire a professional company that would be the best approach, however if you feel you are capable of maintaining it, be honest with yourself and understand the time that will be needed. Lack of

maintenance will only cost you more money in the long run," stresses Chris DeMato, owner of Rock Bottom Landscaping & Fencing.

House & Home spoke further with DeMato regarding the importance of professional landscaping and the right steps to take.

HOW MUCH SHOULD HOMEOWNERS CONSIDER SPENDING WHEN PONDERING A LANDSCAPING PROJECT?

The American Society of Landscape Architects suggests spending a minimum of 10%, up to 15% of your home value on your landscaping. Gardens, privacy trees, hardscaping, fences, etc. are a few items when considering the grand plan for your property. A professional landscape designer or architect can work with a customer to design your plan.

WHAT ARE THE BENEFITS OF HIRING A PROFESSIONAL LANDSCAPE DESIGNER?

A professional landscape designer will have experience with plant material, soil conditions and some of the latest trends to come up with a plan for you. Assessing the property should definitely be done by a professional, as they can determine trees that may be dying, plants that may inhibit the growth of other plants or features on your home that will be important areas to enhance. I would suggest hiring that professional to carry out the installation as well. I have often seen customers spend good money on a beautiful



plan and, in an effort to save money, will hire the least expensive contractor to install. The plan is only as good as the installation.

WHAT ARE SOME PITFALLS OF LANDSCAPING HOMEOWNERS NEED TO CONSIDER?

Perhaps one of the biggest mistakes homeowners make is a piecemeal approach to a job. This can lead to an unorganized look

with very little continuity. Homeowners should always consider the grand plan before they jump into a weekend project. This can save trouble removing any mistakes down the road. Remember, everything does not have to happen at once. You can do a job over the course of a few years or even five years if you'd like, but having a visual concept of the overall property will mean better return on your investment down the road. **H&H**



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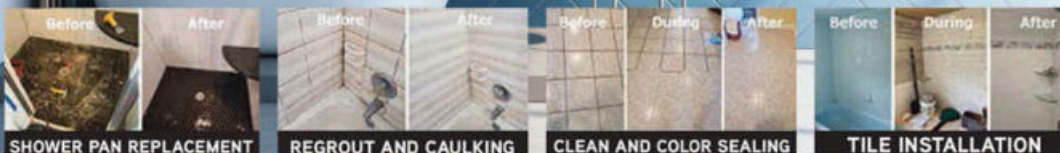
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by Peter Proko

New flooring, storage solutions and other enhancements are opening up the garage to new possibilities.

Reimagining the Garage

During the course of the pandemic,

as countless folks found themselves enjoying their living quarters more than ever before, the interest in home improvement projects skyrocketed. Fresh coats of paint were added to the walls to breathe new life into drab and discarded rooms. Basements were finished and outfitted with desired amenities. And of course, the most popular home renovation projects—kitchen and bathroom remodels—took center stage as homeowners looked at updating with the latest styles and trends. Even outdoor living spaces were reimagined with the addition of outdoor kitchens, decks, new hardscaping and landscaping,

pools and much more.

In the midst of this flurry of activity, one room that was once considered an afterthought is garnering plenty of attention these days: the garage. Often cluttered, disorganized and neglected, the garage space has become the final frontier for those looking to truly transform their home and they are doing so by adding cabinetry for better organization, new flooring, enhanced lighting and other features. As a result, the garage has become much more than just a place to store lawn equipment, dump your kid's sports stuff or simply park the car.

Paul Greskovich, owner of Garage Craft Interiors, says he's definitely seen a large uptick of

folks wanting to better organize and use their garage space of late. "People were realizing that they have this beautiful home on the inside, but they have to walk through a debris field to get there," he says. "And people always want to declutter; they suddenly realize when they look at things that they have stuff in the garage that they haven't touched for eight or 10 years and it make sense to do something."

And it's no wonder why these projects are gaining in popularity. With more than half of homeowners using the garage as their main entryway into the house, it's the first thing homeowners see when they arrive home and the last thing they see before they

leave. What's more, a study by the United States Department of Energy showed that 25% of people with two-car garages don't park in them at all, largely due to clutter.

Joe Paul acknowledges there's been a noticeable spike in homeowners interested in garage makeovers since the pandemic. His company, Apex Concrete Coating Solutions, installs garage flooring systems, specializing in polyurea and polyaspartic coatings.

"People want to open their garage after coming home from a day of work and see organization, they want it to be clean. It's the room they come in and out of the most and they track a lot of dirt inside the house from the



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Reimagining the Garage



garage. In my case, they want a floor that's easier to keep clean," says Paul.

There are lots of color combinations that customers can choose from, but many look to have it blend with the rest of the home. "Most people gravitate toward colors in the house. If they have a lot of gray, for instance, they gravitate toward those base colors," Paul says.

Yasu Yamauchi, owner of Yasu's Flooring, has similarly found a lot of his clients have decided to install epoxy flooring out of practicality for the increased time they spend in their garages.

"Most people that choose this route do so because they are working in the garage a lot and they want something that is very easy to clean and functional. These floors don't absorb a lot of humidity and they're waterproof and chemical resistant," he says.

Floorguard's Reid Murray further illustrates epoxy flooring's effectiveness by touting its durability and industrial strength. "Ground water naturally evaporates through the soil and concrete slabs, so the epoxy coating is like a membrane on the floor and reduces the humidity you may experience in the garage."

Transylvania Concrete Coatings also offers a range of flooring

coating options, including epoxy, metallic, chip and polyurea. While they all have their appeal, their Chip Evolution floor has become the most popular.

"The one that we recommend 99% of the time is the Chip Evolution floor because of its anti-skid, chip-resistant and chemical-resistant properties," says Bogdan Pop, principal.

In addition to the flooring, Floorguard's Murray also specializes in garage organization and has seen a lot of customers adding new lighting and painting the walls to create a new spot for the family and friends to gather.

"[The garage] can be a hangout space. We did a project for people that wanted to host football games during the pandemic," says Murray.

Pop has also noticed that folks are looking for new ways to utilize their garage space. "Homeowners want to increase the square footage of their home, whether it's adding a gym, creating a man cave, etc. We have seen a huge growth in this area."

Lenny Kelman, owner of Dream Garage Remodeling Co., says around 80% of his customers are all asking about new flooring, but once that's installed the other biggest trend he's seen has been homeowners' desire to better organize.

"People are trying to enclose everything and put it behind cabinet doors so everything looks clean," says Kelman.

While a clean, streamlined look certainly is easy on the eyes, Kelman stresses the importance of not only creating a garage that is aesthetically pleasing, but also functional for their specific needs.

"Whenever I go out to people's homes, based on what they need, I design something that is for them specifically. Everyone is different and there is no one-size-fits-all approach," says Kelman.

Greskovich knows that firsthand, as he's done everything from install pull-down staircases in the ceiling, add flatscreen TVs and refrigerators, or change out the previous lighting for surface-mount LEDs.

"Your quality of life improves dramatically after you make over your garage," says Greskovich. "I take it from disorganized chaos and I make it a beautiful room. And people become much more reluctant to mess it up once they get it nice. They become more selective on what they decide to keep."

And for those looking to possibly cash-in on the red-hot real estate market, a refinished garage can boost curb appeal and help you fetch top dollar.

"If there are two homes for sale and one has a garage all made up—the floor is done, there's cabinets, shelving—and in the other home nothing has been done; most likely the home with the finished garage will sell first," offers Kelman.

Greskovich agrees: "If you go to sell your home and everything on the inside is nice, the person looking at your house has already looked at several other homes that are nice on the inside. But the one they'll remember is the one with the finished garage. It separates you from the crowd." **H&H**



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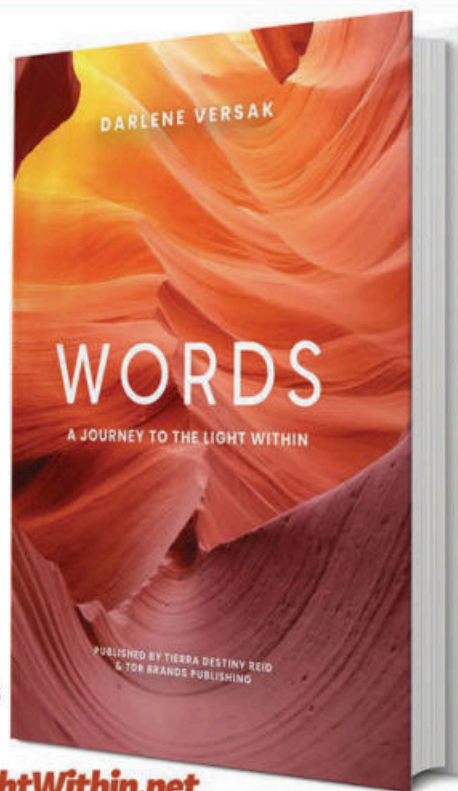
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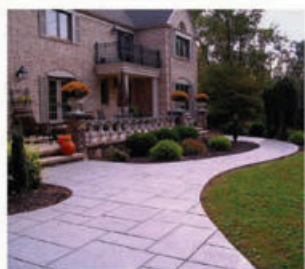


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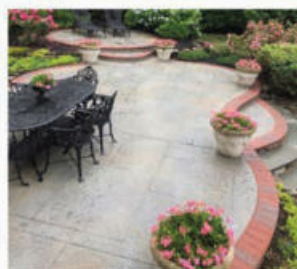
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